## 2004 Exempt Organization Business Tax Return prepared for:

Encouragement Ministries, Inc. 216 Centerview Drive, #234 Brentwood, TN 37027

> Tucker & Tucker, PLLC 216 Centerview Dr. #234 Brentwood, TN 37027

## Form **990**

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## Return of Organization Exempt from Income Tax

2004 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Open to Public Department of the Treasury Internal Revenue Service Inspection ► The organization may have to use a copy of this return to satisfy state reporting requirements. , 2004, and ending 2005 For the 2004 calendar year, or tax year beginning JulD Employer Identification Number C Name of organization Check if applicable: Please use IRS label Encouragement Ministries, 62-1866624 Address change or print or type. Number and street (or P.O. box if mail is not delivered to street addr) Room/suite Telephone number Name change 234 specific instruc-216 Centerview Drive (615)846-2230 Initial return Accounting method: City, town or country State ZIP code + 4 X Accrual Final return Cash 37027 Brentwood Other (specify) Amended return • Section 501(c)(3) organizations and 4947(a)(1) nonexempt H and I are not applicable to section 527 organizations Application pending charitable trusts must attach a completed Schedule A H (a) Is this a group return for affiliates? . (Form 990 or 990-EZ). H (b) If 'Yes,' enter number of affiliates . > Web site: ► N/A Are all affiliates included? Organization type (If 'No,' attach a list. See instructions.) (check only one) 3 ◀ (insert no.) H (d) Is this a separate return filed by an if the organization's gross receipts are normally not more than organization covered by a group ruling? \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Group Exemption Number . Some states require a complete return. if the organization is not required Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 . .  $\blacktriangleright$  97 , 620 to attach Schedule B (Form 990, 990-EZ, or 990-PF). Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions) 1 Contributions, gifts, grants, and similar amounts received: 97,545 Program service revenue including government fees and contracts (from Part VII, line 93) 2 3 3 Interest on savings and temporary cash investments c Net rental income or (loss) (subtract line 6b from line 6a). 6 c 7 Other investment income (describe . . . . . REVENUE (A) Securities (B) Other 8 a Gross amount from sales of assets other 8 a **b** Less: cost or other basis and sales expenses. . . . . 8 b 8 c d Net gain or (loss) (combine line 8c, columns (A) and (B)) . . . . . . . . . . Special events and activities (attach schedule). If any amount is from gaming, check here a Gross revenue (not including

Total expenses (add lines 16 and 44, column (A)) . . . . . . . . . . . . . . . .

Net assets or fund balances at beginning of year (from line 73, column (A)). . . . . .

Net assets or fund balances at end of year (combine lines 18, 19, and 20) . . . . . . . . . . . . . 17

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19

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98,569.

44,877.

43,928

-949.

