

VOLUNTEERS OF AMERICA MID-STATES, INC.  
Summary of All Units  
BOARD BUDGET ANALYSIS REPORT  
FOR THE 12 MONTHS ENDING JUNE 30, 2017

	FY17 BUDGET	FY16 FORECAST	FAV+ / UNFAV-	FY15 ACTUAL
<b>REVENUES FROM OPERATIONS</b>				
Contributions	2,104,634	1,830,575	274,059	1,883,744
Capital & Bequests		69,102	(69,102)	188,638
Contributions In-Kind				1,211,214
Special Events	145,000	168,082	(23,082)	128,879
United Way Allocations	95,040	95,329	(289)	96,958
Vol of America Awards & Grants	92,727	86,312	6,415	126,710
<b>Total Public Support</b>	<b>2,437,401</b>	<b>2,249,400</b>	<b>188,001</b>	<b>3,636,143</b>
<b>Revenue and Grants From Governmental Agencies</b>				
	24,526,469	24,164,681	361,788	23,799,621
<b>Other Revenue</b>				
Program Service Fees	830,583	914,526	(83,943)	1,113,824
Administrative Income	2,634,371	2,664,673	(30,302)	2,623,270
Miscellaneous Revenue	156,828	122,801	34,027	133,410
<b>Total Other Revenue</b>	<b>3,621,782</b>	<b>3,702,000</b>	<b>(80,218)</b>	<b>3,870,503</b>
<b>Total Revenues From Operations</b>	<b>30,585,652</b>	<b>30,116,081</b>	<b>469,571</b>	<b>31,306,268</b>
<b>EXPENSES</b>				
Salaries and Benefits	18,518,294	17,641,083	(877,211)	17,848,777
Professional Fees	1,029,250	1,253,761	224,511	1,036,791
Supplies	1,092,123	1,226,842	134,719	1,354,450
Telecommunications	259,292	218,110	(41,182)	232,134
Occupancy Expense	1,658,250	1,653,719	(4,531)	2,069,104
Interest Expense	69,993	61,563	(8,430)	68,649
Insurance Expense	342,820	300,967	(41,853)	316,638
Printing and Publications	223,107	163,900	(59,207)	434,764
Travel and Transportation	995,879	940,774	(55,105)	1,107,956
Conferences and Meetings	216,520	195,116	(21,404)	248,208
Specific Assistance to Individuals	1,849,410	2,291,740	442,330	2,320,072
Other Expense	358,031	163,235	(194,796)	211,215
Administrative Expense	2,634,370	2,664,775	30,405	2,623,473
Depreciation and Amortization Expense	631,332	539,828	(91,504)	574,680
Affiliate Fees	600,000	590,127	(9,873)	590,777
Risk Pool		32,961	32,961	
<b>TOTAL EXPENSES</b>	<b>30,478,670</b>	<b>29,938,502</b>	<b>(540,168)</b>	<b>31,037,687</b>
<b>TOTAL CHANGE IN NET ASSETS</b>	<b>106,982</b>	<b>177,580</b>	<b>(70,598)</b>	<b>268,581</b>
<b>NET IMPACT OF SECOND STREET ACQUISITION</b>	<b>23,845</b>			
<b>FY17 BUDGET</b>	<b>130,827</b>			