## Monthaven Arts and Cultural Center

Budget Overview: 22-23 Budget - FY23 P&L

July 2022 - June 2023

| Income  |  | TOTAL        |
|---|--|--------------|
| 40100 IndividualSm Business Contributions   150,000,00 |  |              |
| Total 40000 DIRECT CONTRIBUTIONS REVENUE     150,000.00       42000 NON-GOVT GRANT REVENUE     180,100.00       42000 NON-GOVT GRANT REVENUE     180,100.00       43000 GOVERNMENT GRANT REVENUE     30,000.00       43100 Local City/County Grants     60,000.00       50000 PROGRAM SERVICE REVENUE     50,000.00       50110 Youth Arts     65,000.00       50110 Youth Arts     65,000.00       50120 Adult Arts     20,380.00       50150 Summer Camps     35,000.00       Total 50100 Educational Programming     120,460.00       Total 50100 Educational Programming     120,460.00       Total 50100 Educational Programming     120,460.00       50200 MEMBERSHIPS     2000.00       50000 PROGRAM SERVICE REVENUE     98,140.00       58000 FI REVENUES     19,000.00       70tal Income     \$890,000.00       GROSS PROFIT     \$890,000.00       Expenses     200,000.00       75000 CONTRACT SERVICE   |  |              |
| 42000 NON-GOVT GRANT REVENUE     180,100.00       42200 Foundation/Trust Grants     180,100.00       Total 42000 NON-GOVT GRANT REVENUE     430,000.00       43000 GOVERNMENT GRANT REVENUE     30,000.00       43200 State GoVT Grants     60,000.00       Total 43000 GOVERNMENT GRANT REVENUE     90,000.00       50000 PROGRAM SERVICE REVENUE     5000.00       50110 Youth Arts     65,000.00       50120 Adult Arts     20,380.00       50150 Summer Camps     35,080.00       Total 50000 PROGRAM SERVICE REVENUE     120,480.00       501020 Adult Arts     20,300.00       501020 Adult Arts     20,300.00       Total 50000 PROGRAM SERVICE REVENUE     120,480.00       52000 MEMBERSHIPS     20,300.00       58000 FINDRAISING REVENUES     19,000.00       58200 FUNDRAISING REVENUES     19,000.00       58300 FR Gift Event Revenue     98,140.00       58300 FR Gift Revenue     129,000.00       Total 55000 FUNDRAISING REVENUES     129,000.00       Total 55000 FUNDRAISING REVENUES     280,000.00       Total 55000 FUNDRAISING REVENUES     280,000.00       Total 55000 FUNDRAISING REVENUES   |  | ·            |
| 42200 Foundation/Trust Grants     180,100.00       Total 42000 NON-GOVT GRANT REVENUE     180,100.00       43000 GOVERNMENT GRANT REVENUE     30,000.00       43200 Slate Gov1 Grants     60,000.00       Total 43000 GOVERNMENT GRANT REVENUE     90,000.00       50000 PROGRAM SERVICE REVENUE     50100 Educational Programming       50110 Youth Arts     65,000.00       50120 Adult Arts     20,380.00       50150 Summer Camps     35,080.00       Total 50100 Educational Programming     120,480.00       Total 50100 Educational Programming     120,480.00       Total 50000 PROGRAM SERVICE REVENUE     20,300.00       58000 FUNDRAISING REVENUES     39,100.00       58100 FE Levent Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58200 FUNDRAISING REVENUES     129,140.00       Total 58000 FUNDRAISING REVENUES     129,140.00       Total 58000 FUNDRAISING REVENUES     2800.00       Total 58000 FUNDRAISING REVENUES     2800.00       75000 CONTRACT SERVICE EXPENSES     280,002.22       72100 Salaries & Wages     280,002.22       75000 Total Total Expenses     12,000.00  | Total 40000 DIRECT CONTRIBUTIONS REVENUE | 150,000.00   |
| Total 42000 NON-GOVT GRANT REVENUE     180,100.00       43000 GOVERNMENT GRANT REVENUE     30,000.00       43100 Local City/County Grants     60,000.00       Total 43000 GOVERNMENT GRANT REVENUE     90,000.00       50000 PROGRAM SERVICE REVENUE     50100 Educational Programming       50110 Youth Arts     65,000.00       50120 Adult Arts     65,000.00       50150 Summer Camps     30,800.00       70tal 50100 Educational Programming     120,460.00       50200 MEMBERSHIPS     20,300.00       50200 MEMBERSHIPS     20,000.00       58000 FUNDRAISING REVENUES     98,140.00       58100 FR Event Revenues     98,140.00       58000 FUNDRAISING REVENUES     120,000.00       Total 58000 FUNDRAISING REVENUES     129,140.00       Total Income     \$800,000.00       GROSS PROFIT     \$600,000.00       Expenses     2       72000 PAYROLL EXPENSES     280,008.22       72000 PAYROLL EXPENSES     280,008.22       75000 CONTRACT SERVICE EXPENSES     12,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00 </td <td>42000 NON-GOV'T GRANT REVENUE</td> <td></td>  | 42000 NON-GOV'T GRANT REVENUE            |              |