OMB No. 1545-0047

2004) Encouragement Ministries, Inc. 62-1866624

Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do	not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	<b>(D)</b> Fundraising
<b>22</b> G	rants and allocations (att sch)					
,	cash \$					
	on-cash \$)	22				
	pecific assistance to individuals (att sch)	23				
	enefits paid to or for members (att sch)	24	(2, [(0)	CF 166	0	7 041
	ompensation of officers, directors, etc Other salaries and wages	25 26	63,568. 4,548.	65,166. 1,516.	0. 1,516.	7,241. 1,516.
	Pension plan contributions	27	1,510.	1,510.	1,510.	1,510.
	Other employee benefits	28	5,714.	5,177.	317.	220.
	ayroll taxes	29	5,782.	5,007.	116.	659.
	rofessional fundraising fees	30	5,702.	3,007.	110.	037.
	accounting fees	31	1,000.	0.	0.	1,000.
	egal fees	32	1,000.	0.	0.	1,000.
		33	1 002	59.	228.	806.
	Supplies		1,093.	0.		
	elephone	34	1,407.		1,407.	0.
	ostage and shipping	35 36	2,093. 1,800.	0. 600.	0.	2,093. 600.
	quipment rental and maintenance	37	1,000.	000.	000.	000.
	rinting and publications	38	6,705.	0.	0.	6,705.
	• •	39	0,705.	0.	0.	0,703.
	ravel					
	onferences, conventions, and meetings	40				
	nterest	41	2 145	1 107	1,009.	1 000
	epreciation, depletion, etc (attach schedule)	42	3,145.	1,127.	1,009.	1,009.
	ther expenses not covered above (itemize):	40 -	1 001	006	205	0
_	Insurance	43 a	1,221.	896.	325.	0.
_	Other Expense	43 b	115.	0.	115.	0.
_	Taxes & Licenses	43 c	200.	0.	200.	0.
_	Meals & entertainment	43 d	128.	0.	128.	0.
44 To	oues and Subscriptions otal functional expenses (add lines 22 - 43), rganizations completing columns (B) - (D), arry these totals to lines 13 - 15	43 e	50. 98,569.	79,548.	50. 6,011.	0. 21,849.
	costs. Check if you are following s			75,510.	0,011.	21,017.
	/ joint costs from a combined educational			citation reported in (B) Pr	ogram services?	. ► Yes X No
	enter (i) the aggregate amount of these				mount allocated to Progr	
\$	; (iii) the amount allo				; and <b>(iv)</b> the	
	draising \$					
Part II	II Statement of Program Serv	vice /	Accomplishments			
What is	the organization's primary exempt purpo	se? ►	Working with	families in cris	is in hospitals	Program Service Expenses (Required for 501(c)(3) and
All orga	anizations must describe their exempt pur served, publications issued, etc. Discuss and 4947(a)(1) nonexempt charitable tru	pose a	achievements in a clear a	and concise manner. Stat	e the number of	(4) organizations and
izations	s and 4947(a)(1) nonexempt charitable true	usts mi	ust also enter the amoun	t of grants & allocations t	o others.)	4947(a)(1) trusts; but optional for others.)
	Hospital chaplaincy progr					
	o provide, on a daily ba					
	spiritual support for peo					
_				d allocations \$	0.)	79,548.
b						
_						
_			(Grants and	d allocations \$	)	
c			,	·	,	
_						
_						
_			Grants and	d allocations \$	)	
d_			(=::::::3 &:::	т т		
~-						
_						
_			Grants and	d allocations \$		
<u> </u>	Other program services		,	d allocations \$	)	
_	Total of Program Service Expenses (she		,	<u>'</u>	)	70 5/10

Part IV Balance Sheets (See Instructions)

Form **990** (2004)

