

# Make-A-Wish® Middle Tennessee

Fiscal Year 2020

Operating Budget

<b>WISHES</b>	<b>160</b>
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<b>REVENUE</b>	
Direct Public Support	264,040
Corporate Contributions	1,196,238
Major Gifts	250,000
Indirect Public Support - Local	13,404
Internal Special Events	617,372
External Events	362,450
Grants	303,800
Wish Assist Fees	4,800
Interest/Dividends	948
<b>TOTAL CASH REVENUE</b>	<b>3,013,052</b>
<i>In-Kind Revenue</i>	<i>720,000</i>
<b><i>TOTAL REVENUE INCLUDING IN-KIND</i></b>	<b><i>3,733,052</i></b>

<b>EXPENSES</b>	
Direct Wish Expense	1,120,000
Employee	917,240
Operating	594,134
<b>TOTAL CASH EXPENSES</b>	<b>2,631,374</b>
<i>In-Kind Expense</i>	<i>720,000</i>
<b><i>TOTAL EXPENSES INCLUDING IN-KIND</i></b>	<b><i>3,351,374</i></b>

<b>NET REVENUE TO EXPENSE</b>	<b>381,678</b>
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