

**GRACEWORKS MINISTRIES, INC.**  
**2018/2019 Proposed Budget Summary**

		Approved 2018/2019 Budget
<b>Income</b>		
<b>4100 - CHURCH</b>		
4100.4 - Church Benevolence		\$26,000.00
4100.1 - Churches		\$270,000.00
4100.2 - Church Groups		\$10,000.00
<b>TOTAL CHURCH DONATIONS</b>		<b>\$306,000.00</b>
<b>4200 - INDIVIDUAL INCOME</b>		
4200.9 - Donations through Store		\$6,000.00
4200.0 - Private Individual		\$420,000.00
<b>TOTAL INDIVIDUAL DONATIONS</b>		<b>\$426,000.00</b>
<b>4400 - BUSINESS</b>		
4400.0 - Corporate & Civic Partners		\$60,000.00
<b>TOTAL BUSINESS DONATIONS</b>		<b>\$60,000.00</b>
<b>4500 - EVENTS &amp; APPEALS</b>		
4500.25 - Fundraiser - SMALL FUNDRAISERS (Rename)		\$4,000.00
4500.12 - Christmas - Manger		\$70,000.00
4500.10 - Turkey Trot / Fun Run		\$125,000.00
4500.11 - Christmas Envelope		\$81,000.00
4500.0 - Fundraiser - Community Partners		\$4,000.00
4500.2 - Fundraiser - Dinner		\$85,000.00
4500.7 - Fundraiser - Golf		\$101,000.00
<b>TOTAL EVENTS &amp; APPEALS</b>		<b>\$470,000.00</b>
<b>4500.9 - GRANTS</b>		
4500.91 - Grants - UW		\$52,000.00
4500.9 - Grants - Other		\$295,000.00
<b>TOTAL GRANTS</b>		<b>\$347,000.00</b>
<b>4800 - STORE INCOME</b>		
4800.0 - Store Sales		\$960,000.00
4800 - STORE INCOME - Other		\$11,000.00
<b>TOTAL STORE INCOME</b>		<b>\$971,000.00</b>
4950.1 - Interest Income - Other		\$1,500.00
<b>TOTAL INCOME</b>		<b>\$2,581,500.00</b>
<b>Expense</b>		
<b>5100 - PERSONNEL</b>		
5100.19 - Salaries - Fairview		\$103,875.00
5100.18 - Salaries - Operations		\$129,100.00
5100.16 - Salaries - Development		\$214,400.00
5100.15 - Salaries - Neighbor Ser.		\$124,000.00
5100.1 - Salaries - Office		\$184,100.00
5100.2 - Salaries - Store		\$192,675.00
5100.9 - Salaries - Transportation		\$105,325.00
5115 - Payroll Taxes		\$97,425.00
5116 - Retirement Plan		\$15,000.00
NEW ACCOUNT - Cell Phone Reimbursal		\$6,600.00
5117 - Health Insurance		\$36,000.00
<b>TOTAL SALARIES AND BENEFITS</b>		<b>\$1,208,500.00</b>
<b>5250 - FUNDRAISING</b>		
5250.9 - Fundraiser - Love The Dress		\$300.00
5250.8 - Fundraiser - Env / Mailer		\$21,000.00
5250.7 - Fundraiser - Turkey Trot		\$47,000.00
5250.0 - Fundraiser - Community Partners		\$5,000.00
5250.1 - Fundraiser-Dinner		\$20,000.00
5250.6 - Fundraiser-Golf		\$15,000.00
NEW ACCOUNT Fundraising - Postage Expense		\$10,000.00
<b>TOTAL FUNDRAISING EXPENSES</b>		<b>\$118,300.00</b>
<b>5200 - PUBLIC RELATIONS</b>		<b>\$3,600.00</b>
<b>5300 - ADMINISTRATIVE EXPENSES</b>		
5910 - Depreciation		\$25,000.00
5741 - Employee Appreciation		\$5,000.00
5740 - Volunteer Appreciation & Develo		\$6,500.00

