



## WAYPOINT VETS INC.

### 2022 - 2023 ORGANIZATIONAL BUDGET *Current and Projected Revenue and Expenses*

#### **2022 Revenue**

Sponsorships: \$22,600  
Individual Donations: \$19,583.21  
Fundraising Events: \$9,796.72  
Grants: \$8,500

**Revenue as of July 2022: \$60,479.93**  
**Total Projected 2022 Revenue: \$135,000**

#### **2023 Projected Revenue**

Sponsorships: \$70,000  
Individual Donations: \$40,000  
Fundraising Event: \$20,000  
Grants: \$20,000

**Projected Total 2023 Revenue: \$150,000**

#### **2022 Expenses**

Salaries: \$0.00  
Transportation: \$19,082.38  
Lodging: \$18,319.37  
Services: \$5,550.43  
Trip Supplies: \$4,148.98  
Fundraising Event: \$3,049.42  
Administrative: \$2,762.78  
Merchandise: \$2,546.35  
Gear: \$2,248.04  
Marketing: \$1,767.40  
Program Materials: \$976.84

**Expenses as of July 2022: \$60,451.99**  
**Total Projected 2022 Expenses: \$95,000**

#### **2023 Projected Expenses**

Salaries: \$0.00  
Transportation: \$34,500  
Lodging: \$33,000  
Services: \$10,000  
Trip Supplies: \$7,500  
Fundraising Event: 5,500  
Administrative: \$5,000  
Merchandise: \$5,000  
Gear: \$5,000  
Marketing: \$3,300  
Program Materials: \$1,800

**Total 2023 Expenses: \$110,600**

\*We're a growing organization, adding new retreats into our offerings annually to accommodate the increasing need for adventure therapy. For responsible growth, our goal is to begin each year with the savings necessary to cover the projected costs of the upcoming year's additional trips in case the additional funding needed for them falls short.