_					
Not	e: V	here required, attached schedules and amounts within the description blumn should be for end-of-year amounts only.	(A) Beginning of year		<b>(B)</b> End of year
	45	Cash – non-interest-bearing	24,096.	45	34,303.
	46		,	46	,
		camigo and temporary cash income to			
	47	'a Accounts receivable			
		b Less: allowance for doubtful accounts 47 b		47 c	
		b Ecos. anowarios for adaptar accounts 111111 47 b		77.0	
	15	a Pledges receivable			
		b Less: allowance for doubtful accounts	18,485.	48 c	2,740.
	49	<del> </del>	10,403.	49	2,710.
	70			43	
A	50	Receivables from officers, directors, trustees, and key employees (attach schedule)		50	
ASSETS	51	a Other notes & loans receivable (attach sch)		30	
Ţ	31	b Less: allowance for doubtful accounts		51 c	
5	E 7			52	
	52			53	300.
	53				300.
	54			54	
	55	a Investments – land, buildings, & equipment: basis 55 a			
		b Less: accumulated depreciation		55.0	
	-	(attach schedule)		55 c	
		Investments — other (attach schedule)		56	
	5/	a Land, buildings, and equipment: basis			
		b Less: accumulated depreciation	4 100	57.0	1 140
		(attach schedule) L=57. Stmt	4,169.	57 c	1,142.
	58	,	265.	58	148.
	59	, , , , , , , , , , , , , , , , , , , ,	47,015.	59	38,633.
	60		2,138.	60	3,544.
Ī	61			61	
A B	62			62	
Ļ	63			63	
	64	a Tax-exempt bond liabilities (attach schedule)		64 a	
E S	0.5	<b>b</b> Mortgages and other notes payable (attach schedule)		64 b	
ъ		Other liabilities (describe ).	2 120	65	2 [14
		Total liabilities (add lines 60 through 65)	2,138.	66	3,544.
Ñ	orga	nizations that follow SFAS 117, check here ► X and complete lines 67			
N E T	<b>C</b> =	through 69 and lines 73 and 74.	26 202	67	27 240
A	67		26,392.	67	27,349.
<b>≪</b> SSETS	68	•	18,485.	68	7,740.
	69			69	
O R	orga	nizations that do not follow SFAS 117, check here ► and complete lines			
F	7.	70 through 74.		70	
FUZD	70			70	
	71	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		71 72	
Ĺ	72			12	
BALAZCEの	73	Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	<i>/</i> // 077	72	25 000
ร	7/	Total liabilities and net assets/fund balances (add lines 66 and 73)	44,877. 47,015.	73 74	35,089. 38,633.
		i otal nasinties and net assets/fund salances (aud illes 00 and 75) · · · · · · ·	T/,ULJ.	17	٠٠٠, ٥٠٥.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Par	t IV-A Reconciliation of Reve Financial Statements w per Return (See instruct	ith	Revenue	Part	t IV-B Reconcilia Financial S per Returr	Statements with	s per Audited Expenses
а	Total revenue, gains, and other support per audited financial statements	a	107,316.	а	Total expenses and lo		a 117,104.
b	Amounts included on line <b>a</b> but not on line 12, Form 990:			b	Amounts included on on line 17, Form 990:		
(1)	Net unrealized gains on investments \$			(1)	Donated services and use of facilities \$	9,696.	
(2)	Donated services and use of facilities \$ 9,696.			(2)	Prior year adjust- ments reported on line 20, Form 990 \$		
	Recoveries of prior year grants \$				Losses reported on line 20, Form 990 \$  Other (specify):		
С	Add amounts on lines (1) through (4) > Line a minus line b >		9,696. 97,620.	С	Add amounts on lines (1) Line a minus line b	_	<ul><li>9,696.</li><li>107,408.</li></ul>
d	Amounts included on line 12, Form 990 but not on line <b>a</b> :			d	Amounts included on Form 990 but not on I		
(1)	Investment expenses not included on line 6b, Form 990 · · · \$			(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify):			(2)	Other (specify):		
	\$				\$		
•	Add amounts on lines (1) and (2) Total revenue per line 12, Form	a		е	Add amounts on lines Total expenses per li		d
е	990 (line <b>c</b> plus line <b>d</b> )				990 (line c plus line c	1)	
Part	t V List of Officers, Director		B) Title and average hou		(C) Compensation	e even if not compensate (D) Contributions to	
	(A) Name and address		per week devoted to position		(if not paid, enter -0-)	employee benefit plans and deferred compensation	account and other
Fre Nas	d Holladay hville, TN						
		P	res As needed		0.	0	0.
	ry Burkh <mark>art</mark> entwood, TN						
	1	V	P - As needed		0.	0	0.
	Ward hville, TN	  S	ec As Needed		0.	0	0.
	rie Tuck <mark>er</mark> entwood, TN	-					
		I	reas As needed		0.	0	0.
	ussell Corley						
		 E	xec.Dir.	40	63,568.	2,197	8,839.
See	List of Officers, Etc. Statement				0.	0	0.
75	Did any officer, director, trustee, or ke than \$100,000 from your organization \$10,000 was provided by the related of 'Yes,' attach schedule — see instruc	and orgar	all related organizations izations?	, of wh	ich more than		Yes X No
RΔΔ							Form <b>990</b> (2004

