

Budget vs. Actuals
 January - April 7, 2021

	Actual to date	2021 Budget	over Budget	% of Budget	% of to date Budget
Revenue					
Donations			0.00		
Donations	\$ 4,446.63	\$ 65,000.00	-\$ 60,553.37	6.84%	20.52%
Grant Income	7,500.00	15,000.00	-7,500.00	50.00%	150.00%
Fundraiser Sponsorships	500.00	5,000.00	-4,500.00	10.00%	30.00%
Total Donations	\$ 12,446.63	\$ 85,000.00	-\$ 72,553.37	14.64%	43.93%
YPC Dues Income		525.00	-525.00	0.00%	
Fundraiser Income		2,000.00	-2,000.00	0.00%	
Registrations	665.00	2,000.00	-1,335.00	33.25%	99.75%
Silent Auction		8,000.00	-8,000.00	0.00%	
Total Fundraiser Income	\$ 665.00	\$ 12,000.00	-\$ 11,335.00	5.54%	
Interest Income	0.51		0.51		
Merchandise	8.00	5,000.00	-4,992.00	0.16%	0.48%
Rent Income	106.25	1,500.00	-1,393.75	7.08%	21.25%
Tuition/Camp Revenue	11,756.41	50,000.00	-38,243.59	23.51%	70.54%
Total Revenue	\$ 24,982.80	\$ 154,025.00	-\$ 129,042.20	16.22%	48.66%
Total Cost of Goods Sold	\$ 0.00	\$ 1,000.00	-\$ 1,000.00	0.00%	0.00%
Gross Profit	\$ 24,982.80	\$ 153,025.00	-\$ 128,042.20	16.33%	48.98%
Expenditures					
Advertising & Marketing	695.38	5,000.00	-4,304.62	13.91%	41.72%
Bank Charges & Fees		60.00	-60.00	0.00%	
Dues	250.00	250.00	0.00	100.00%	300.05%
Equipment	1,828.24	4,328.24	-2,500.00	42.24%	126.72%
Total Fundraiser Expenses	\$ 1,250.00	\$ 5,330.00	-\$ 4,080.00	23.45%	70.36%
Insurance	256.74	2,175.00	-1,918.26	11.80%	35.41%
Interest Paid	141.00	141.00	0.00	100.00%	300.00%
Meals & Entertainment	100.30	500.00	-399.70	20.06%	60.18%
Office Supplies & Software	535.16	3,000.00	-2,464.84	17.84%	53.52%
Total Outside Services	\$ 595.00	\$ 2,050.00	-\$ 1,455.00	29.02%	87.07%
Payroll Expenses			0.00		
Director Wages	11,538.48	50,000.00	-38,461.52	23.08%	69.23%
Health Insurance	713.28	2,140.00	-1,426.72	33.33%	99.99%
Payroll Fees	243.63	976.72	-733.09	24.94%	74.83%
Taxes	692.79	4,743.01	-4,050.22	14.61%	43.82%
Wages	2,342.16	12,000.00	-9,657.84	19.52%	58.55%
Total Payroll Expenses	\$ 15,530.34	\$ 69,859.73	-\$ 54,329.39	22.23%	66.69%
Rent & Lease	7,738.27	59,202.47	-51,464.20	13.07%	39.21%
Repairs & Maintenance	988.00	2,000.00	-1,012.00	49.40%	148.20%
Shipping	11.00	600.00	-589.00	1.83%	5.50%
Studio Supplies	102.92	1,500.00	-1,397.08	6.86%	20.58%
Taxes & Licenses	241.82	400.00	-158.18	60.46%	181.38%
Total Transaction Fees	\$ 741.74	\$ 6,091.00	-\$ 5,349.26	12.18%	36.53%
Utilities	2,046.15	8,072.31	-6,026.16	25.35%	76.04%
Total Expenditures	\$ 33,052.06	\$ 170,559.75	-\$ 137,507.69	19.38%	58.14%
Net Operating Revenue	-\$ 8,069.26	-\$ 17,534.75	\$ 9,465.49	46.02%	138.06%
Other Revenue					
CC Rewards Income	24.85		24.85		
Total Other Revenue	\$ 24.85	\$ 0.00	\$ 24.85		0.00%
Net Other Revenue	\$ 24.85	\$ 0.00	\$ 24.85		0.00%
Net Revenue	-\$ 8,044.41	-\$ 17,534.75	\$ 9,490.34	45.88%	137.63%



Revenue by Month

January - March, 2021

	Jan 2021	Feb 2021	Mar 2021	Total
Revenue				
Donations				0.00
Donations				0.00
Join the Joy Squad Donations	376.30	324.87	880.36	1,581.53
Sponsor A Dancer Donations	213.84	213.84	213.84	641.52
Unrestricted Donations	522.49	724.48	976.61	2,223.58
Total Campaign Donations	\$ 1,112.63	\$ 1,263.19	\$ 2,070.81	\$ 4,446.63
Fundraiser Sponsorships			500.00	500.00
Total Donations	\$ 1,112.63	\$ 1,263.19	\$ 2,570.81	\$ 4,946.63
Fundraiser Income				0.00
Registrations			665.00	665.00
Total Fundraiser Income	\$ 0.00	\$ 0.00	\$ 665.00	\$ 665.00
Interest Income	0.17	0.13	0.21	0.51
Merchandise	8.00			8.00
Rent Income		106.25		106.25
Tuition/Camp Revenue	3,398.16	3,945.16	4,413.09	11,756.41
Total Revenue	\$ 4,518.96	\$ 5,314.73	\$ 7,649.11	\$ 17,482.80