

**BRYAN SYMPHONY ORCHESTRA ASSOCIATION
AT TENNESSEE TECH, INC.**

JUNE 30, 2007 and JUNE 30, 2006

**TAMARA L. BECKMAN
CERTIFIED PUBLIC ACCOUNTANT**

**BRYAN SYMPHONY ORCHESTRA ASSOCIATION
AT TENNESSEE TECH, INC.**

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To the Board of Directors of
Bryan Symphony Orchestra at
Tennessee Tech, Inc.
Cookeville, Tennessee

ACCOUNTANTS' COMPILATION REPORT

I have compiled the accompanying statement of financial position of Bryan Symphony Orchestra at Tennessee Tech, Inc. (a non-profit organization) as of June 30, 2007 and June 30, 2006, and the related statements of activities and cash flows for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and accordingly, do not express an opinion or any other form of assurance on them.

Tamara L. Beckman, CPA

March 18, 2008
Cookeville, Tennessee

	<u>JUNE 30, 2007</u>	<u>JUNE 30, 2006</u>
<u>ASSETS</u>		
Current Assets:		
Cash	\$ 19,768.86	\$ 15,560.12
Certificates of Deposit	251,622.61	249,585.09
Accounts Receivable	<u>5,737.14</u>	<u>3,337.00</u>
<u>Total Assets</u>	<u>\$ 277,128.61</u>	<u>\$ 268,482.21</u>
<u>LIABILITIES</u>		
Deferred Revenue	\$ 34,995.00	\$ 29,334.00
<u>NET ASSETS</u>		
Unrestricted	205,488.61	206,303.21
Temporarily Restricted	15,800.00	12,000.00
Permanently Restricted	<u>20,845.00</u>	<u>20,845.00</u>
Total Net Assets	<u>242,133.61</u>	<u>239,148.21</u>
Total Liabilities and Net Assets	\$ 277,128.61	\$ 268,482.21

BRYAN SYMPHONY ORCHESTRA
COMPARATIVE STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2007 AND JUNE 30, 2006

				June 30, 2007	June 30, 2006
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total Net Assets</u>	<u>Total Net Assets</u>
<u>SUPPORT</u>					
Contributions & Sponsors					
Chair Sponsor	\$ 4,900.00	\$ -	\$ -	\$ 4,900.00	\$ 4,510.00
Concertmaster Chair	-	3,000.00	-	3,000.00	3,000.00
Conductor's Circle	2,000.00	-	-	2,000.00	1,000.00
Derryberry Match	-	500.00	-	500.00	500.00
Educational Outreach Sponsor	10,000.00	-	-	10,000.00	9,000.00
Memorials	150.00	-	-	150.00	625.00
Annual Campaign	-	-	-	-	905.00
Founders Circle	600.00	-	-	600.00	-
Outdoor Sponsor	2,000.00	10,000.00	-	12,000.00	9,000.00
Concert Sponsor	19,000.00	-	-	19,000.00	14,500.00
Traviata	-	-	-	-	450.00
Contributions - Other	13,317.75	1,234.00	-	14,551.75	12,484.00
Grant Income	18,900.00	-	-	18,900.00	4,500.00
Ticket Sales	47,585.80	-	-	47,585.80	47,227.00
Dues & Memberships	1,500.00	-	-	1,500.00	1,705.00
Luncheons & Socials	3,790.00	-	-	3,790.00	6,380.00
Program Advertising	8,000.00	-	-	8,000.00	5,100.00
Reimbursements	875.09	-	-	875.09	2,745.12
CD Sales & T-Shirts	-	-	-	-	410.00
Auction Proceeds & Posters	315.00	-	-	315.00	-
Miscellaneous Income	2,326.63	-	-	2,326.63	-
<u>Total Support</u>	135,260.27	14,734.00	-	149,994.27	124,041.12
<u>EXPENSES</u>					
Program Services	114,057.92	11,819.91	-	125,877.83	92,749.24
Administrative	30,692.24	-	-	30,692.24	44,401.62
Volunteer	-	-	-	-	5,302.93
<u>Total Expenses</u>	144,750.16	11,819.91	-	156,570.07	142,453.79
Increase (Decrease) in Net Assets before Non-Support Income (Expenses)	(9,489.89)	2,914.09	-	(6,575.80)	(18,412.67)
<u>NON-SUPPORT INCOME (EXPENSES)</u>					
Interest Income	8,675.29	885.91	-	9,561.20	9,070.73
<u>Total Increase (Decrease) in Net Assets</u>	(814.60)	3,800.00	-	2,985.40	(9,341.94)
Net Assets at Beginning of year	206,303.21	12,000.00	20,845.00	239,148.21	257,540.15
Prior Period Adjustment	-	-	-	-	(9,050.00)
Net Assets at End of year	\$ 205,488.61	\$ 15,800.00	\$ 20,845.00	\$ 242,133.61	\$ 239,148.21

