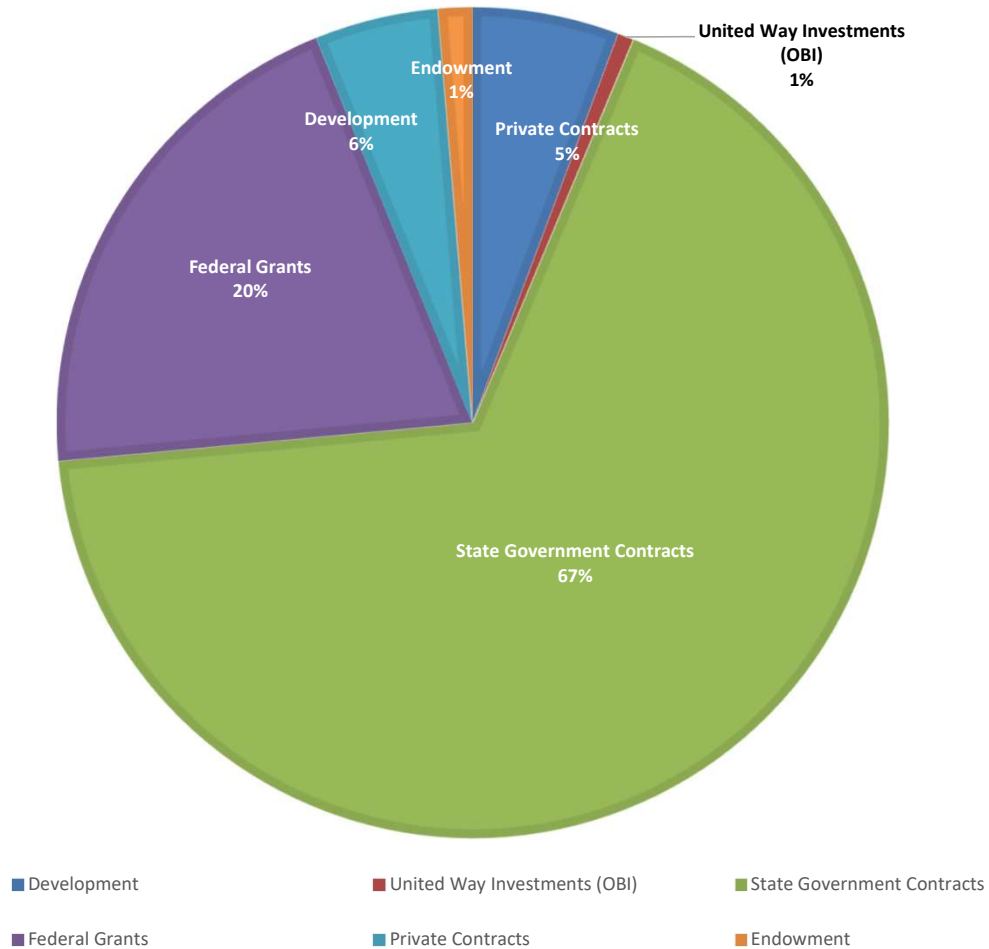


Family & Children's Service
Agency Budget
Fiscal Year 2023

CONSOLIDATED	TOTAL
ANNUAL GIVING	240,000
SPECIAL EVENTS	130,000
CONGREGATION	55,000
PRIVATE GRANTS	433,000
UW Metro	91,100
GOV CONTRACT	13,158,094
CONTRACTS	723,850
ENDOWMENT	199,748
RESERVES TRANSFER	-
Total REVENUE	15,030,792
SALARIES	7,865,239
FRINGE BENEFITS	1,624,438
PROFESSIONAL FEES	4,223,594
SPECIAL EVENTS	65,000
SUPPLIES	167,571
TELEPHONE	104,407
ADVERTISING	342,740
POSTAGE	8,208
OCCUPANCY	148,001
EQUIP MAINT	31,041
PRINTING	17,350
TRAVEL	149,538
CONFERENCES	22,900
FINANCIAL AID	179,370
MEMBERSHIP DUES	16,395
INSURANCE	65,000
ADM ALLOCATION	-
Total EXPENDITURES	15,030,792
NET REVENUE /EXPENSE	-