| 43000 GOVERNMENT GRANT REVENUE   30,000,00     43200 State Gov't Grants   60,000,00     Total 43000 GOVERNMENT GRANT REVENUE   90,000,00     50000 PROGRAM SERVICE REVENUE   50100 Educational Programming     50110 Youth Arts   65,000,00     50120 Adult Arts   20,380,00     50150 Summer Camps   35,080,00     Total 50100 Educational Programming   120,460,00     Total 50100 PROGRAM SERVICE REVENUE   20,300,00     58000 PENDERAISING REVENUES   20,300,00     58100 FR Event Revenues   98,140,00     58200 Fundraising Non-Event Revenues   19,000,00     58200 FUNDRAISING REVENUES   129,140,00     Total 158000 FUNDRAISING REVENUES   129,140,00     Total Income   \$690,000,00     GROSS PROFIT   \$690,000,00     Expenses   27000 PAYROLL EXPENSES     72100 Salaries & Wages   280,028,22     Total 17000 PAYROLL EXPENSES   280,000,00     75500 CONTRACT SERVICE EXPENSES   12,000,00     75500 Temp Help- Contract Labor   25,000,00     75500 Temp Help- Contract Labor   25,000,00     75500 Temp Help- Contract Expenses   60,000,00   | 42200 Foundation/Trust Grants            | 180,100.00   |
| 43100 Local City/County Grants   30,000.00     43200 State Gov't Grants   60,000.00     Total 43000 GOVERNMENT GRANT REVENUE   90,000.00     50000 PROGRAM SERVICE REVENUE   50100 Educational Programming     50110 Youth Arts   65,000.00     50120 Adult Arts   20,380.00     50150 Summer Camps   35,080.00     Total 50100 Educational Programming   120,460.00     Total 50000 PROGRAM SERVICE REVENUE   20,300.00     52000 MEMBERSHIPS   20,300.00     58000 FUNDRAISING REVENUES   98,140.00     58100 FI Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   12,000.00     58300 FR Gift Revenue   12,000.00     Total 16000 FUNDRAISING REVENUES   129,100.00     Total 18000 FUNDRAISING REVENUES   129,100.00     Total 18000 PUNDRAISING REVENUES   280,000.00     28000 PAPOLI EXPENSES   280,000.00     75101 Salaries & Wages   280,000.00     75200 PAYROLL EXPENSES   280,000.00     75200 CONTRACT SERVICE EXPENSES   12,000.00     75200 CONTRACT SERVICE EXPENSES   25,000.00     75500 Temp Help- Contract Labor   25,000.00   | Total 42000 NON-GOV'T GRANT REVENUE      | 180,100.00   |
| 43200 State Gov't Grants     60,000.00       Total 43000 GOVERNMENT GRANT REVENUE     90,000.00       50000 PROGRAM SERVICE REVENUE     50100 Educational Programming       50110 Youth Arts     65,000.00       50120 Adult Arts     20,380.00       50150 Summer Camps     35,080.00       Total 50100 Educational Programming     120,460.00       52000 MEMBERSHIPS     20,300.00       58000 FUNDRAISING REVENUES     98,140.00       58100 FIR Event Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58300 FR Gift Revenue     129,000.00       Total Stoud Fundraising REVENUES     189,000.00       GROSS PROFIT     \$690,000.00       Expenses     200.00       72000 PAYROLL EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     28,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Expenses     25,000.00       75700 Otreach Packers     150,000.00       75700 Otreach Packers  | 43000 GOVERNMENT GRANT REVENUE           |              |
| Total 43000 GOVERNMENT GRANT REVENUE     90,000.00       50000 PROGRAM SERVICE REVENUE     50100 Deducational Programming       50110 Youth Arts     65,000.00       50120 Adult Arts     20,380.00       50150 Summer Camps     35,080.00       Total 50100 Educational Programming     120,460.00       Total 50000 PROGRAM SERVICE REVENUE     20,300.00       58000 FUNDRAISING REVENUES     39,140.00       58100 FE vent Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58200 FUNDRAISING REVENUES     129,140.00       Total 58000 FUNDRAISING REVENUES     129,140.00       Total 58000 FUNDRAISING REVENUES     129,140.00       Total 58000 FUNDRAISING REVENUES     129,140.00       GROSS PROFIT     \$690,000.00       Expenses     272100 Salaries & Wages     280,002.02       72100 Salaries & Wages     280,028.22       75000 CONTRACT SERVICE EXPENSES     280,002.02       75000 PAYROLL EXPENSES     25,000.00       75600 Teacher Professional Fees     26,000.00       75600 Teacher Professional Fees     25,000.00       75600 Teacher Professional Fees     25,000.00<   | 43100 Local City/County Grants           | 30,000.00    |
