



**Nashville Zoo, Inc.
2022 Operating Budget**

REVENUE

Operating Revenue

Gate Income	\$ 8,056,569
Park Income	2,872,432
Member Fees	4,978,230
Commissions	2,473,997
Revenue - Sales	1,094,828
Revenue - Special Events	5,393,565
Revenue - Education	400,050
Program Revenue	134,800
Development Events	1,207,500
Revenue - Other	427,751

Total Operating Revenue \$ 27,039,722

Non-operating Revenue

Contributions	\$ 700,000
Contributions In Kind	2,400
Grant Revenue	100,000
Conservation Income	29,500
Investment Income	6,000

Total Non-operating Revenue \$ 837,900

TOTAL REVENUE **\$ 27,877,622**

OPERATING EXPENSE

Personnel	\$ 14,753,110
Animal Care Expenses	1,155,599
Conservation	787,493
Utilities	1,000,493
Park Services	86,084
Repairs and Maintenance	1,272,377
Insurance	294,139
Fundraising Fees	-
Grants Awarded Expense	16,700
Donor Development	15,600
Advertising and Promotion	850,384
Information Technology	582,465
Investment Fees	-
Bank Fees	286,700
Bad Debt Expense	-
General & Administrative	2,343,305

TOTAL OPERATING EXPENSE **\$ 23,444,449**

TOTAL EBITDA **\$ 4,433,173**

Non-operating Expense

Depreciation	\$ 4,533,326
Taxes	\$ 10,000
Interest Expense	\$ -

Total Non-operating Expense **\$ 4,543,326**

CHANGE IN NET ASSETS **\$ (110,153)**