## **BRYAN SYMPHONY ORCHESTRA**

Budget 2011-2012 season

SUBSCRIPTION CONCERT REVENUE	
Ticket sales	59,105
Subscription concert sponsors	28,050
Program advertising	6,480
TOTAL	93,635
TOTAL	33,033
GRANTS	
Corporate foundation grants	13,200
TOTAL	13,200
TOTAL	13,200
INDIVIDUAL CONTRIBUTIONS	
Unrestricted	27,259
Restricted	3,000
TOTAL	30,259
EDUCATIONAL ACTIVITIES	
Education concerts, other	8,461
Proceeds from Conductor's acct.	4,336
Total	12,797
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CULTIVATION and OUTREACH	
Symphony Socials and luncheon fees	2,380
BSOA dues	1,030
TOTAL	3,410
	3,110
INTEREST and DIVIDEND INCOME	1,289
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FUNDRAISING	
Fundraising event: Music Lovers Dinner	386
Fundraising event: Wine on the WestSide	31,158
Misc	83
TOTAL	31,627
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TOTAL DEVENUE	400.047
TOTAL REVENUE	186,217
CASH FROM RESERVES	35,018
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TOTAL REVENUE	221,235

SUBSCRIPTION CONCERT EXPENSES	
Musicians	68,008
Travel (orchestra) and food	10,648
Guest artist fees	4,500
Music rental	3,021
Programs	5,080
Total	91,257
EDUCATIONAL ACTIVITIES	
Total	12,594
CULTIVATION AND OUTREACH	
Symphony Socials and luncheons	5,593
Anniversary expenses	4,998
Fundraising event: Wine on the WestSide	23,006
Total	33,597
OPERATIONS	
Advertising and printing	7,876
Postage	1,146
Bank/credit card fees	1,838
Supplies	1,778
Misc.	194
Licensing fees: BMI, ASCAP	293
Web site development, hosting, technical support	3,046
Computer	1,738
Total	17,909
ADMINISTRATIVE	
Insurance	1,159
Tax prep and compilation	5,300
Memberships and dues, registrations	845
State of TN fees	222
Rent	3,900
Utilities	1,244
Total	12,670
Board and Staff	
Board - misc expenses	1,115
Contract staff	52,093
Executive Director	
Box Office/Operations Manager and Events Coordinator	
Music Director (summer stipend) and Contractor <b>Total</b>	53,208
	33,200
TOTAL EXPENSES	221,235