Nata- For	or areas amounts unless		business income	•	tion 512, 513, or 514	(E)
<b>note:</b> Ent otherwise	er gross amounts unless indicated.	(A) Business code	<b>(B)</b> Amount	(C) Exclusion code	<b>(D)</b> Amount	Related or exempt function income
<b>93</b> Pr	ogram service revenue:	Dusiness code	Amount	Exclusion code	Amount	Tunction income
_						
d						
e						
	edicare/Medicaid payments			+		
_	es & contracts from government agencies . embership dues and assessments .					
	errest on savings & temporary cash invmnts.			14	75.	
	vidends & interest from securities.			11	73.	
	et rental income or (loss) from real estate:					
<b>a</b> de	ebt-financed property					
<b>b</b> no	ot debt-financed property					
<b>98</b> Ne	et rental income or (loss) from pers prop					
	ther investment income					
100 Ga	ain or (loss) from sales of assets her than inventory					
	et income or (loss) from special events					
	oss profit or (loss) from sales of inventory					
<b>103</b> Ot	ther revenue: a					
b						
d						
e 104 Su	btotal (add columns (B), (D), and (E))				75.	
	otal (add line 104, columns (B), (D), ar	nd (E))			<b>/</b> 5.	75.
	e 105 plus line 1d, Part I, should equal				<del></del>	, , ,
	Relationship of Activities			empt Purpose	S (See instructions.)	
Line No.	•				,	nnlishment
•	of the organization's exempt purpos	ses (other than b	by providing funds for s	uch purposes).	inportaintly to the decom	phomione
	N/A					
Part IX			diaries and Disre	garded Entities	S (See instructions.)	N/A
	(A)	(B)	(0	<b>(</b> )	(D)	(E)
Nam	e, address, and EIN of corporation,	Percentage		activities	Total	End-of-year
pa	artne <mark>rship, or disregarded entity</mark>	ownership inte	rest		income	assets
			%			
			%			
			90			
Part X	Information Regarding Tra	nefore Acco		onal Bonofit C	ontracts (Con instru	otions \
	he organization, during the year, receive any fu				·	. Yes X No
	the organization, during the year, receive any to		3. 1 31	•		
	If 'Yes' to (b), file Form 8870 and Form	•	•	ersonal benefit com	uaci:	. Tes Mino
Note.		1	/	edules and statements, ar	nd to the best of my knowledge	and helief it is
	Under penalties of perjury, I declare that I have true, correct, and complete. Declaration of prep	parer (other than office	er) is based on all information	of which preparer has any	/ knowledge.	and boiler, it is
Please						
Sign	Signature of officer				Date	
Here	TREASURER					
	Type or print name and title.					1 0011 ===:::0
Paid	Preparer's			Date		reparer's SSN or PTIN (See eneral Instruction W)
Pre-	signature				employed ► X	
parer's	Firm's name (or <u>Tucker &amp; Tucker</u> yours if self-	•				
Use	employed), address, and	iew Dr. #2	34		EIN ►	
Only	ZIP + 4 Brentwood		TN 37	7027	Phone no ►	

#### SCHEDULE A (Form 990 or 990-EZ)

# Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information — (See separate instructions.)

2004

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

Name of the organization Employer identification number Encouragement Ministries, Inc. 62-1866624 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions. List each one. If there are none, enter 'None.') (a) Name and address of each (b) Title and average (c) Compensation (d) Contributions (e) Expense to employee benefit plans and deferred compensation employee paid more than \$50,000 hours per week account and other devoted to position allowances J. Russell Corley\_\_\_\_ 2,197. Exec Director 40 63,568 8,839. Brentwood, TN Total number of other employees paid over \$50,000 . NONE Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.') (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation None Total number of others receiving over \$50,000 for professional services . . .

9		A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's national conjunction with a hospital section 170(b)(1)(A)(iii).	ne, city,						
		and state >							
0		An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170((Also complete the <b>Support Schedule</b> in Part IV-A.)	o)(1)(A)(iv).						
1 a	Χ	An organization that normally receives a substantial part of its support from a governmental unit or from the general public.  Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)							
1 b		A community trust. Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)							
2		An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and group from activities related to its charitable, etc, functions — subject to certain exceptions, and (2) no more than 33-1/3% of its from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by organization after June 30, 1975. See section 509(a)(2). (Also complete the <b>Support Schedule</b> in Part IV-A.)	oss receipts support the						
3		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)							
		Provide the following information about the supported organizations. (See instructions.)							
		(a) Name(s) of supported organization(s)	(b) Line number from above						
4		An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)	F 000 F7\ 0004						
AA		TEEA0402 07/27/04 Schedule <b>A</b> (Form 990 or	Form 990-EZ) 2004						

