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ORGANIZATIONAL BUDGET

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| --- | --- | --- |
| **Revenue** | **FY22 (2021-22) YTD** | **FY23 (2022-23)** |
| Individual Donations | $7,200.00 | $27,000 |
| Foundation Grants |  | $0 |
| Corporate Sponsorships |  | $0 |
| Surplus/Rollover | $1,189.00 | $0 |
| **Total Revenue** | **$8,389.00** | $27,000 |
|  |  |  |
| **Expenses** | **FY22 (2021-22) YTD** | **FY23 (2022-23)** |
| Core Programming | $4,975.22 | $18,000 |
| R&D/Pilot Programming |  | $3,000 |
| Data Collection & Evaluation |  | $1,500 |
| Administrative | $743.45 | $2,000 |
| Marketing/Communications |  | $2,000 |
| Materials (books) | $1,240.00 | $2,000 |
| Personnel | $34,350.00 | $45,800 |
| **Total Expenses** | **$41,308.67** | $74,300 |
| Surplus/Loss | -$32,919.67 | -$47,300 |
|  |  |  |
| **In-Kind Contributions** |  |  |
| In-Kind staffing support | $34,350.00 | $45,800 |
| In-Kind materials (books donated) | $1,240.00 | $2,000 |
| **Grand Total (+/-)** | **$2,670.33** | **$500** |