



Nashville Zoo, Inc.
2017 Summary Operating Budget

Revenue

Gate Income	\$ 5,324,907
Park Income	1,787,257
Food/Retail Commissions	1,232,441
Membership Income	3,242,721
Special Events/Rentals Income	1,878,550
Ambassador/Outreach Income	69,000
Educational Activity	284,366
Other Income	310,680
Revenue from Operations	<u>\$ 14,129,923</u>

Individual /Corp Contributions	\$ 570,000
Grants and Foundations	150,000
Annual Fund/Other	3,000
Sponsorships & Dev Events	714,500
Conservation Contrib/Grants	150,175
In-Kind Donations	0
Total Contributions	<u>\$ 1,587,675</u>

Total Revenue	<u>\$ 15,717,598</u>
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Expenses

Salaries	\$ 7,732,125
Animal Care	822,741
Behavior Husbandry/Outreach	14,340
Utilities	715,334
Insurance	986,813
Other Operating Expense	713,570
Maintenance	762,600
Education	66,401
Membership	56,130
Development	131,426
Special Events/Corp Rentals	868,917
Marketing	489,850
Finance / Admin/ HR	80,559
General & Administrative	814,003
Loss on Disposal - Fixed Asset	0
Clouded Leopard Consortium	92,000
Total Expenses	<u>\$ 14,346,808</u>

Earnings Before Int/Depr/Amort	<u>\$ 1,370,790</u>
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Depreciation & Amortization	\$ 4,245,000
Interest Expense	0
Total Other Expense	<u>\$ 4,245,000</u>

Net Income (Loss)	<u><u>\$ (2,874,210)</u></u>
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