Family & Children's Service
Consolidated Budget - Revenue Distribution
Fiscal Year 2022-23



Revenue Distribution

Development	858,000
United Way Investments (OBI)	91,100
State Government Contracts	10,101,985.00
Federal Grants	3,056,109
Private Contracts	723,850
Endowment	199,748
	<u><u>\$ 15,030,792</u></u>

Family & Children's Service
Consolidated Budget Comparison
Fiscal Year 2022-23

Account	Projected Actuals FY'22	PROPOSED Budget FY'23	Variance
ANNUAL GIVING	245,476	240,000	(5,476) -2%
SPECIAL EVENTS	122,779	130,000	7,221 6%
CONGREGATION	45,068	55,000	9,932 22%
PRIVATE GRANTS	573,344	433,000	(140,344) 1 -24%
UW METRO	84,100	91,100	7,000 8%
GOV CONTRACT	4,895,624	13,158,094	8,262,470 2 169%
CONTRACTS	835,268	723,850	(111,418) 3 -13%
MISC. INCOME	-	-	-
ENDOWMENT	176,931	199,748	22,817 4 13%
RESERVES TRANSFER	530,255	-	(530,255) 5 -100%
TOTAL REVENUES	7,508,845	15,030,792	7,521,947
SALARIES	4,621,313	7,865,239	3,243,926 6 70%
FRINGE BENEFITS	776,851	1,624,438	847,587 6 109%
PROF FEES	672,423	4,223,594	3,551,171 7 528%
SPECIAL EVENTS	69,289	65,000	(4,289) -6%
SUPPLIES	165,000	167,571	2,571 2%
TELEPHONE	99,984	104,407	4,423 4%
ADVERTISING	317,586	342,740	25,154 8%
POSTAGE	7,878	8,208	330 4%
OCCUPANCY	138,401	148,001	9,600 7%
EQUIP MAINT	30,334	31,041	707 2%
PRINTING	17,604	17,350	(254) -1%
TRAVEL	47,951	149,538	101,587 8 212%
CONFERENCES	26,938	22,900	(4,038) -15%
FINANCIAL AID	273,904	179,370	(94,534) 9 -35%
MEMBERSHIP DUES	12,778	16,395	3,617 28%
INSURANCE	65,522	65,000	(522) -1%
ADM ALLOCATION	0	0	0
Total EXPENDITURES	7,343,756	15,030,792	7,687,036
NET REVENUE /EXPENSE	\$165,089	(\$0)	

- 1 Decrease in Development revenue due to lost of The Healing Trust Funding and absence of Frist technology grant **(-\$190K)** ; partially offset by increases in prospects **(+\$50k)** .
- 2 Increase in Government contracts due to impact of newly awarded Connecting Forward Initiative **(+\$5.3M)** ; Community Expansion **(+\$2.7M)** and ACA Grant **(+\$1.3M)** contracts. This is partially offset by the sunset of the CKC, 2Gen, and OJP Opioid contracts **(-\$1M)** .
- 3 Decrease in Non-Government contracts mainly due to sunset of STEM program **(-\$160K)** ; partially offset by improved performance in Language Services **(+\$40K)** .
- 4 Endowment withdrawals increased due to strict adherence of Endowment withdrawal policy
- 5 Reserve transfers from restricted funds not needed for FY 22-23.
- 6 Includes 2% salary adjustments for staff and FTE expansion in support of newly awarded contracts.
- 7 Connecting Forward Initiative includes subcontracts with 9 partnership agencies **(~\$3.3M)** .
- 8 In line with increases in FTEs.
- 9 Decrease in Financial Aid due to decreases in DCRCP initiatives as well as decreased funding from 2Gen contract roll off.