

**Operation Stand Down Tennessee
2023 Budget**

Revenue

Rent/Other

THP Client Fees	\$	12,000
Tenant Rental Income	\$	262,667
Community Room Rental	\$	43,000
Swag Sales	\$	500
Other Revenue	\$	-

Government Grants

VA		
SSVF (Includes Shallow Sub)	\$	2,473,125
Aftercare CM	\$	138,089
GPD-Bridge	\$	276,098
GPD-SITH	\$	448,659
GPD-Service Center Nash	\$	102,992
GPD-Service Center Clarks	\$	35,525
EFSP/ESG	\$	5,500
CDBG (Clarksville)	\$	15,000
GPD Capital Grant	\$	-
HUD VASH - SSVF	\$	122,660
Fox Suicide Prevention	\$	739,627
MDHA (ESG funding)	\$	30,000

Community Support

Individuals	\$	206,700
Community Groups	\$	9,000
Foundations	\$	348,000
United Way Grants	\$	100,540
SNAP		
Corporations/Businesses	\$	310,000
Congregations & Schools	\$	3,000
Capital Campaign - 1125 12th	\$	-
Capital Campaign - THP Building Project	\$	-

Special Events

	\$	-
Heroes Breakfasts	\$	375,000
Other Special Events	\$	10,000
Sponsorship - Ruck March	\$	65,000

In-Kind Revenue

\$ 30,500

Interest Income

\$ 3,030

Revenue Released from Restriction

\$ 233,597

Total Revenue

\$ 6,399,809

Expenses

Salaries \$ 3,106,823

Taxes \$ 242,952

Benefits \$ 111,290

Total Compensation

\$ 3,461,065

Professional Fees

Professional & Consulting Fees	\$	69,926
Accounting Fees	\$	55,000
Legal Fees	\$	7,500
Technology Support	\$	62,355
Payroll Processing Fees	\$	30,225
New Hire Fees	\$	2,585
Delivery Fees - Op Comm	\$	10,700

Advertising/Marketing \$ 8,000

Client Direct Financial Assistance \$ 1,277,294

Career Recon Costs \$ 135,000

Dues/Subscriptions/Fees/Office 365 \$ 43,521

ClientTrack \$ 73,653

Veteran Outreach Events \$ 5,000

Volunteer Program Expenses \$ 600

<i>Supplies</i>		
Coffee & Food Service	\$	3,500
Office Supplies	\$	9,450
Janitorial Supplies	\$	18,900
Technology Supplies	\$	7,325
Clothing Supplies	\$	600
Other Supplies	\$	17,325
Swag - Non-Event	\$	16,000
<i>Office Expense</i>		
Postage	\$	2,250
Printing - Outside	\$	250
Food/Meetings/Staff Recognition	\$	7,700
<i>Rent</i>	\$	81,950
<i>Equipment Rental & Maintenance</i>	\$	2,500
Copier Rental & Maint	\$	32,135
<i>Building Maintenance</i>		
Maintenance Supplies	\$	3,000
Inspections & Fees	\$	900
Furniture & Equip Purchases	\$	37,875
Appliance Expense	\$	2,000
Repair & Maintenance	\$	30,000
Janitorial Service	\$	30,000
Moving Expenses	\$	-
Reserve Funding	\$	25,300
<i>Utilities</i>		
Electric	\$	70,500
Water	\$	26,750
Gas	\$	19,750
Pest Control	\$	9,780
Security	\$	13,608
Waste Collection	\$	6,882
<i>Communication</i>		
Telephone-Landline	\$	11,308
Telephone - Mobile	\$	25,039
Internet	\$	23,410
<i>Insurance</i>		
Workers Comp	\$	20,000
Property & Liability	\$	50,079
D&O, Notary Bonds	\$	2,997
Vehicles	\$	34,049
<i>Vehicles</i>		
Fleet Fuel	\$	66,768
Repairs & Maintenance	\$	5,450
Registration	\$	1,900
Leases	\$	37,130
Other Vehicle Expenses	\$	250
<i>Staff Travel/Training</i>		
Travel/Conferences/Meals	\$	20,550
<i>Bank Fees & Interest</i>		
Interest Expense	\$	25,400
Payment processing fees	\$	7,350
Bank Charges	\$	2,225
<i>Taxes</i>	\$	-
Property Taxes	\$	21,000
<i>Fundraising Event Expenses</i>	\$	110,000
<i>Special Events - All Other</i>	\$	92,500
<i>In-Kind Expense</i>	\$	30,500
Total Operating Expenses	\$	2,845,494
Total Expenses	\$	6,306,559
1125 Loan Payment (without interest)	\$	93,250
Surplus/(Deficit)	\$	(0)