| 50000 PROGRAM SERVICE REVENUE     50110 Ceducational Programming     50110 Youth Arts   65,000.00     50120 Adult Arts   20,380.00     50150 Summer Camps   35,080.00     Total 50100 Educational Programming   120,460.00     Total 50000 PROGRAM SERVICE REVENUE   20,300.00     52000 MEMBERSHIPS   20,300.00     58000 FUNDRAISING REVENUES   98,140.00     58100 FR Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   19,000.00     58300 FE Gift Revenue   12,000.00     58300 FE Gift Revenue   129,000.00     Total 18000 FUNDRAISING REVENUES   129,140.00     Total 18000 FUNDRAISING REVENUES   129,140.00     Total 18000 FUNDRAISING REVENUES   \$690,000.00     RCSS PROFIT   \$690,000.00     Expenses   280,002.02     72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,002.02     75000 CONTRACT SERVICE EXPENSES   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75600 Teacher Professional Fees   25,000.00     75   | 43200 State Gov't Grants                 | 60,000.00    |
| 50110 Educational Programming   65,000.00     50110 Youth Arts   65,000.00     50120 Adult Arts   20,380.00     50150 Summer Camps   35,080.00     Total 50100 Educational Programming   120,460.00     52000 MEMBERSHIPS   20,300.00     58000 FUNDRAISING REVENUES   \$81,40.00     58100 FR Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   19,000.00     58300 FR Gift Revenue   12,000.00     Total Income   \$690,000.00     GROSS PROFIT   \$690,000.00     Expenses   280,028.22     72000 PAYROLL EXPENSES   280,028.22     72101 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75500 Accounting Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75600 Teacher Professional Fees   150,000.00     75000 Untreach Teachers   25,000.00     75700 Outreach Teachers   25,000.00     75700 Outreach Teachers   150,000.00     75000 PROGRAM EXPENSES   150,000.00     77700 PRO  | Total 43000 GOVERNMENT GRANT REVENUE     | 90,000.00    |
| 50110 Youth Arts   65,000.00     50120 Adult Arts   20,388.0.00     50150 Summer Camps   35,080.00     Total 50100 Educational Programming   120,460.00     52000 MEMBERSHIPS   20,300.00     58000 FUNDRAISING REVENUES   98,140.00     58200 Fundraising Non-Event Revenues   98,140.00     58200 F Be Went Revenues   19,000.00     58200 F In Gift Revenue   19,000.00     58200 F In Gift Revenues   129,140.00     58300 FR Gift Revenues   129,140.00     Total Income   8690,000.00     GROSS PROFIT   8690,000.00     Expenses   72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     75700 Outreach Teachers   25,000.00     7700 Program Supplies   4,700.00     77100 Program Supplies   2,100.00 </td <td>50000 PROGRAM SERVICE REVENUE</td> <td></td>  | 50000 PROGRAM SERVICE REVENUE            |              |
| 50120 Adult Arts   20,380.00     50150 Summer Camps   35,080.00     Total 50100 Educational Programming   120,460.00     Total 50000 PROGRAM SERVICE REVENUE   20,300.00     52000 MEMBERSHIPS   20,300.00     58100 FR Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   19,000.00     58300 FR Gift Revenue   12,000.00     Total 58000 FUNDRAISING REVENUES   129,140.00     Total 158000 FUNDRAISING REVENUES   \$690,000.00     GROSS PROFIT   \$690,000.00     Expenses   27200 PAYROLL EXPENSES     72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   280,000.00     75400 Accounting Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Teacher Professional Fees   60,000.00     75000 OUTRACT SERVICE EXPENSES   150,000.00     77000 Outreach Teachers   25,000.00     7700 Outreach Teachers   25,000.00     7700 Outreach Teachers   360.00.00.00     7700 Outreach Teachers   | 50100 Educational Programming            |              |
