

EASTER SEALS TENNESSEE INC
FY2021 BUDGET

<u>CONSOLIDATED</u>	<u>FY 2021</u>
<u>INCOME</u>	<u>BUDGET</u>
CAMP	63,000
ECF CHOICES WEST	262,725
ECF CHOICES MIDDLE	142,426
PRE-ETS	31,000
BHS	129,600
LEXINGTON DAY CENTER	280,996
SUPPORTED LIVING - WTN	4,355,107
SUPPORTED LIVING - MTN	401,457
BENTON COUNTY REST AREA	415,396
DICKSON REST AREA	443,885
GRUNDY COUNTY REST AREA	399,840
MARION COUNTY REST AREA	259,008
BLDGS - JANITORIAL	345,500
CHOICES	627,413
DEVELOPMENT	161,400
TOTAL INCOME	<u>8,318,751</u>
<u>EXPENSES</u>	
Personnel Expenses	
6010 Salaries	4,162,602
6012 Overtime	708,093
6015 Salaries part time	956,552
6016 Training-new hire	<u>95,250</u>
Total Salaries	5,922,496
6040 Health, Disability & Life Insurance	423,343
6055 403b Match	12,619
6060 Payroll Taxes	452,071
6070 Workers Compensation Insurance	<u>70,001</u>
Total Personnel Expenses	6,880,530
Other operating expense	
6130 Bank Charges	1,200
6200 Classified ads	1,500
6210 Contracted Services	177,270
6220 Dues & Subscriptions	12,200
6300 Insurance-Automobiles	106,307
6310 Insurance-Other	128,450
6330 Licenses & Fees	5,470
6400 Maintenance-Building	1,275
6410 Maintenance- Equipment	5,500
6420 Maintenance- Grounds	3,350
6425 Meetings	3,100
6510 Postage & Shipping	5,200
6520 Printing	5,800
6530 Professional Fees	63,000
6600 Rent-Building	107,706
6605 Rent-Camp Facilities	32,000
6610 Rent-Equipment	14,000
6630 Supplies-Maintenance	232,290
6650 Supplies-Office	18,350
6660 Supplies-Program	38,789
6700 Telephones	75,599
6710 Training & Seminars	9,900
6720 Transportation--Gas, Repair, Other	95,847
6730 Transportation- Mileage	43,539
6740 Travel-Non Mileage	9,400
6770 Utilities	18,000
7030 Depreciation	175,527
6910 National Dues	<u>58,412</u>
6890 Total Operating Expenses	1,448,982
TOTAL EXPENSES	8,329,512
NET RESULTS OPERATIONS	<u>(10,762)</u>