

The Theater Bug, Inc.
Budget vs. Actuals: 21/22 Budget (Class) - FY22 P&L Classes
July 2021 - June 2023

	<u>23/24 Budget</u>
Revenue	
10000 Contributed Support	
10001 Program Specific Donations	50,000.00
10002 Non-Program Specific Donations	10,000.00
Total 10002 Non-Program Specific Donations	\$ 60,000.00
10003 Tuition Donations	500.00
10004 Grants	120,000.00
10007 Sponsorships	200,000.00
Total 10000 Contributed Support	\$ 380,500.00
10008 Program Revenue	
10009 Program Tuition	25,000.00
10010 Tickets	45,000.00
10011 Rental Income	24,000.00
10012 Concessions Income	6,000.00
10013 Merch Income	7,500.00
Total 10008 Program Revenue	\$ 107,500.00
4 Contibuted support	
Total 4 Contibuted support	
Total Revenue	\$ 548,000.00
Cost of Goods Sold	
Cost of Goods Sold	
10012b Concessions Expense	2,500.00
10013b Merch Expense	5,000.00
Total Cost of Goods Sold	\$ 7,500.00
Total Cost of Goods Sold	\$ 7,500.00
Gross Profit	
Expenditures	
10014 Expenses	
10015 Program Expenses	
10016 Artistic Contracts	
10017 Director	8,000.00
10018 Assistant Director	2,000.00
10019 Music Director	6,000.00
10020 Choreographer	6,000.00
10021 Assistant Choreographer	1,000.00
10022 Costumer	2,000.00
10023 Props Master	700.00
10024 Set Designer	3,000.00
10027 Actor	3,000.00
10028 Band	
10029 Keyboard 1	3,000.00
10031 Drums	2,000.00
10032 Bass	2,000.00

10033 Guitar	2,000.00
10034 Strings	2,000.00
10036 Other	1,000.00

Total 10028 Band

Total 10016 Artistic Contracts **\$ 43,700.00**

10037 Administrative Contracts

10038 Technical Director	6,000.00
10038 Overhire	800.00
10039 Light Operator	3,000.00
10040 Sound Operator	3,000.00
10043 Assistant Stage Manager	1,500.00
10044 Teacher	5,000.00
10046 Producer	1,000.00
10047 Intern	3,000.00
10048 Front Of House	2,500.00
10119 Mental Health Professional	1,500.00
10123 Social Media	7,000.00

Total 10037 Administrative Contracts **\$ 34,300.00**

10049 Supplies & Materials

10050 Set Supplies	11,000.00
10051 Costume Supplies	1,000.00
10052 Prop Supplies	700.00
10053 Hair & Makeup Supplies	100.00
10058 Misc. Supplies	15,000.00

Total 10049 Supplies & Materials **\$ 27,800.00**

10059 Equipment Rental

10060 Technical Equipment Rental	6,000.00
10060a Space Rental	160,000.00
10061 Props Rental	50.00
10063 Other Rental	3,000.00

Total 10059 Equipment Rental **\$ 189,050.00**

10064 Printing & Copying

10065 Scripts	600.00
10066 Posters	1,600.00
10067 Programs	1,500.00
10068 Other	

Total 10064 Printing & Copying **3,700.00**

10072 Processing Fees 9,000.00

10120 Technology 1,500.00

10121 Sheet Music 500.00

Total 10015 Program Expenses \$ 309,550.00

10073 Non-Program Expenses

10074 Payroll

10075 Salaries

10076 Managing Artistic Director	50,000.00
10076a Rentals Manager	20,000.00
10078 Technical Director	15,000.00
10078a Stage and Building Manager	40,000.00

10116 Admin Contract	25,000.00
10079 Grant Specialist	15,000.00
Total 10075 Salaries	\$ 165,000.00
10080 Payroll Taxes	15,000.00
10081 Payroll Fees	3,000.00
Total 10074 Payroll	\$183,000.00
10082 Rent	
Total 10082 Rent	
10086 Legal & Professional Fees	1,000.00
10087 Accountant	15,000.00
10090 Other	1,000.00
10091 Professional Training & Development	1,000.00
Total 10086 Legal & Professional Fees	
10091 Insurance	1,500.00
10092 Supplies & Materials	2,000.00
10093 Postage	100.00
10094 Office Supplies	2,000.00
10095 Other Materials	
Total 10092 Supplies & Materials	\$ 23,600.00
10096 Advertising/Promotional	20,000.00
10103 Phone	900.00
10104 Post Office Box	500.00
Total 10098 Utilities	\$ 21,400.00
10105 Subscriptions	
10106 Quickbooks	950.00
10107 Mailchimp	800.00
10108 Moonclerk	400.00
10109 Spotify	100.00
10110 Squarespace	500.00
10114 Vimeo	250.00
10114a Sam's	500.00
10114b Nashville Arts Coalition	150.00
10115 Zoom	300.00
Total 10105 Subscriptions	\$ 3,950.00
10113 Space Improvements	
10115 Equipment	10,000.00
10117 Processing Fees	250.00
Total 10073 Non-Program Expenses	\$ 242,200.00
Total 10014 Expenses	
10112 Bank Charges	50.00
Unapplied Cash Bill Payment Expenditure	700.00
Uncategorized Expenditure	800.00
Total Expenditures	\$ 543,400.00
Net Operating Revenue	
Net Revenue	\$ 4,600.00