

## Profit and Loss Statement (P&L)

REVENUE	Proposed Budget	Approved Current Year Budget	2-3 year Projection for Current Year Actuals		
<b>Individual Donations</b> <i>(less than \$x avg gift)</i>	\$0.00	\$0.00	\$0.00		
<b>Major Donor Revenue</b> <i>(greater than \$x avg gift)</i>	\$0.00	\$0.00	\$0.00		
<b>Foundation Revenue</b>	\$0.00	\$0.00	\$0.00		
<b>Corporate Sponsors</b> <i>(non-event sponsors)</i>	\$0.00	\$0.00	\$0.00		
<b>Government Revenue</b> <i>(see sep schedule for detail on sources and the expenses this grants are tied to)</i>	\$0.00	\$0.00	\$0.00		
<b>Earned Income/ Fee for Service Revenue</b> <i>(separate schedule attached illustrating expenses tied to this rev line)</i>	\$0.00	\$0.00	\$0.00		
<b>Event Income</b> <i>(separate schedule attached detailing each event and line by line expenses tied to this rev)</i>	\$45,000.00	\$0.00	\$0.00		
<b>Interest Income</b>	\$0.00	\$0.00	\$0.00		
<b>Endowment Income</b>	\$0.00	\$0.00	\$0.00		
<b>Miscellaneous</b>	\$0.00	\$0.00	\$0.00		
<b>TOTAL REVENUE (ALL SOURCES)</b>	<b>\$45,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		

EXPENSES	Proposed New Budget	Approved Current Year Budget	2-3 year Projection for Current Year Actuals		
G&A					
Staff Salaries	\$34,500.00	\$0.00	\$0.00		
Employee Benefits	\$0.00	\$0.00	\$0.00		
Rent	\$0.00	\$0.00	\$0.00		
Utlities	\$0.00	\$0.00	\$0.00		
Legal	\$0.00	\$0.00	\$0.00		
Accounting	\$0.00	\$0.00	\$0.00		
Office supplies	\$0.00	\$0.00	\$0.00		
Equipment leases	\$0.00	\$0.00	\$0.00		
Software (Slack, Zoom, Sales Force, etc)	\$0.00	\$0.00	\$0.00		
Travel and Expense	\$0.00	\$0.00	\$0.00		
Professional Development	\$0.00	\$0.00	\$0.00		
Staff Retreat	\$0.00	\$0.00	\$0.00		
Board Meeting Expenses	\$0.00	\$0.00	\$0.00		
Reserve Funding (monthly investment into fund to grow reserve)	\$0.00	\$0.00	\$0.00		
TOTAL G&A	\$34,500.00	\$0.00	\$0.00		
PROGRAM EXPENSES					
A Mental Health	\$0.00	\$0.00	\$0.00		
B Wellness/Fitness	\$0.00	\$0.00	\$0.00		

C Skill Enhancement	\$0.00	\$0.00	\$0.00		
D Daycare	\$0.00	\$0.00	\$0.00		
<b>TOTAL PROGRAM EXPENSE</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>MARKETING/OUTREACH/VISIBILITY</b> <i>(examples could include items such as)</i>					
Transcription Service	\$500.00	\$0.00	\$0.00		
Consultant for Improving SEO	\$0.00	\$0.00	\$0.00		
Consultant for mobilization consultant	\$0.00	\$0.00	\$0.00		
Conference fees	\$0.00	\$0.00	\$0.00		
Press Briefing w ED re: sector trends	\$0.00	\$0.00	\$0.00		
<b>TOTAL MARKETING/OUTREACH/VISIBILITY</b>	<b>\$500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>FUNDRAISING EXPENSES</b>					
Earned Income Expense					
1st Qtr Event	\$0.00	\$0.00	\$0.00		
2nd Qtr Event	\$0.00	\$0.00	\$0.00		
3rd Qtr Event	\$0.00	\$0.00	\$0.00		
4th Qtr Event	\$0.00	\$0.00	\$0.00		
<b>TOTAL EARNED INCOME EXPENSE</b> <i>(% of total earned rev)</i>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
Event Expense					
A	\$0.00	\$0.00	\$0.00		
B	\$0.00	\$0.00	\$0.00		
C	\$0.00	\$0.00	\$0.00		
D	\$0.00	\$0.00	\$0.00		

<b>TOTAL EVENT EXPENSE</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
General Fundraising Expenses (examples follow)					
New Major Donor Brochure	\$0.00	\$0.00	\$0.00		
Annual Report Expense	\$0.00	\$0.00	\$0.00		
<b>TOTAL GENERAL FUNDRAISING EXPENSE</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>TOTAL FUNDRAISING</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>TOTAL ALL EXPENSES</b>	<b>\$35,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>TOTAL REVENUE (ALL SOURCES)</b>	<b>\$45,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>TOTAL ALL EXPENSES</b>	<b>\$35,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		
<b>NET</b>	<b>\$10,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>		