

A.G.A.P.E., INC.
2005
Program Income Projections

<u>SOURCE</u>	<u>ANNUAL 2004 BUDGET</u>	<u>PROJECTED 2004 FOR 12 MOS.</u>	<u>ANNUAL 2005 BUDGET</u>	<u>% CHANGE</u>
Individual Support	\$ 675,000	\$ 706,000	\$ 720,000	2.0%
Mail Appeal	150,000	115,000	150,000	30.4%
Memorial Contributions	45,000	36,000	45,000	25.0%
Corporate / Foundation Gifts	265,000	248,000	265,000	6.9%
Foster Care Payments	99,000	42,000	42,000	0.0%
Professional Services Fees	116,000	76,218	76,000	-0.3%
Adoptive Reimbursement	226,000	166,304	180,000	8.2%
Counseling Reimbursement	580,000	588,720	727,956	23.7%
Counseling Abstinence	15,000	9,279	10,000	7.8%
Interest Income Misc	105,125	105,125	8,544	-91.9%
Annual Dinner Tickets	35,000	36,000	36,000	0.0%
Golf Marathon	<u>130,000</u>	<u>171,000</u>	<u>130,000</u>	-24.0%
TOTAL	<u>\$ 2,441,125</u>	<u>\$ 2,299,646</u>	<u>\$ 2,390,500</u>	<u>4.0%</u>

A.G.A.P.E., INC.
2005 Operations Budget

	<u>ANNUAL 2004 BUDGET</u>	<u>PROJECTED 2004 FOR 12 MO</u>	<u>ANNUAL 2005 BUDGET</u>	<u>% CHANGE</u>
Postage	\$ 22,000	\$ 18,000	\$ 20,000	11.1%
Telephone	24,000	17,000	22,000	29.4%
Utilities	15,000	14,000	15,000	7.1%
Maintenance	24,000	20,000	23,000	15.0%
Insurance	75,000	61,000	70,000	14.8%
Conferences	12,000	9,000	12,000	33.3%
Travel	50,000	50,000	50,000	0.0%
Psychiatric & Clinical Expense	120,000	110,000	120,000	9.1%
Counseling Abstinence	15,000	12,000	10,000	-16.7%
Adoptive Home Study Expens	6,000	650	-	0.0%
Maternity / Adoption Marketing	68,000	69,000	70,000	1.4%
FosterCare/ Adoption Recruitii	15,600	-	18,000	0.0%
Legal and Professional	132,000	123,000	132,000	7.3%
Mail Appeals & Mailings	55,000	65,000	65,000	0.0%
Children's Foster Care	275,000	185,000	200,000	8.1%
Children's Medical Expense	500	200	500	150.0%
Client Expense	1,500	2,000	2,000	0.0%
Maternity Medical Expense	1,000	-	1,000	0.0%
Maternity Foster Care	2,000	3,075	3,500	13.8%
Supplies	16,000	15,000	16,000	6.7%
Dues & Subscriptions	6,000	7,000	7,000	0.0%
Depreciation	50,000	45,956	50,000	8.8%
Computer Services	12,000	2,100	12,000	471.4%
Annual Dinner Expense	35,000	45,695	45,000	-1.5%
Golf Tournament Exp	35,000	38,000	40,000	5.3%
Value of Split-Interest Annu	3,789	3,158	3,200	1.3%
Bank Fees	2,000	1,700	2,000	17.6%
TOTAL	<u>\$ 1,073,389</u>	<u>\$ 917,534</u>	<u>\$ 1,009,200</u>	<u>10.0%</u>

A.G.A.P.E., INC.
2004-2005
Personnel and Operations Combined Budget

PERSONNEL BUDGET

<u>EXPENSES</u>	2004 <u>MONTHLY</u>	2005 <u>MONTHLY</u>	2004 <u>ANNUAL</u>	2005 <u>ANNUAL</u>
Salaries	\$ 90,872	\$ 95,901	\$ 1,090,463	\$ 1,150,815
Employee Benefits	11,919	12,167	143,032	146,000
Payroll Taxes	6,297	6,417	<u>75,562</u>	<u>77,000</u>
TOTAL PERSONNEL	<u>\$ 109,088</u>	<u>\$ 114,485</u>	<u>\$ 1,309,056</u>	<u>\$ 1,373,815</u>

OPERATIONS BUDGET

Postage	\$ 1,833	1,667	\$ 22,000	\$ 20,000
Telephone	2,000	1,833	24,000	22,000
Utilities	1,250	1,250	15,000	15,000
Maintenance	2,000	1,917	24,000	23,000
Insurance	6,250	5,833	75,000	70,000
Conferences	1,000	1,000	12,000	12,000
Travel	4,167	4,167	50,000	50,000
Psychiatric & Clinical Expense	10,000	10,000	120,000	120,000
Counseling Abstinence	1,250	833	15,000	10,000
Adoptive Home Study Expense	500	-	6,000	0
Maternity / Adoption Marketing	5,667	5,833	68,000	70,000
FosterCare / Adoption Recruiting	1,300	1,500	15,600	18,000
Legal & Professional	11,000	11,000	132,000	132,000
Mail Appeals & Mailings	4,583	5,417	55,000	65,000
Children's Foster Care	22,917	16,667	275,000	200,000
Children's Medical Care	42	42	500	500
Client Expense	125	167	1,500	2,000
Maternity Medical Expense	83	83	1,000	1,000
Maternity Foster Care	167	292	2,000	3,500
Supplies	1,333	1,333	16,000	16,000
Dues & Subscriptions	500	583	6,000	7,000
Depreciation	4,167	4,167	50,000	50,000
Computer Services	1,000	1,000	12,000	12,000
Annual Dinner Expense	2,917	3,750	35,000	45,000
Golf Tournament Exp	2,917	3,333	35,000	40,000
Value of Split-Interest Annuity	316	267	3,789	3,200
Bank Fees	167	167	<u>2,000</u>	<u>2,000</u>
TOTAL OPERATIONS	<u>\$ 89,449</u>	<u>\$ 84,100</u>	<u>\$ 1,073,389</u>	<u>\$ 1,009,200</u>
TOTAL PERSONNEL & OPER.	<u>\$ 198,537</u>	<u>\$ 198,585</u>	<u>\$ 2,382,445</u>	<u>\$ 2,383,015</u>

A.G.A.P.E., INC.
2004-2005
Personnel and Operations Combined Budget

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