

## The Nashville Shakespeare Festival

## BUDGET FYE 2011

## Total

## Income

Apprentice Company	5,000.00
Corporate Donations	
Vendor (Shakespeare In The Park Vendor)	3,000.00
Corporate Sponsorship	-
Playbill Ads & Banners	10,000.00
Corporate Sponsorship - other	43,815.00
Total Corporate Donations	56,815.00
Foundations	45,550.00
Gov't Grants	
MNAC	34,600.00
Grants: Other	15,000.00
TAC	31,700.00
TAC - At Risk	2,800.00
Total Grants	84,100.00
Individual Donations	
Board Member	10,000.00
Winter Ask	9,850.00
Spring Ask	8,650.00
VIP Fundraiser in the Park	25,000.00
Royal Box	6,000.00
Donations @ Summer Production	36,000.00
Winter Patron Party	3,500.00
Total Individual Donations	99,000.00
Interest Income	168.00
Tickets / Fees	
Winter Shakespeare (Winter Ticket Sales)	25,000.00
Workshop / Student	7,500.00
Workshop / Adult	1,000.00
Shakespeare's Case Tour	10,000.00
Total Tickets / Fees	43,500.00
<b>Total Income</b>	<b>334,133.00</b>

## Expense

Administrative Expenses	
Annual Audit	3,500.00
Administrative Personnel	
Artistic Director	27,999.96
Development Director	25,999.92
Education Director	13,480.00
Operations Manager	27,000.00
Bookkeeper	5,199.96
Total Administrative Personnel	99,679.84
Bank Charges	200.00
Dues/Subscriptions/Fees	1,740.00
Fundraising	
Winter Ask	1,500.00
Winter Patron Party	500.00
Spring Ask	1,500.00
Royal Box	1,000.00

VIP Fundraiser in the Park	5,000.00
Total Fundraising	9,500.00
Insurance	
Health Insurance	12,600.00
Liab. & Wrkr's Comp. (Incl. Production)	7,966.74
Total Insurance	20,566.74
Internet Service	744.00
Marketing / Publicity	750.00
Merchant Card Services	2,500.00
Office Supplies / Printing	700.00
Payroll Administration Fees	320.00
Postage	216.00
Rent	4,431.50
Staff Development	400.00
Telephone	1,104.00
Total Administrative Expenses	146,352.08
Payroll Taxes - Admin	9,031.03
Production	
Shakespeare's Case	41,000.00
Shakespeare's Case Tour	8,250.00
Shakespeare in the Park	122,000.00
Workshops	7,500.00
Total Production	178,750.00
Total Expense	<b>334,133.11</b>
Net Income	<b>(0.11)</b>
Beginning Cash - 9/30 Draft	5,398.45
Net Income (Loss)	(0.11)
LOC Draw (Payment)	(198.27)
Ending Cash	5,200.07