| 50150 Summer Camps     35,080.00       Total 50100 Educational Programming     120,460.00       Total 50000 PROGRAM SERVICE REVENUE     120,460.00       52000 MEMBERSHIPS     20,300.00       58000 FUNDRAISING REVENUES     98,140.00       58100 FR Event Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58300 FR Gift Revenue     12,000.00       Total 58000 FUNDRAISING REVENUES     129,140.00       GROSS PROFIT     \$690,000.00       Expenses     27200 PAYROLL EXPENSES       72100 Salaries & Wages     280,028.22       Total 72000 PAYROLL EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     12,000.00       75400 Professional Fees     12,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00       75700 Outreach Teachers     25,000.00       75700 Outreach Teachers     25,000.00       75700 Outreach Service EXPENSES     150,000.00       77000 PROGRAM EXPENSES     27,000.00       77100 Program Supplies   | 50110 Youth Arts                         | 65,000.00    |
| Total 50100 Educational Programming     120,480.00       Total 50000 PROGRAM SERVICE REVENUE     120,460.00       52000 MEMBERSHIPS     20,300.00       58100 FR Event Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58300 FR Gift Revenue     12,000.00       58300 FR Gift Revenue     120,000.00       Total 18000 FUNDRAISING REVENUES     129,140.00       GROSS PROFIT     \$690,000.00       Expenses     72000 PAYROLL EXPENSES       72100 Salaries & Wages     280,028.22       Total 72000 PAYROLL EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     12,000.00       75400 Professional Fees     12,000.00       75500 Temp Help- Contract Labor     25,000.00       75600 Teacher Professional Fees     60,000.00       75700 Outreach Teachers     25,000.00       75700 Outreach Teachers     25,000.00       77000 PROGRAM EXPENSES     150,000.00       77100 Program Supplies     4,700.00       77250 Student Prizes     3,500.00   | 50120 Adult Arts                         | 20,380.00    |
| Total 50000 PROGRAM SERVICE REVENUE     120,460.00       52000 MEMBERSHIPS     20,300.00       58000 FUNDRAISING REVENUES     98,140.00       58100 FR Event Revenues     98,140.00       58200 Fundraising Non-Event Revenues     19,000.00       58300 FR Gift Revenue     122,140.00       Total 58000 FUNDRAISING REVENUES     122,140.00       GROSS PROFIT     \$690,000.00       Expenses     2000 PAYROLL EXPENSES       72100 Salaries & Wages     280,028.22       Total 72000 PAYROLL EXPENSES     280,028.22       75200 Accounting Fees     12,000.00       75400 Professional Fees     28,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00       75500 Temp Help- Contract Labor     25,000.00       75700 Outreach Teachers     25,000.00       75700 Outreach Teachers     25,000.00       77000 PROGRAM EXPENSES     150,000.00       77000 PROGRAM EXPENSES     4,700.00       77200 Summer Camp Expenses     2,100.00       77250 Student Prizes     3,500.00  | 50150 Summer Camps                       | 35,080.00    |
| 52000 MEMBERSHIPS   20,300.00     58000 FUNDRAISING REVENUES   98,140.00     58100 FR Event Revenues   19,000.00     58200 Fundraising Non-Event Revenues   19,000.00     58200 FR Gift Revenue   12,000.00     Total 58000 FUNDRAISING REVENUES   129,140.00     GROSS PROFIT   \$690,000.00     Expenses   72000 PAYROLL EXPENSES     72000 PAYROLL EXPENSES   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75400 Professional Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Temp Help- Contract Labor   25,000.00     75700 Outreach Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     75700 Outreach Teachers   25,000.00     77000 PROGRAM EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Total 50100 Educational Programming      | 120,460.00   |
| 58000 FUNDRAISING REVENUES   98,140.00     58100 FR Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   19,000.00     58300 FR Gift Revenue   12,000.00     Total 58000 FUNDRAISING REVENUES   129,140.00     Total Income   \$690,000.00     GROSS PROFIT   \$690,000.00     Expenses   72000 PAYROLL EXPENSES     72000 PAYROLL EXPENSES   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75400 Professional Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   15,000.00     77000 PROGRAM EXPENSES   25,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Total 50000 PROGRAM SERVICE REVENUE      | 120,460.00   |
