			і I											
	2020 BUDGET	NOTES	Admin/Gener al/Office		Fundraising		Educate		Advocate			Engage		
	2020 000021			Iministrative		Fundraising		Walk Bike		Campaigns,	T	our de Nash,		
Income							•							
Contributions:Business Giving	\$ 2,000.00	No Scooter \$\$	\$	-	\$	2,000.00	\$	-	\$	-	\$	-		
Contributions:Individual Giving	\$ 15,500.00		\$	-	\$	15,500.00	\$	-	\$	-	\$	-		
Contributions:Membership Income	\$ 44,000.00	10% growth	\$	-	\$	44,000.00	\$	-	\$	-	\$	-		
Contributions:Merchandise	\$ 3,050.00		\$	-	\$	3,050.00	\$	-	\$	-	\$	-		
Event Income	\$ 2,000.00		\$	-	\$	-	\$	-	\$	-	\$	2,000.00		
Event Income:Participant	\$ 54,000.00 \$ 110,000.00	reduced, less scooter \$\$, but added sponsorship for Vision Zero Summit	\$ ¢	-	\$	7,500.00	\$ \$	-	\$ \$	- 8,000.00	\$ \$	46,500.00		
Grants:Foundations	\$ 38,100.00		\$ \$	- 6,100.00	ې \$	1,500.00		- 13,500.00	ډ \$	17,000.00	\$	- 52,000.00		
	\$ 52,000.00			-,		,				,				
Grants:Government			\$	-	\$	-	\$	52,000.00	\$	-	\$	-		
Grants:Government:ATP	\$ 163,455.58	Hopefully starting in Januar	\$	46,449.48	\$	-	\$	39,767.90	\$	38,700.00	\$	38,538.20		
Program Revenues: Bike Rodeo	<i></i>		\$	-	\$	-	\$	-	\$	-	\$	-		
Program Revenues: Travel Green	\$ -		\$	-	\$	-	\$	-	\$	-	\$	-		
Program Revenues:Bike Valet	\$ 2,460.00		\$	-	\$	-	\$	-	\$	-	\$	2,460.00		
Rental Income	\$ - \$ 486,565.58	None for 2020	\$	-	\$	-	\$	-	\$	-	\$ ¢	-		
Sub-Total	\$ 486,565.58 \$ 486,565.58		Ş	52,549.48	Ş	143,550.00	Ş	105,267.90	Ş	63,700.00	Ş	121,498.20		
Expenses	, ,													
Bank Charges	\$ -	in dudes as the states is	\$	-	\$	-	\$	-	\$	-	\$	-		
Board Expense	\$ 6,600.00	includes cost for strategic plan	\$	6,600.00	\$	-	\$	-	\$	-	\$	-		
Equipment Rentals	\$ 650.00	-	\$	-	\$	-	\$	-	\$	-	\$	650.00		
Event Expenses	\$ -		\$	-	\$	-	\$	-	\$	-	\$	-		
Event Expenses:Advocacy Events	\$ 6,600.00	Includes FSS meeting facilit	t \$	-	\$	-	\$	-	\$	6,600.00	\$	-		
Event Expenses: Annual Celebration	\$ 750.00		\$	-	\$	750.00	\$	-	\$	-	\$	-		
Event Expenses: Fundraising Events	\$ 2,700.00	Walk Bike Bash expenses Triathlon wasn't in 2019 budget, will make a little	\$	-	\$	2,700.00	\$	-	\$	-	\$	-		
Event Expenses: Golden Pheasant	\$ 2,050.00	profit	\$	-	\$	-	\$	-	\$	-	\$	2,050.00		
Event Expenses:Walk and Roll to School Day	\$ -		\$	-	\$	-	\$	-	\$	-	\$	-		
		Hope to get police support in-kind once again from												
Event Expenses:Walk to School Day	\$ 3,115.00	city	\$	-	\$	-	\$	3,115.00	\$	-	\$	-		
Graphic Design	\$ 2,550.00		\$	1,550.00	\$	-	\$	-	\$	1,000.00	\$	-		
Insurance Events Liability	\$ 4,100.00	Added for OSN 2, Triathlon	\$	-	\$	-	\$	350.00	\$	-	\$	3,750.00		
		Hopefully GL will go down with new provider.												
