

# Operation FINALLY HOME

## Profit & Loss Budget Overview

### January through December 2016

Jan - Dec 16

#### Ordinary Income/Expense

##### Income

##### Donations

Business Donations	1,322,969.28
HSP Donations	1,379,250.00
Donations - Other	1,178,306.19

**Total Donations** 3,880,525.47

##### Fundraiser Income

Equity Big Shot Event	17,500.00
Golf Tournament	125,250.00
Kix Brooks Concert	50,000.00
Michael McDonald Concert	360,000.00
San Angelo Fundraiser	50,000.00
Seller Brothers Fishing Tournam	150,000.00
Fundraiser Income - Other	69,500.00

**Total Fundraiser Income** 822,250.00

##### Grants

Texas Veterans Grant	75,000.00
VA Grants	563,720.00
Grants - Other	250,000.00

**Total Grants** 888,720.00

Rental Income - HSP Direct Mail	30,000.00
Returned Checks	-2,700.00
Website Sales	24,000.00

**Total Income** 5,642,795.47

**Gross Profit** 5,642,795.47

##### Expense

##### Advertising and Promotion

Promotional Items	21,000.00
Advertising and Promotion - Other	38,572.20

**Total Advertising and Promotion** 59,572.20

##### Automobile Expense

Auto Repairs	1,200.00
In kind Donation - Auto Expense	18,400.00
Tolls & Parking	5,061.36
Automobile Expense - Other	14,706.16

**Total Automobile Expense** 39,367.52

##### Bank Service Charges

MobileCause Fees	4,000.00
PayPal Fees	60.00
Bank Service Charges - Other	3,000.00

**Total Bank Service Charges** 7,060.00

**Builder/Veteran Show Expenses** 15,000.00

##### Building Costs (COGS)

Blueprints & Design Expense	
In Kind Donations - Blueprints	-5,056.80
Blueprints & Design Expense - Other	9,029.76

**Total Blueprints & Design Expense** 3,972.96

12:29 PM

08/16/16

Cash Basis

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	Jan - Dec 16
<b>Closing Costs</b>	
In Kind Donation - Closing Cost	-569.52
Closing Costs - Other	29,986.20
<b>Total Closing Costs</b>	29,416.68
<b>Home Furnishings/Appliances</b>	
In Kind Don. - Home Furnishings	-15,173.76
Home Furnishings/Appliances - Other	62,596.08
<b>Total Home Furnishings/Appliances</b>	47,422.32
<b>Home Owners Association Fee</b>	
In Kind Donation - Home Owners	80,532.36
Home Owners Association Fee - Other	-35,616.84
<b>Total Home Owners Association Fee</b>	44,915.52
<b>Land Purchase</b>	
In Kind Donations - Land	1,801,735.20
Land Purchase - Other	-1,108,770.48
<b>Total Land Purchase</b>	692,964.72
<b>Landscaping Expenses</b>	
In-Kind Donations - Landscaping	-3,866.64
Landscaping Expenses - Other	33,508.92
<b>Total Landscaping Expenses</b>	29,642.28
<b>Materials</b>	
In Kind Donations - Materials	-313,525.80
Materials - Other	1,016,518.08
<b>Total Materials</b>	702,992.28
<b>Other Cost of Goods</b>	
In Kind Donations - Other COGS	-8,552.88
Other Cost of Goods - Other	27,831.72
<b>Total Other Cost of Goods</b>	19,278.84
<b>Property Taxes</b>	30,510.36
<b>Subcontractors Expense</b>	
In Kind Donations - Subs Exp	-137,703.48
Subcontractors Expense - Other	500,524.80
<b>Total Subcontractors Expense</b>	362,821.32
<b>Utilities</b>	4,484.28
<b>Total Building Costs (COGS)</b>	1,968,421.56
<b>Depreciation Expense</b>	35,000.00
<b>Dues and Subscriptions</b>	9,300.00
<b>Fundraising Expense</b>	
Golf Tournament Exp	10,000.00
Kix Brooks Concert (Vegas)	40,000.00
Michael McDonald Concert Expens	160,000.00
San Angelo Fundraising Expenses	25,000.00
Seller Brother Fishing Expenses	600.00
Fundraising Expense - Other	17,500.00
<b>Total Fundraising Expense</b>	253,100.00
<b>HSP direct mailing charges</b>	1,386,054.00

12:29 PM

08/16/16

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<b>Insurance Expense</b>	
Auto Insurance	7,372.00
Builders Risk	6,741.00
<b>Total Insurance Expense</b>	14,113.00
<b>Meals &amp; Entertainment</b>	73,326.84
<b>Office Supplies</b>	18,642.48
<b>Payroll Taxes</b>	175,031.52
<b>Postage and Delivery</b>	23,108.64
<b>Printing and Reproduction</b>	15,572.52
<b>Professional Fees</b>	
Accounting Fees	14,500.00
Management Fees	90,000.00
Market Place Ministries	3,600.00
Professional Fees - Other	14,233.60
<b>Total Professional Fees</b>	122,333.60
<b>Rent Expense</b>	15,520.80
<b>Repairs and Maintenance</b>	27,244.08
<b>Salaries &amp; Wages</b>	875,749.96
<b>Storage Expense</b>	1,524.00
<b>Telephone Expense</b>	
Fax Line	119.88
Telephone Expense - Other	9,600.00
<b>Total Telephone Expense</b>	9,719.88
<b>Travel Expense</b>	
Flights	150,976.76
Hotels	84,250.76
Rental Car/Cab Service	29,132.44
<b>Total Travel Expense</b>	264,359.96
<b>Uniforms</b>	5,500.00
<b>Website Expense</b>	5,000.00
<b>Total Expense</b>	5,419,622.56
<b>Net Ordinary Income</b>	223,172.91
<b>Other Income/Expense</b>	
Other Income	
Interest Income	
Chase Money Market Interest	12,000.00
Money Market Interest	4,500.00
Interest Income - Other	500.00
<b>Total Interest Income</b>	17,000.00
<b>Total Other Income</b>	17,000.00
<b>Net Other Income</b>	17,000.00
<b>Net Income</b>	<b>240,172.91</b>