

**UNIVERSITY COMMUNITY HEALTH SERVICES  
CONSOLIDATED FQHC LOOKALIKE  
FISCAL YEAR 2007/08 BUDGET**

|  | Fiscal Year<br>2005 - 2006<br>Actual | Fiscal Year<br>2006 - 2007<br>Budget | Fiscal Year<br>2006 - 2007<br>Forecast |
|--|--------------------------------------|--------------------------------------|--|
| 1 Patient Service Revenue                    | \$2,237,430                          | \$2,719,564                          | \$2,298,407                            |
| 2 Deductions from Revenue                    | \$1,733,629                          | \$872,865                            | \$1,505,825                            |
| 3 Net Patient Service Revenue                | \$503,802                            | \$1,846,699                          | \$792,582                              |
| 4 Restricted Grant Revenue                   | \$126,111                            | \$0                                  | \$187,149                              |
| 5 Premium Revenue                            | \$786,381                            |                                      |  |
| 6 Contract Revenue                           | \$634,208                            | \$827,247                            | \$1,442,109                            |
| 7 Other Revenue                              | \$144,952                            | \$74,763                             | \$104,876                              |
| 8 Total Revenues                             | \$2,195,455                          | \$2,748,709                          | \$2,526,716                            |
| Operating Expenses:                          |                                      |                                      |  |
| 9 Physicians                                 | \$100,758                            | \$148,830                            | \$168,023                              |
| 10 Nurse Practitioners and Faculty           | \$1,020,222                          | \$1,339,244                          | \$1,498,777                            |
| 11 Total Professional Services               | \$1,120,980                          | \$1,488,074                          | \$1,666,800                            |
| 12 Staff Salaries and Fringe Benefits        | \$898,573                            | \$952,908                            | \$1,174,301                            |
| 13 Purchased Administrative Services         |                                      | \$4,572                              |  |
| 14 Medical Supplies and Services             | \$82,649                             | \$57,665                             | \$53,584                               |
| 15 General and Administrative Expenses       | \$200,484                            | \$144,338                            | \$132,561                              |
| 16 Building and Equipment Expenses           | \$134,889                            | \$171,480                            | \$165,110                              |
| 17 Total Operating Expenses                  | \$2,437,574                          | \$2,819,037                          | \$3,192,356                            |
| Excess (Deficit) of Revenue Over Expenses    |                                      |                                      |  |
| 18 Before Indirect Expenses                  | -\$242,120                           | -\$70,328                            | -\$665,640                             |
| 19 Indirect Expenses                         | \$200,316                            | \$195,804                            | \$199,714                              |
| 20 Excess (Deficit) of Revenue Over Expenses | -\$442,435                           | -\$266,132                           | -\$865,354                             |
| VHP Enrollees                                | \$52,655                             | \$0                                  | \$0                                    |
| VA Enrollees                                 | \$10,399                             | \$10,290                             | \$11,670                               |
| Total Visits                                 | \$17,997                             | \$20,622                             | \$17,610                               |
| Patient Service Revenue per Total Visits     | \$124                                | \$132                                | \$131                                  |
| Net Patient Service Revenue per Total Visits | \$28                                 | \$90                                 | \$45                                   |
| Op Exp per Total Visits (inc indirects)      | \$147                                | \$146                                | \$193                                  |



|   |       |       |       |
|---|-------|-------|-------|
| Op Exp per Total Visits (w/o indirects) | \$135 | \$137 | \$181 |
|---|-------|-------|-------|



Fiscal Year  
2007 - 2008

| Budget      | % Variance |
|-------------|------------|
| \$4,191,284 | 82.4%      |
| \$1,435,227 | -4.7%      |
| \$2,756,057 | 247.7%     |
| \$80,340    | -57.1%     |
|             | N/A        |
| \$1,952,467 | 35.4%      |
| \$294,677   | 181.0%     |
| \$5,083,541 | 101.2%     |
| \$241,768   | -43.9%     |
| \$2,419,544 | -61.4%     |
| \$2,661,312 | -59.7%     |
| \$1,448,225 | -23.3%     |
|             | N/A        |
| \$149,968   | -179.9%    |
| \$254,075   | -91.7%     |
| \$229,638   | -39.1%     |
| \$4,743,218 | -48.6%     |
| \$340,323   | 151.1%     |
| \$294,410   | -47.4%     |
| \$45,913    | -105.3%    |
| \$0         |            |
| \$11,400    |            |
| \$26,138    | 48.4%      |
| \$160       | 22.9%      |
| \$105       | 134.3%     |
| \$193       | -0.1%      |



\$181

-0.1%