| | 2010-2011 |
|--|----------------------|
| Ordinary Income/Expense | BUDGET |
| Income 4000-00 · Adult Day Services | |
| 4000-01 · Day Services-State 4000-02 · Day Services-Private | 1,057,647 10,000 |
| 4000-00 · Adult Day Services - Other Total 4000-00 · Adult Day Services | 1,067,647 |
| Total 4000-00 - Adult Day Services | 1,007,047 |
| 4010-00 · Personal Assistants 4020-00 · Nursing Services | 35,425 0.00 |
| 4030-00 · Hospital Sitters | 5,000 |
| 4040-00 · Transportation Services 4050-00 · Behavior Services | 700 0.00 |
| 4060-00 · Follow Along 4070-00 · Supported Employment | none 153,185 |
| 4075-00 · Vocational Rehab | 8,000.00 |
| 4080-00 ⋅ Start-Up Funds 4090-00 ⋅ Gain/Loss on Sale of Assets | none - |
| 4095-00 · Dept. of Trans. Grant | - |
| 4100-00 · Residential Services 4300-00 · United Way | 2,719,147 101,200 |
| 4310-00 · Rutherford County | 32,000 |
| 4320-00 · City of Murfreesboro 4400-00 · Other Contributions | 2,500 2,500 |
| 4800-00 · Rental Income-Iris Ave 4910-00 · Background | 42,000 |
| 4920-00 · Interest Income | 4,000 |
| 4990-00 ⋅ Other Income Total Income | 1,000 4,174,304 |
| | |
| Expense 6000-00 · Payroll Expenses | |
| 6000-10 · Salaries | 2,583,600 |
| 6000-15 · Employee Bonus 6000-20 · Overtime | 65,000 |
| 6000-30 · Sicktime | 48,000 |
| 6000-40 ⋅ Annual Time 6000-50 ⋅ Longevity Pay | 135,000 30,000 |
| 6000-60 · Payroll taxes | 245,442 |
| Total 6000-00 · Payroll Expenses | 3,107,042 |
| 6100-00 · Insurance 6100-10 · Insurance-Group | 300,000 |
| 6100-20 · Insurance-Liability | 45,000 |
| 6100-30 · Insurance-Workers Comp. 6100-40 · Insurance-Life | 100,000 3,600 |
| 6100-50 · Insurance-Disability | |
| Total 6100-00 · Insurance | 448,600 |
| 6200-00 ⋅ Professional Fees | 35,400 |
| 6210-00 · Contract Services 6210-01 · Janitorial Service | 5,000 |
| 6210-02 · Lawn Care | |
| 6210-03 · Payroll Service 6210-04 · Office Equipment contracts | 19,000 16,900 |
| 6210-05 - Drug Screening | 4,000 |
| 6210-06 · Temporary Help 6210-00 · Contract Services - Other | 18,000 2,000 |
| Total 6210-00 · Contract Services | 64,900 |
| 6215-00 ⋅ Bonus/Finders Fees | NONE |
| 6220-00 · Background Expenses 6225-00 · Dues & Subscriptions | 8,000 7,200 |
| 6230-00 · Postage | 1,400 |
| 6235-00 · Training 6235-10 · Mandated Training | 1,500 |
| 6235-15 · Online Training | - |
| 6235-20 ⋅ Seminars Total 6235-00 ⋅ Training | 1,000 2,500 |
| | |
| 6240-00 · Taxes & Licenses 6300-00 · Office Supplies | 2,000 26,000 |
| 6310-00 · Medical Supplies | 6,000 |
| 6400-00 ⋅ Telephone 6410-00 ⋅ Cell Phone | 16,000 33,000 |
| 6500-00 · Advertising 6700-00 · Fuel | 1,800 101,000 |
| 6750-00 · Travel | 101,000 |
| 6750-10 · Travel Administration 6750-20 · Travel-Day Services | 1,500 3,500 |
| 6750-30 · Travel-Residential | 4,700 |
| 6750-00 ⋅ Travel - Other Total 6750-00 ⋅ Travel | 9,700 |
| Total of octal and of | 5,700 |
| 6800-00 · Rent 6800-01 · Rent-Client | _ |
| 6800-02 - Rent-Storage | 1,000 |
| 6800-03 ⋅ Rent-Center 6800-05 ⋅ Rent-Adult day | 4,000 7,900 |
| Total 6800-00 · Rent | 12,900 |
| 6810-00 · Utilities | |
| 6810-01 · Utilities-Clients | • |
| 6810-02 · Utilities-Center 6810-00 · Utilities - Other | 40,000 |
| Total 6810-00 · Utilities | 40,500 |
| 6820-00 · Food | |
| 6820-01 · Food-Residential | 4,500 |
| 6820-02 ⋅ Food-Admin. 6820-00 ⋅ Food - Other | 8,000 |
| Total 6820-00 ⋅ Food | 12,500 |

| | 2010-2011 |
|----------------------------------|--------------|
| | BUDGET |
| 2050 00 Vahisla Lassas | 44,000 |
| 6850-00 · Vehicle Leases | 44,000 |
| 6900-00 · Repairs | 44.000 |
| 6900-01 · Building Repairs | 14,000 |
| 6900-3 - Equipment Repairs | 200 |
| 6900-02 · Vehicle Repairs | 50,000 |
| Total 6900-00 · Repairs | 64,200 |
| 7899-0- Client Write Off(AR) | 10,000 |
| 7970-00 · Client-STRAP | - |
| 7975-00 · Miscellaneous Expenses | 5,000 |
| 7980-00 · Interest Expense | - |
| 7985-00 · Bank Charges | 300 |
| 7990-00 · Establishment | - |
| 7995-00 · Depreciation Expense | 66,000 |
| 7999-00 · Uncategorized Expenses | |
| Total Expense | 4,125,942.00 |
| Net Ordinary Income | 48,362 |
| Other Income/Expense | |
| Other Income | |
| 8100-00 · Workshop Income | 115,000 |
| Total Other Income | 115,000 |
| Other Expense | |
| 8200-00 · Workshop Payroll | 80,000 |
| 8250-00 · Workshop Payroll Taxes | 2,100 |
| 8300-00 · Workshop Supplies | 1,600 |
| Total Other Expense | 83,700 |
| Net Other Income | 31,300 |
| Net Income | 79,662 |
| ITEMS not in Budgeted P&L | |
| LESS Payback to State on Advance | (145.944) |

LESS Payback to State on Advance (145,944)

Downpmt-New Van (10,000)

NOTES:

- 1 New rates LvI 4 & 6- Reduced amounts by loss of clients and rate limitations(incl 243 Day Rule)
- 2 Payroll Increased by targeted increases-reduced by attrition
- 3 Payroll taxes Plus State Unemployment Ins. increases
- State is currently unsure of rates beginning January 1
- 5 Expanded Payroll(Includes HR system and Timekeeping charges)
- 6 Assume \$1,000 setup of House computers
- Internet connection at houses(E-mail and Timekeeping)
- DMRS/DIDS- No Charges for 2010-2011
- \$1,000 for Additional computers Equipt for timekeeping
- 10 Includes 2 additional Leased mini vans
- 11
- 12 Reflects current minimum wage
- 13 Balance Sheet Item-Repayment of State advance @ \$12,160/mo
- 14 Balance Sheet Item-Downpayment on Vans purchased through State(???)
- Assume fuel @ \$3.00/gal
- 16 Reimburse mileage at \$.40/Mile

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