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note	You may use the worksheet in the	instructions for conver	ting from the accrual to	o the cash method of a	accounting.	
	ndar year (or fiscal year nning in)	<b>(a)</b> 2003	<b>(b)</b> 2002	<b>(c)</b> 2001	<b>(d)</b> 2000	<b>(e)</b> Total
15	Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	104,541.	101,701.	72,022.		278,264
16	Membership fees received	0.	0.	0.		0
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose	0.	0.	0.		0
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	58.	115.	80.		253
19	Net income from unrelated business activities not included in line 18	0.	0.	0.		0
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf	0.	0.	0.		0
21	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge	0.	0.	0.		0
22	Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	0.	0.	0.		0
23	Total of lines 15 through 22		101,816.	72,102.		278,517
24	Line 23 minus line 17		101,816.	72,102.		278,517
25	Enter 1% of line 23		1,018.	721.		,
26	Organizations described on lines			umn (e), line 24	▶ 26	<b>a</b> 5,570
b	Prepare a list for your records to show the supported organization) whose total gifts for return. Enter the total of all these excess a	name of and amount contrib	outed by each person (other	r than a governmental unit ne 26a. <b>Do not file this lis</b>	or publicly	
_	Total support for section 509(a)(1)					
	Add: Amounts from column (e) for	lines: 18	253.		0.	270,517
		22	253. 0.	19 26 b 117,9	<u>25.</u> ▶ <b>26</b>	d 118,178
е	Public support (line 26c minus line	26d total)		· · · · · · · · · · · · · ·	▶ 26	
	Public support percentage (line 2					
27	Organizations described on line For amounts included in lines 15, 1 name of, and total amounts receive such amounts for each year:	12: 6, and 17 that were reced in each year from, ea	ceived from a 'disquali ach 'disqualified perso	fied person,' prepare a	a list for your records t with your return. E	to show the Enter the sum of
	(2003)	(2002)	(2001) _		_ (2000)	
t	For any amount included in line 17 show the name of, and amount rec \$5,000. (Include in the list organiza computing the difference between the excess amounts) for each year.	eived for each year, that tions described in lines the amount received ar r:	at was more than the I s 5 through 11, as well nd the larger amount d	arger of (1) the amour as individuals.) <b>Do no</b> lescribed in (1) or (2), o	nt on line 25 for the yot file this list with you enter the sum of thes	vear or <b>(2)</b> vour return. After se differences
	(2003)	(2002)	(2001) _		_ (2000)	
С	Add: Amounts from column (e) for 17 Add: Line 27a total	ines: 15		16		ı
	17	20		21	▶ 27	С
d	Add: Line 27a total	an	d line 27b total	· · · · <u> </u>	▶ 27	d
е	Public support (line 27c total minus	s line 27d total)			▶ 27	е
f	Total support for section 509(a)(2)	test: Enter amount fron	n line 23, column (e)	▶ 27f		
g	Public support percentage (line	27e (numerator) divid	ed by line 27f (denon	ninator))	▶ 27	g %
	Investment income percentage (					
~~	Universal Creater For an arganizat		. 44 40 th (			0000

<sup>28</sup> Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Private School Questionnaire (See instructions.) (To be completed ONLY by schools that checked the box on line 6 in Part IV) N/AYes No 29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? . . . . . . . . . 29 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 30 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that 31 If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.) Does the organization maintain the following: a Records indicating the racial composition of the student body, faculty, and administrative staff? 32 a b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? . . . . . . 32 b Copies of all catalogues, brochures, announcements, and other written communications to the public dealing 32 c d Copies of all material used by the organization or on its behalf to solicit contributions? 32 d If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.) Does the organization discriminate by race in any way with respect to: a Students' rights or privileges?.... 33 a **b** Admissions policies? . 33 b c Employment of faculty or administrative staff? 33 c d Scholarships or other financial assistance? . 33 d e Educational policies? . 33 e f Use of facilities? . . . 33 f **g** Athletic programs? . . . . . . 33 g 33 h h Other extracurricular activities? If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.) 34a Does the organization receive any financial aid or assistance from a governmental agency? 34 a **b** Has the organization's right to such aid ever been revoked or suspended? . . 34 b If you answered 'Yes' to either 34a or b, please explain using an attached statement. Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation. . . . . . .