**GRACEWORKS MINISTRIES, INC.**  
**2018/2019 Proposed Budget Summary**

			Approved 2018/2019 Budget
		5320.2 - Drug Free Tenn	\$1,400.00
		5300.10 - Professional Fees	\$12,000.00
		5320.1 - Background Checks	\$1,400.00
		5310 - Continuing Education	\$1,500.00
		NEW ACCOUNT - BUSINESS MEALS	\$5,500.00
		NEW ACCOUNT - BOARD EXPENSES	\$1,200.00
		NEW ACCOUNT - Computer Software, Subscriptions and	\$11,750.00
		5320 - Dues and Subscriptions	\$350.00
		5330 - Licenses and Fees	\$500.00
		5340 - Bank Fees	\$30,500.00
		5341 - Fees - Payroll Fees	\$17,750.00
		5360.4 - IT / Consultant	\$6,000.00
		5360.3 - IT / Equipment or repairs	\$6,000.00
		NEW ACCOUNT - Building Repairs and Maintenance	\$5,000.00
		NEW ACCOUNT - Cleaning Services & Supplies	\$12,000.00
		5360.2 - Lease Agreements	\$6,500.00
		New Account - Technology Special Grant	\$30,000.00
		5400 - Insurance	\$38,200.00
		NEW ACCOUNT - Marketing	\$6,000.00
		5600 - Printing	\$8,000.00
		5500.1 - Office Supplies	\$9,000.00
		5710 - Vehicle Expense	\$7,500.00
		5114 - Mileage	\$6,000.00
		5720 - Postage and Freight	\$2,400.00
		5730 - Personal Property Taxes	\$8,500.00
		<b>TOTAL OTHER ADMINISTRATIVE EXPENSES</b>	<b>\$275,050.00</b>
		5350.1 - Rent-Franklin	\$163,200.00
		5350.2 - Rent - Admin Bldg	\$12,000.00
		5350.3 - Rent - Fairview	\$42,400.00
		5365 - Utilities	\$50,000.00
		5375.1 - Telephone	\$10,000.00
		<b>TOTAL RENT &amp; UTILITIES</b>	<b>\$277,600.00</b>
		<b>TOTAL ADMINISTRATIVE EXPENSES</b>	<b>\$552,650.00</b>
		<b>6000 - NEIGHBOR SERVICES</b>	
		6020 - Neighbor - Homeless Support	\$6,000.00
		6960 - Client Services - Little Angels	\$5,000.00
		6000.0 - Shelter	\$250,000.00
		6010 - Client Utilities Support	\$140,000.00
		6100 - Neighbor Medical	\$8,000.00
		6200 - Neighbor Transportation/Repairs	\$15,000.00
		6500 - Neighbor Christmas Manger	\$70,000.00
		NEW ACCOUNT - BACKPACKS	\$10,000.00
		6900 - Neighbor Food Pantry	
		6900.4 - Mobile Food Pantry Expenses	\$10,000.00
		6900.3 - Food Pantry - Fuel Bags	\$20,000.00
		6900.2 - Food Pantry - Mileage	\$600.00
		6900.1 - Food Pantry - Purchases	\$20,000.00
		NEW ACCOUNT - Food Pantry - Non Food Items	\$5,000.00
		6950 - Meals on Wheels	\$1,800.00
		NEW ACCOUNT - Neighbor Services Special Grant	\$125,000.00
		<b>TOTAL NEIGHBOR SERVICES EXPENSES</b>	<b>\$686,400.00</b>
		<b>6800 - STORE EXPENSE</b>	
		6800.2 - Store Disposal / Trash	
		6800.1 - Store Supplies	\$12,000.00
		<b>TOTAL STORE EXPENSES</b>	<b>\$12,000.00</b>
		<b>TOTAL EXPENSES</b>	<b>\$2,577,850.00</b>
		<b>NET INCOME</b>	<b>\$3,650.00</b>