

Proposed Budget FY 16-17	
OPERATING INCOME	
1 Annual Giving	
2 General campaign - Davidson County	\$ 501,847
3 General campaign - Outlying Counties	\$ 69,400
4 General campaign-United Way Designations	\$ 18,000
5 Family Contributions Campaign	\$ 40,000
6 Gold Community Luncheon - Nashville	\$ 165,000
7 Golf Tournament (net)	\$ 48,500
8 Bequest	
9 Community Events	\$ 20,700
10 Subtotal - Annual Giving	\$ 863,447
11 United Way Allocations	\$ 35,000
12 Total Public Support	\$ 898,447
13 Other Operating Income	
14 Camp and Outdoor Program Fees	\$ 640,300
15 Council Sponsored Program Fees	\$ 61,325
16 Interest Income	\$ 20,000
17 Insurance Proceeds	
18 Administrative Fee (SPF)	\$ 6,000
19 Retail Sales (net)	\$ 118,508
20 Subtotal - Other Operating Income	\$ 846,133
21 Total - Adult Generated Operating Income	\$ 1,744,580
22 Girl Generated Income	
23 Fall Product Sale (net)	\$ 123,869
24 Cookie Sale allocated to Operations (net)	\$ 2,788,394
25 Total Girl Generated Operating Income	\$ 2,912,263
26 Total Operating Income	\$ 4,656,843
OPERATING EXPENSES	
27 Salaries	\$ 2,398,056
28 Program Consultants	\$ 71,050
29 Employee Benefits	\$ 434,621
28 Total Personnel	\$ 2,903,727
29 Professional Fees	\$ 99,120
30 Supplies	\$ 264,450
31 Telephone	\$ 80,185
32 Postage & Shipping	\$ 25,890
33 Occupancy	\$ 564,245
34 Rental of Equipment	\$ 39,800
35 Printing & Subscriptions	\$ 94,480
36 Travel	\$ 136,341
37 Training, Conferences and Food for Events	\$ 239,200
38 Financial Assistance	\$ 82,550
39 Membership Dues	\$ 5,504
40 General Insurance	\$ 35,100
41 Miscellaneous	\$ 82,550
42 Total Operating Expenses	\$ 4,653,142
43 Net Income (Loss) from Normal Operating Activities	\$ 3,701

	Other Uses of Cash		
44	Capital Maintenance Expenditures		\$ 176,000