| 58100 FR Event Revenues   98,140.00     58200 Fundraising Non-Event Revenues   19,000.00     58300 FR Gift Revenue   12,000.00     Total 58000 FUNDRAISING REVENUES   129,140.00     Total Income   \$690,000.00     GROSS PROFIT   \$690,000.00     Expenses   72000 PAYROLL EXPENSES     72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75400 Professional Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     75700 Outreach Teachers   25,000.00     77000 PROGRAM EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 52000 MEMBERSHIPS                        | 20,300.00    |
| 58200 Fundraising Non-Event Revenues   19,000.00     58300 FR Gift Revenue   12,000.00     Total 58000 FUNDRAISING REVENUES   129,140.00     Total Income   \$690,000.00     GROSS PROFIT   \$690,000.00     Expenses   72000 PAYROLL EXPENSES     72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75200 Accounting Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     75700 PROGRAM EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 58000 FUNDRAISING REVENUES               |              |
| 58300 FR Gift Revenue     12,000.00       Total 58000 FUNDRAISING REVENUES     129,140.00       Total Income     \$690,000.00       GROSS PROFIT     \$690,000.00       Expenses     72000 PAYROLL EXPENSES       72100 Salaries & Wages     280,028.22       Total 72000 PAYROLL EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     280,002.02       75200 Accounting Fees     12,000.00       75400 Professional Fees     28,000.00       75500 Temp Help- Contract Labor     25,000.00       75600 Teacher Professional Fees     60,000.00       75700 Outreach Teachers     25,000.00       75700 PROGRAM EXPENSES     150,000.00       77000 PROGRAM EXPENSES     4,700.00       77200 Summer Camp Expenses     2,100.00       77250 Student Prizes     3,500.00  | 58100 FR Event Revenues                  | 98,140.00    |
| Total Income     \$690,000.00       GROSS PROFIT     \$690,000.00       Expenses     ****       72000 PAYROLL EXPENSES     280,028.22       72100 Salaries & Wages     280,028.22       Total 72000 PAYROLL EXPENSES     280,028.22       75000 CONTRACT SERVICE EXPENSES     12,000.00       75400 Accounting Fees     12,000.00       75500 Temp Help- Contract Labor     28,000.00       75500 Teacher Professional Fees     60,000.00       75700 Outreach Teachers     25,000.00       75700 Outreach Teachers     25,000.00       77000 PROGRAM EXPENSES     150,000.00       77000 PROGRAM EXPENSES     4,700.00       77200 Summer Camp Expenses     2,100.00       77250 Student Prizes     3,500.00   | 58200 Fundraising Non-Event Revenues     | 19,000.00    |
| Total Income     \$690,000.00       GROSS PROFIT     \$690,000.00       Expenses     ************************************   | 58300 FR Gift Revenue                    | 12,000.00    |
| GROSS PROFIT   \$690,000.00     Expenses   72000 PAYROLL EXPENSES     72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75400 Professional Fees   12,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Total 58000 FUNDRAISING REVENUES         | 129,140.00   |
| Expenses     72000 PAYROLL EXPENSES   280,028.22     72100 Salaries & Wages   280,028.22     75010 CONTRACT SERVICE EXPENSES   280,0028.22     75200 Accounting Fees   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     75700 PROGRAM EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Total Income                             | \$690,000.00 |
| 72000 PAYROLL EXPENSES   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | GROSS PROFIT                             | \$690,000.00 |
| 72100 Salaries & Wages   280,028.22     Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75200 Accounting Fees   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Expenses                                 |              |
| Total 72000 PAYROLL EXPENSES   280,028.22     75000 CONTRACT SERVICE EXPENSES   12,000.00     75200 Accounting Fees   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 72000 PAYROLL EXPENSES                   |              |
| 75000 CONTRACT SERVICE EXPENSES     75200 Accounting Fees   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 72100 Salaries & Wages                   | 280,028.22   |
| 75200 Accounting Fees   12,000.00     75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | Total 72000 PAYROLL EXPENSES             | 280,028.22   |
| 75400 Professional Fees   28,000.00     75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75000 CONTRACT SERVICE EXPENSES          |              |