Schedule A (Form 990 or 990-EZ) 2004 Encouragement Ministries, 62-1866624 Lobbying Expenditures by Electing Public Charities (See instructions.) (To be completed ONLY by an eligible organization that filed Form 5768) N/A Check ► а if the organization belongs to an affiliated group. Check ► b if you checked 'a' and 'limited control' provisions apply. (a) (b) Limits on Lobbying Expenditures Affiliatèd group To be completed totals for ALL electing (The term 'expenditures' means amounts paid or incurred.) organizations 36 Total lobbying expenditures to influence public opinion (grassroots lobbying) 36 37 Total lobbying expenditures to influence a legislative body (direct lobbying) . 37 38 38 Total lobbying expenditures (add lines 36 and 37) . . . . . . . . 39 Other exempt purpose expenditures . . . . . . . . 39 40 40 Total exempt purpose expenditures (add lines 38 and 39). . . . . Lobbying nontaxable amount. Enter the amount from the following table -If the amount on line 40 is -The lobbying nontaxable amount is -Not over \$500,000 . . . . . . . . . 20% of the amount on line 40 . . . . Over \$500,000 but not over \$1,000,000 . . . . . . \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 . . . . . . \$175,000 plus 10% of the excess over \$1,000,000 41 Over \$1,500,000 but not over \$17,000,000 . . . . . \$225,000 plus 5% of the excess over \$1,500,000 . . . . . . . . . . . . . . \$1,000,000 . . . Grassroots nontaxable amount (enter 25% of line 41). 42 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 43 44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 Caution: If there is an amount on either line 43 or line 44, you must file Form 4720. 4 -Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50.) Lobbying Expenditures During 4 - Year Averaging Period Calendar year (a) (b) (c) (d) (e) (or fiscal ýear 2004 2003 2002 2001 Total beginning in) 🕨 45 Lobbying nontaxable amount . . . . 46 Lobbying ceiling amount (150% of line 45(e)) 47 Total lobbying expenditures 3 48 Grassroots nontaxable amount. 49 Grassroots ceiling amount (150% of line 48(e)) 50 Grassroots lobbying expenditures Lobbying Activity by Nonelecting Public Charities (For reporting only by organizations that did not complete Part VI-A) (See instructions.) During the year, did the organization attempt to influence national, state or local legislation, including any Yes No **Amount** attempt to influence public opinion on a legislative matter or referendum, through the use of: Χ **b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.) Χ Χ Χ d Mailings to members, legislators, or the public Χ e Publications, or published or broadcast statements . f Grants to other organizations for lobbying purposes. . Χ g Direct contact with legislators, their staffs, government officials, or a legislative body Χ Χ h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means . . .

i Total lobbying expenditures (add lines **c** through **h.**) . . . . . . . . . . . . . . .

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

## Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the	e reporting organization di	ectly or indirectly er	ngage in any of the following with some one in section 527, relating t	ith any other organization described in se-	ction 501(	c)	
	,	. , . ,	aritable exempt organization of			Yes	No
			, ,		51 a (i)		Х
					a (ii)		Х
	transactions:						
(i) Sa	ales or exchanges of asset	with a noncharitat	ole exempt organization		b (i)		Х
(ii) Pu	urchases of assets from a	oncharitable exem	pt organization		b (ii)		Х
			·		b (iii)		Х
					b (iv)		Х
					b (v)		Х
٠,	•			,	b (vi)		Х
<b>c</b> Sharin	ng of facilities, equipment,	nailing lists, other a	ssets, or paid employees		С		Х
d If the a	answer to any of the above	is 'Yes,' complete t	the following schedule. Column	n (b) should always show the fair market v nization received less than fair market val , other assets, or services received:	alue of		
any tra	ansaction or sharing arrang	ement, show in col	umn (d) the value of the goods	, other assets, or services received:	ue III		
(a)	(b)		(c)	(d)			
Line no.	Amount involved	Name of noncha	aritable exempt organization	Description of transfers, transactions, and s	sharing arran	gement	S
				*			
descri	organization directly or ind bed in section 501(c) of the c,' complete the following s	Code (other than s	o, or related to, one or more tax section 501(c)(3)) or in section	-exempt organizations 527?	► ☐ Ye	s X	No
			(b)	(c)			
	(a) Name of organization		Type of organization	(c) Description of relations	ship		

Form 990, Page 3, Part IV, Lines 57a & 57b

### Land, Buildings and Equipment Statement

	(a) Cost/Other Basis	(b) Accumulated Depreciation	<b>(c)</b> Book Value
Furniture and Equipment Automobiles	3,826.	3,155. 8,004.	671. 471.
Total	12,301.	11,159.	1,142.

Form 990, Page 3, Part IV, Line 58

**Other Assets Statement** 

Line 58 - Other Assets:	Beginn of Yea	ing ar	End Ye	d of ear
Organization Costs (net of amortization)		265.		148.
Total		265.		148.

Form 990, Page 4, Part V List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Dave Buzza				
Franklin, TN	Dir As needed	0.	0.	0.
John Cobb Brentwood, TN	Dir As needed			
Brenewood, in	DIT. As needed	0.	0.	0.
Jeff Costantine				
Brentwood, TN	Dir As needed	0.	0.	0.
Gil Ezell				
Nashville, TN	Dir As needed	0.	0.	0.
Brian Leeper				
Franklin, TN	Dir As needed	_	_	
		0.	0.	0.

0.	0.	0.