Insurance General	\$ 5,815.00	Workers comp will go up	\$	3,825.00	\$	-	\$	1,990.00	\$	-	\$	-		
Internet	\$ 2,476.00		\$	2,376.00	\$	100.00	\$	-	\$	-	\$	-		
Meals and Entertainment	\$ 3,650.00		\$	1,200.00	\$	850.00	\$	300.00	\$	-	\$	1,300.00		
Membership Dues	\$ 1,055.00		\$	720.00	\$	-	\$	260.00	\$	75.00	\$	-		
Merchandise	\$ 3,105.00		\$	-	\$	2,905.00	\$	200.00	\$	-	\$	-		
Office Expenses	\$ 3,000.00	Reduced b/c we're not mor	\$	2,300.00	\$	-	\$	-	\$	700.00	\$	-		
Paypal Fees Personnel Expense: Healthcare	\$ -		\$	-	\$	-	Ś	-	\$	-	\$	-		
Personnel Expense: Payroll Tax Expense	\$ -	all included in salary line	\$	-	\$	-	\$	-	\$	-	\$	-		
		item. New staff member likely												
Personnel Expense: Salaries	\$ 286,626.25		\$	43,620.31	\$	17,664.88	\$	80,329.41	\$	91,394.46	\$	53,617.18		
Professional Fees:Accounting	\$ 10,950.00	Imagine new fee up slightly	-	10,950.00	\$	-	\$	-	\$	-	\$	-		
Professional Fees:Legal	\$ -		\$	-	\$	-	\$	-	\$	-	\$	-		

	_		[,									
Program Supplies: Bike Month	\$	_		\$	-	\$	-	\$	-	\$	-	\$	-
Program Supplies: Bike Valet	\$	450.00	New portable racks	\$	-	\$	-	\$	-	\$	-	\$	450.00
				1									
Program Supplies: Livable Streets Project	\$	2,000.00	New program Likely addition of 2nd	\$	-	\$	-	\$	-	\$	2,000.00	\$	-
Program Expenses: Open Streets	\$	8,467.50	smaller event	\$	-	\$	-	\$	-	\$	-	\$	8,467.50
				Ľ		·				·			
Program Supplies: Safe Routes to Schools	\$	5,820.00	Reduced b/c no ZenDrive P	\$	-	\$	-	\$	5,820.00	\$	-	\$	-
Program Expenses: Tour de Nash	\$	26,610.00	No new arch (\$1k)	\$	-	\$	-	\$	-	\$	-	\$	26,610.00
		,		1									
Program Supplies: Travel Green	\$	1,200.00		\$	-	\$	-	\$	1,200.00	\$	-	\$	-
Program Supplies: Walk Bike University	\$	2,750.00	New educational video	\$	-	\$	-	\$	2,750.00	\$	-	\$	-
Program Supplies: Walk Month	\$	300.00		\$	-	\$	-	\$	-	\$	-	\$	300.00
Promotional	\$	18,830.40		\$		\$	310.00		10,535.40	\$	2,000.00	\$	5,585.00
Rent or Lease	\$	26,400.00		\$	26,400.00	\$	-	\$	-	\$	-	\$	-
Repair & Maintenance	\$	1,790.00		\$	1,050.00	\$	-	\$	740.00	\$	-	\$	-
Shipping Delivery Evpense	ć	564.00			440.00	÷	454.00	ć		ć		ć	
Shipping, Delivery Expense	\$	564.80		\$	410.00	Ş	154.80	\$	-	\$	-	\$	-
Stationery & Printing	\$	7,210.00		\$	760.00	\$	650.00	\$	4,000.00	\$	500.00	\$	1,300.00
Subscription Fees	\$	5,146.36		\$	5,004.40	\$	-	\$	-	\$	-	\$	141.96
Taxes & Licenses	\$	880.00		\$	380.00	\$	500.00	\$	-	\$	-	\$	-
			Up slightly: new member										
Training and Development	\$	5,485.00	of staff	\$	700.00	\$	-	\$	1,785.00	\$	3,000.00	\$	-
			Conferences up slightly:										
Travel	\$	6,425.00	new member of staff, all travelling	\$	300.00	\$	_	\$	2,070.00	\$	2,910.00	\$	1,145.00
	Ş	0,423.00			300.00	ç	-	ç	2,070.00	ç	2,910.00	ç	1,145.00
Travel Meals	\$	900.00		\$	-	\$	-	\$	200.00	\$	600.00	\$	100.00
Utilities	\$	3,360.00		\$	3,360.00	\$	-	\$	-	\$	-	\$	-
Sub-Total	\$ \$	470,381.31		Ş	111,905.71	Ş	26,584.68	Ş	115,644.81	Ş	110,779.46	\$	105,466.64
Revenue/Loss	\$	470,381.31 16,184.28		¢	(59,356.23)	¢	116 965 32	¢	(10 376 91)	¢	(47 079 46)	¢	16,031.56
nevenue, 2000	Ý	10,104.20		Ŷ	(33,330.23)	Ŷ	110,505.52	Ŷ	(10,570.51)	Ŷ	(47,075.40)	Ŷ	10,051.50
Balance Sheet as of 11.1.19		\$194,328.27											
Projected Assets December 31, 2019		\$210,512.55											
cr	יוור	RCES OF I	tributions:Ind		one-Me								
50		Kontribetiß@	Michael Contrib										
		Reintaltacion	wenues: Travelmbersh ng Green										
			Event-Income		butions:Me handise								
Create Courses													







