

YEAH! FY24 Budget

REVENUE

4000 DONATIONS		
	Operating Revenue - Donations - Corporate	\$10,000
	Operating Revenue - Donations - Individuals	\$10,000
	Operating Revenue - Donations - Board Members	\$13,000
	Total Donations	\$33,000
4001 FOUNDATION GRANTS		
	Operating Revenue - Foundation - Bonnaroo	\$2,000
	Operating Revenue - Foundation - CFMT	\$5,000
	Operating Revenue - Foundation - CF Tampa Bay	
	Operating Revenue - Foundation - CMA	\$2,000
	Operating Revenue - Foundation - D'Addario	\$1,000
	Operating Revenue - Foundation - Hays	\$5,000
	Operating Revenue - Foundation - HCA	\$1,000
	Operating Revenue - Foundation - Kroger	\$400
	Operating Revenue - Foundation - PayPal	\$500
	Operating Revenue - Foundation - Predators	\$3,000
	Total Foundations Grants	\$19,900
4002 GOVERNMENT GRANTS		
	Operating Revenue - Government Grants - City - Metro (Operating)	\$23,000
	Operating Revenue - Government Grants - City - NAZA (Camp)	\$3,938
	Operating Revenue - Government Grants - State - TAC ABC (Camp)	\$2,600
	Operating Revenue - Government Grants - State TAC AECL (Rock Block)	\$9,500
	Operating Revenue - Government Grants - State - TAC AP (Rock Block MNPS)	\$10,400
	Operating Revenue - Government Grants - State - TAC SUPS (Operating)	\$14,700
	Total State	
	Total Government Grants	\$64,138

4003 MERCH SALES		
	Operating Revenue - Merch Sales - Hats	\$225
	Operating Revenue - Merch Sales - Other 2	\$450
	Operating Revenue - Merch Sales - Tshirts	\$450
	Total Merch	\$1,125
4004 REFUNDS & RETURNS	Operating Revenue - Refunds & Returns	-\$1,350
4005 SPECIAL EVENTS		
	Operating Revenue - Donations - Special Events - Auction	\$500
	Operating Revenue - Donations - Special Events - Concessions	\$200
	Operating Revenue - Donations - Special Events - Online Fundraising Campaigns	\$2,000
	Operating Revenue - Donations - Special Events - Raffle	\$250
	Operating Revenue - Donations - Special Events - Ticket Sales	\$3,000
	Total Special Events	\$5,950
	TOTAL OPERATING REVENUE	\$122,763
4006 IN-KIND		
4007 PROGRAMMING REVENUE		
	Programming Revenue - Camps - Registration	\$13,646
	Programming Revenue - Ladies Rock Camp Registration	
	Programming Revenue - Workshop - Rock Block - Registration	
	Total Programming	\$13,646
4008 SCHLOARSHIPS		
	Programming Revenue - Scholarships - Anna Fitzgerald - Community	
	Programming Revenue - Scholarships - Claire & Vic's Chrysalis Cohort	
	Programming Revenue - Scholarships - Courtney Vickers - Education	
	Programming Revenue - Scholarships - Crisi Manley - Inclusivity	\$2,500
	Programming Revenue - Scholarships - Jessi Zazu - Ain't Afraid	\$400
	Programming Revenue - Scholarships - Kelley Anderson - Gear	
	Programming Revenue - Scholarships - General - Individuals	
	Total Scholarship	\$2,900
	TOTAL PROGRAMMING REVENUE	\$16,546
4009 INTEREST		\$90

4010 OTHER INCOME		
	TOTAL REVENUE	\$139,399
EXPENDITURES		
5000 SALARIES & WAGES		
	Operating Expenditures - Salaries & Wages - Executive Director	\$60,000
	Operating Expenditures - Salaries & Wages - Executive Director Bonus	\$1,000
	Operating Expenditures - Salaries & Wages - Programs Manager	\$15,000
	Total Salaries & Wages	\$76,000
5001 EMPLOYEE BENEFITS		
	Operating Expenditures - Employee Benefits - HSA Contributions	\$7,500
	Operating Expenditures - Employee Benefits - Stipends	\$1,200
	Total Employee Benefits	\$8,700
5002 PAYROLL TAXES		
	Operating Expenditures - Payroll Taxes - Executive Director	\$4,590
	Operating Expenditures - Payroll Taxes - Programming Manager	\$1,148
	Operating Expenditures- Staff 941 IRS Payment	
	Operating Expenses - Payroll Taxes	
	Total Payroll Taxes	\$5,738
	TOTAL STAFF BENEFITS, SALARIES, TAXES and WAGES	\$90,438
5003 ADVERTISING & MARKETING		\$6,000
5004 DONATION & MERCHANT FEES		
	Operating Expenditures - Donation & Merchant Fees - Bloomerang	
	Operating Expenditures - Donation & Merchant Fees - Square	
	Operating Expenditures - Donation & Merchant Fees - PayPal	
	Total Donation Fees	\$2,500
5005 FEES & MEMBERSHIPS		\$500
5006 GIFTS & DONATIONS		\$1,500
5007 INSURANCE		\$1,500

5008 MEALS & MEETINGS		\$300
5009 MERCH		\$500
5010 OCCUPANCY		
	Operating Expenditures - Occupancy - Office Space	
	Operating Expenditures - Occupancy - Storage	\$4,308
	Total Occupancy	\$4,308
5011 POSTAGE & SHIPPING		\$100
5012 PROFESSIONAL DEVELOPMENT		\$500
5013 PROFESSIONAL FEES		
	Operating Expenditures - Professional Fees - Accountant	\$1,500
	Operating Expenditures - Professional Fees - Background Checks	\$420
	Operating Expenditures - Professional Fees - Bookkeeper	\$5,000
	Operating Expenditures - Professional Fees - Development Manager	
	Operating Expenditures - Professional Fees - Grants Writer	\$2,000
	Operating Expenditures - Professional Fees - Lawyer	\$600
	Total Professional Fees	\$9,520
5014 SPECIAL EVENTS		\$500
5015 SUPPLIES		\$2,000
5016 TRAVEL		\$1,000
5017 DEPRECIATION		
	TOTAL OPERATING EXPENDITURES	\$121,166
5018 PROGRAMMING EXPENSES		
Camp Budget	Programming Expenditures - Camp - Co-Manager	\$2,000
	Programming Expenditures - Camp - Instructors	\$16,400
	Programming Expenditures - Camp - Registration Fees	\$400
	Programming Expenditures - Camp - Supplies	\$800
	Programming Expenditures - Camp - Venues	\$3,000
	Total Camp Expenses	\$22,600
	Programming Expenditures - Rock Block - Instructors	
	Programming Expenditures - Rock Block - Registration Fees	
	Programming Expenditures - Rock Block - Supplies	
	Programming Expenditures- Rock Block - Venues	

	Programming Expenditures - Rock Block MNPS - Instructors	\$10,000
	Programming Expenditures - Rock MNPS - Supplies	\$400
	Total Workshop Expenses	\$10,400
	TOTAL PROGRAMMING EXPENDITURES	\$33,000
	TOTAL EXPENDITURES	\$154,166
	NET REVENUE	-\$14,767

