Tennessee Secretary of State Tre Hargett



Division of Business and Charitable Organizations 312 Rosa L. Parks Avenue, 6th Floor Nashville, Tennessee 37243-1102

December 27, 2023

PAUL MALONE P.O. BOX 41027 NASHVILLE, TN 37204

RE: Registration to Solicit Funds for Charitable Purposes Organization Name: LAND TRUST FOR TENNESSEE, INC. CO Number: CO3558 Renewal Date: 09/30/2024

Dear PAUL MALONE :

Pursuant to the Tennessee Charitable Solicitations Act, T.C.A. § 48-101-501,*et seq*. the Tennessee Secretary of State has reviewed your application and is pleased to announce your organization's registration to solicit contributions has been **approved**.

The organization must maintain statutory compliance by submitting a renewal application and required fees on an annual basis. At that time you may be required to submit tax filings, financial statements, proof of IRS status, and other documents related to your organization and its fundraising activities. You can find additional information and submit additional filings online at <u>https://sos.tn.gov/charities</u>. The "CO" Number listed above will serve as your organization number and should be used when submitting any charitable filings or correspondence.

Please also be advised that if the organization's application or other provided information includes false, misleading or deceptive statements, appropriate action will be taken. Pursuant to the Tennessee Charitable Solicitations Act, a civil penalty of up to five thousand dollars (\$5,000.00) may be assessed for any violation.

Thank you for registering your organization and please do not hesitate to contact us with any questions.

Sincerely,

Tre Hargett Secretary of State

Tracking Number 2023137699 Application to Renew Registration of a Charitable Organization



Tre Hargett Secretary of State

Organization Information

Legal Name of the Charitable Organization: LAND TRUST FOR TENNESSEE, INC. Legal entity type of the Organization: Corporation FEIN: 62-1770549 CO Number: CO3558 Initial Registration Date: 03/22/1999 Renewal Date: 12/29/2023 Has your fiscal year ending month changed since your last renewal? 🗆 Yes 🛛 🗹 No Fiscal Year Ending Month: March When and where was the organization legally established Date: 01/15/1999 Country: USA City/State: NASHVILLE, TN Has your Principal Office address changed since your last renewal? 🗆 Yes 🛛 No **Principal Office Address** 4000 FRANKLIN PIKE USA, NASHVILLE, TN 37204 Has your Mailing address changed since your last renewal? 🗆 Yes 🛛 No **Mailing Office Address** P.O. BOX 41027 USA, NASHVILLE, TN 37204 **Contact Information for the Charitable Organization** Contact Name: PAUL MALONE Telephone Number: (615) 244-5263 Email: pmalone@landtrusttn.org Website: www.landtrusttn.org Current names used by the charity organization Do you need to modify other names that the charity solicits under? 🗆 Yes 🛛 No Has the organization registered in any other state(s)? ☑ Yes □ No **Other States** KY

Division of Business and Charitable Organizations Department of State State of Tennessee 312 Rosa L. Parks Avenue, 6th Floor Nashville, Tennessee 37243 Phone: 615-741-2555 Fax: 615-253-5173

sos.tn.gov/charities

CO Number: CO3558 Filed: 12/27/2023 11:06 AM Tre Hargett Secretary of State

Does the charity have other offices, chapters, branches, affiliates or a parent?

🗆 Yes 🛛 No

The category that best describes your organization

C - Environmental Quality, Protection & Beautification

The charitable purpose of the organization

To conserve the unique character of Tennessee's natural and historic landscapes and sites for future generations using various conservation tools such as conservation easements.

Tax & Financial Information

Has your tax exempt status changed since your last renewal?		
Last Fiscal Year Start: April 2022	Last Fiscal Year End: March 202	March 2023
Type of 990 Tax Form Filed: 990 (Long Form)		
Gross Revenue		
Direct and Indirect Public Contributions	\$ 2,024,619.00	
Government Grants	\$ 0.00	
Program Service Revenue	\$ 0.00	
Special Events and Activities	\$ 382,818.00	
Gross Sales of Inventory	\$ 0.00	
Other Revenue	\$ 277,168.00	
Total Revenue	\$ 2,684,605.00	
Expenses		
Total Program Expenses	\$ 1,610,462.00	
Direct Expenses from Special Events	\$ 0.00	
Cost of Goods Sold	\$ 0.00	
Management and General Expenses	\$ 501,907.00	
Fundraising Expenses	\$ 419,413.00	
Other Expenses	\$ 0.00	
Total Expenses	\$ 2,531,782.00	
Excess/Deficit For the Year (Total Revenue - Total Expenses)	\$ 152,823.00	
Changes in Net Assets/Fund Balances		
Net Assets/Fund Balances at Beginning of Year	\$ 23,774,567.00	
Other Changes in Net Assets or Fund Balances	(\$ 529,057.00)	
Net Assets/Fund Balances	\$ 23,245,510.00	
Total Liabilities at End of Year	\$ 220,758.00	
Net Assets/Fund Balances at End of Year	\$ 23,112,213.00	

Solicitation Information

Have you been enjoined by any court from soliciting contributions? \Box Yes \blacksquare No

Does your organization contract with or otherwise engage the services of any outside fundraising professional (such as a "professional fund-raiser," "paid solicitor," "fund raising counsel," or "commercial co-venturer")?

🗆 Yes 🛛 No

Officer Information

Do you need to modify the current officers?

🗆 Yes 🛛 No

Signature

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Emily B Parish Title: Secretary

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Paul Malone Title: Chief Fiscal Officer Date: 12/27/2023

Date: 12/27/2023



Tre Hargett Secretary of State

Date: 12/27/2023

Customer Information

PAUL MALONE LAND TRUST FOR TENNESSEE, INC. P.O. BOX 41027 NASHVILLE, 37204

Division of Business and Charitable Organizations Department of State State of Tennessee 312 Rosa L. Parks Avenue, 6th Floor Nashville, Tennessee 37243 Phone: 615-741-2555 Fax: 615-253-5173 sos.tn.gov/charities

Invoice: 2023-11359

Tracking Number	Description		Amount Paid
2023137699	CH Charitable Renewal		\$ 10.00
Payment Details			
		Fee Total:	\$ 10.00
		Payment Total:	\$ 10.00
		Amount Due:	\$ 0.00
		Refunded Amount:	\$ 0.00
Payment Method			
Payment Type:	eCheck		
Check/Confirm	ation Number: 3864758925		