

	2019 Budget
Income	
Contributions & Donations	
Individual	\$106,000.00
Church	\$1,200.00
Corporate	\$4,800.00
Trusts	\$9,000.00
Foundation	\$1,000.00
Chaplains Partnership Initiative [Misc Cash]	
Total Contributions & Donations	\$122,000.00
Program Events	
Seminars, Speaking, Teaching	
Retreats, Climb/Rappel	
Wilderness Trips	
Total Program Events	\$80,000.00
Sales	
Shirts & T Shirts	
Tactical Hats / Morale Patch	
Misc. Sales: Books, Coffee Mug	
Total Sales	\$600.00
Misc. Income	
Total Income	\$202,600.00
Cost of Sales	
Shirts & T Shirts	\$565.00
Tactical Hats / Morale Patch	
Misc: Books, Coffee Mugs	
Total Cost of Sales	\$565.00
Gross Profit	\$202,035.00
Expenses	
Personnel	
Salary & Wages	
Executive Director	\$44,000.00
Staff Person	\$24,960.00
Other Staff	\$7,000.00
	\$75,960.00
Employer Expenses	\$6,076.80
Total Personnel	\$82,036.80
	2019 Budget
Mission Awareness	

Income and Expenses will fluctuate based on our fee for service work.

Promotion / Marketing	
Postage - General	\$600.00
General Brochures & Stationary	\$750.00
Promo (Personal) Coffee, Lunch	\$900.00
Direct & Grant Appeal Expense	\$0.00
Exhibit Expenses	\$0.00
Travel, Mileage & Meals	\$2,400.00
Marketing ~ Web, Email, Kindful \$788	\$6,000.00
Backpacks' for BAM	\$1,200.00
Total Promotion	\$11,850.00
Appalachian Trail Outreach	\$1,200.00
Fund Raising / Mission Awareness Events; Annual Dinner, Home Mtgs	\$8,000.00
Total Mission Awareness	\$21,050.00
Seminars, Camps	
Seminar Supplies & Resources	
Seminars, Camp Meals	
Seminars, Camp Equipment	
Total Seminars, Camps	\$750.00
Retreats, Climb/Rappel	
Retreat Supplies/Resources	
Retreats Travel / Lodging	
Retreats, Climb/Rappel Meals	
Retreats & Climb Equipment	
Retreat Admin & Logistics	
Total Retreats, Climb/Rappel	\$68,160.00
Wilderness Trips	
Wilderness Supplies/Resources	
Wilderness Travel	
Wilderness Meals	
Wilderness Equipment	
Total Wilderness Trips	\$250.00
Insurance	
Excess Medical: Participant	\$455.00
Liability: General Liability	\$7,108.50
Employee Medical	\$1,722.00
Worker's Comprehensive	\$2,547.82
Directors & Officers Insurance	\$993.00
Total Insurance	\$12,826.32
Professional Expenses	
Membership Fees	\$250.00
Staff Development	\$500.00
Certifications	\$500.00
CPA, Consultants	\$750.00
Total Professional Expenses	\$2,000.00
	2019 Budget

Board of Directors	
Board Meals & Meeting Space	
Board Printing / Postage	
Board Misc. Expenses	
Total Board of Directors	\$450.00
Administration	
General Office Expenses	
Computer Equipment & Supplies	\$1,500.00
Office Furniture/ Equipment	\$300.00
Misc Office Supplies	\$240.00
Total General Office Expenses	\$2,040.00
Communication	
Cellular, Long Distance & Data	\$671.40
Internet / DSL	\$780.00
Total Communication	\$1,451.40
Corporation Expenses	
Banking / PayPal / InTuit Fees	\$1,200.00
State Corporation Fees	\$250.00
Permits / Access	\$150.00
Corporation Expenses	\$1,600.00
Total Administration	\$5,541.40
Truck - 2006 Chevy Silverado	
Truck Gas / Oil	\$2,640.00
Truck Maintenance / Repair	\$3,600.00
Truck Insurance	\$1,800.00
Truck Accessories	\$600.00
Truck Purchase	
Truck Total	\$8,640.00
Total Expenses	\$201,704.52
Operating Net Profit/(Loss)	\$330.48

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