| 75500 Temp Help- Contract Labor   25,000.00     75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75200 Accounting Fees                    | 12,000.00    |
| 75600 Teacher Professional Fees   60,000.00     75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75400 Professional Fees                  | 28,000.00    |
| 75700 Outreach Teachers   25,000.00     Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75500 Temp Help- Contract Labor          | 25,000.00    |
| Total 75000 CONTRACT SERVICE EXPENSES   150,000.00     77000 PROGRAM EXPENSES   4,700.00     77100 Program Supplies   2,100.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75600 Teacher Professional Fees          | 60,000.00    |
| 77000 PROGRAM EXPENSES     77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00  | 75700 Outreach Teachers                  | 25,000.00    |
| 77100 Program Supplies   4,700.00     77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00   | Total 75000 CONTRACT SERVICE EXPENSES    | 150,000.00   |
| 77200 Summer Camp Expenses   2,100.00     77250 Student Prizes   3,500.00   | 77000 PROGRAM EXPENSES                   |              |
| 77250 Student Prizes 3,500.00   | 77100 Program Supplies                   | 4,700.00     |
| -,  | 77200 Summer Camp Expenses               | 2,100.00     |
| 77300 Exhibition Expenses 24,500.00   | 77250 Student Prizes                     | 3,500.00     |
|   | 77300 Exhibition Expenses                | 24,500.00    |

|  | TOTAL        |
|--|--------------|
| 77400 Outreach Expenses                      | 18,313.90    |
| Total 77000 PROGRAM EXPENSES                 | 53,113.90    |
| 81000 OFFICE EXPENSES                        |              |
| 81100 Office Supplies                        | 10,000.00    |
| 81300 Telephone & Internet                   | 2,800.00     |
| 81400 Postage/Delivery                       | 1,000.00     |
| 81500 Printing/ Copying                      | 12,450.00    |
| 81700 Equipment Rental & Maintenance         | 4,190.00     |
| 81750 Books & Subscriptions                  | 119.88       |
| 81800 Licensing Fees                         | 100.00       |
| 81850 Membership Dues                        | 4,134.00     |
| 81900 Bank Charges & Fees                    | 4,250.00     |
| Total 81000 OFFICE EXPENSES                  | 39,043.88    |
| 82000 OCCUPANCY                              |              |
| 82100 Rent & Lease                           | 6,441.00     |
| 82200 Utilities                              |              |
| 82210 Gas                                    | 2,716.00     |
| 82220 Electric                               | 6,481.00     |
| 82230 Water                                  | 2,216.00     |
| Total 82200 Utilities                        | 11,413.00    |
| 82500 Mortgage Interest                      | 42,000.00    |
| 82600 Building Maintenance                   | 12,000.00    |
| 82650 Grounds Maintenance                    | 6,636.00     |
| 82700 Security                               | 1,000.00     |
| Total 82000 OCCUPANCY                        | 79,490.00    |
| 83000 TRAVEL EXPENSES                        |              |
| 83100 Transportation & Mileage               | 4,000.00     |
| 83300 Meals & Per Diem                       | 2,300.00     |
| Total 83000 TRAVEL EXPENSES                  | 6,300.00     |
| 85000 OTHER EXPENSES                         |              |
| 85100 Interest Expense                       | 12,000.00    |
| 85200 Business Insurance                     | 3,949.00     |
| 85300 Staff & Board Mtg Expenses             | 2,100.00     |
| 85500 Advertising and Promotion              | 34,717.00    |
| 85550 Website                                | 18,578.00    |
| Total 85500 Advertising and Promotion        | 53,295.00    |
| 85600 Information Technology                 | 7,680.00     |
| 85900 Flowers & Gifts/Volunteer Appreciation | 3,000.00     |
| Total 85000 OTHER EXPENSES                   | 82,024.00    |
| Total Expenses                               | \$690,000.00 |
| NET OPERATING INCOME                         | \$0.00       |
| NET INCOME                                   | \$0.00       |