See Accountant's Compilation Report

The Accompanying Notes are an Integral Part of the Financial Statements

BRYAN SYMPHONY ORCHESTRA
COMPARATIVE STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2007 AND JUNE 30, 2006

	<u>Program Services</u>			<u>Supporting Services</u>	June 30, 2007	June 30, 2006
	<u>Concert</u>	<u>Education</u>	<u>Cultivation & Outreach</u>	<u>Management and General</u>	<u>Total</u>	<u>Total</u>
Advertising	\$ 2,201.01	\$ -	\$ -	\$ 550.25	\$ 2,751.26	\$ 2,267.50
Accounting	-	-	-	1,500.00	1,500.00	2,000.00
Brochures	3,786.00	-	-	-	3,786.00	3,006.00
Bank & credit card fees	-	-	-	959.62	959.62	722.98
Contract management fee	12,600.00	3,150.00	-	15,750.00	31,500.00	30,000.00
Conferences	-	-	-	1,661.00	1,661.00	-
Donations	459.76	-	-	-	459.76	-
Office assistance	-	-	-	1,112.30	1,112.30	567.50
Musicians' cartage & drivers	5,392.00	1,388.94	-	-	6,780.94	5,002.24
Printing	-	-	751.44	948.92	1,700.36	1,843.26
Luncheons & socials	-	-	3,894.94	-	3,894.94	5,815.51
Dues & subscriptions	-	-	-	512.37	512.37	865.00
Educational activities	-	3,746.55	-	-	3,746.55	2,786.40
Food for musicians	1,700.49	102.75	-	-	1,803.24	1,710.82
Concerts	-	-	-	-	-	8,998.00
Development	-	-	618.05	596.44	1,214.49	274.59
Supplies	-	851.03	-	1,046.02	1,897.05	1,116.04
Board expense	-	-	-	944.49	944.49	545.41
Postage	486.94	-	-	1,460.83	1,947.77	1,432.23
Orchestra personnel & guest artists	58,508.87	4,465.00	-	-	62,973.87	54,461.55
Music Director	-	-	-	3,500.00	3,500.00	-
Programs	6,802.42	-	-	-	6,802.42	5,812.35
Production	3,000.00	-	-	-	3,000.00	2,840.29
Instrument storage & music rental	5,638.74	-	-	150.00	5,788.74	3,978.12
Scholarships	-	3,550.00	-	-	3,550.00	3,250.00
Memorials	-	-	600.00	-	600.00	334.46
Miscellaneous	<u>2,182.90</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,182.90</u>	<u>2,823.54</u>
Total Expenses	<u>\$102,759.13</u>	<u>\$ 17,254.27</u>	<u>\$ 5,864.43</u>	<u>\$ 30,692.24</u>	<u>\$ 156,570.07</u>	<u>\$ 142,453.79</u>

See Accountant's Compilation Report
The accompanying notes are an integral part of the financial statements.

BRYAN SYMPHONY ORCHESTRA AT TENNESSEE TECH, INC.
COMPARATIVE STATEMENT OF CASH FLOWS
FOR THE YEAR ENDING JUNE 30, 2007 AND JUNE 30, 2006

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
<u>Cash Flows From Operating Activities</u>		
Cash received for operating	\$ 147,594.13	\$ 120,704.12
Cash paid for operating	<u>(150,909.07)</u>	<u>(146,198.79)</u>
 Total Cash Flows Used by Operating Activities	 <u>(3,314.94)</u>	 <u>(25,494.67)</u>
 <u>Cash Flows From Investing Activities</u>		
Interest Received	9,561.20	9,070.73
Transfer from CD	36,827.82	4,353.40
Transfer to CD	<u>(38,865.34)</u>	<u>(3,147.37)</u>
 Total Cash Flows Provided by Investing Activities	 <u>7,523.68</u>	 <u>10,276.76</u>
 <u>Net Increase (Decrease) in Cash Flows</u>	 4,208.74	 (15,217.91)
 Cash and Cash equivalents at beginning of year	 <u>15,560.12</u>	 <u>30,778.03</u>
 Cash and Cash equivalents at end of year	 <u>\$ 19,768.86</u>	 <u>\$ 15,560.12</u>
 <u>Reconciliation of Net Increase (Decrease) in Net Assets</u> <u>to Net Cash Used by Operating Activities</u>		
Net Decrease in Net Assets	\$ 2,985.40	\$ (9,341.94)
Less: Interest Income	(9,561.20)	(9,070.73)
Increase in Accounts Receivable	(2,400.14)	(3,337.00)
Increase in Deferred Revenue	<u>5,661.00</u>	<u>(3,745.00)</u>
 Net Adjustment	 <u>\$ (3,314.94)</u>	 <u>\$ (25,494.67)</u>

See Accountant's Compilation Report
The accompanying notes are an integral part of the financial statements.

BRYAN SYMPHONY ORCHESTRA AT TENNESSEE TECH, INC.
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2007 and JUNE 30, 2006

Note 1 – Nature of Activities and Summary of Significant Accounting Policies

Nature of Activities

The purpose of this organization shall be to promote and support the Bryan Symphony Orchestra. The mission of the Bryan Symphony Orchestra Association is to provide an orchestra of the highest artistic standards, to perform regularly a broad range of repertoire for a wide and diverse audience, to provide quality educational experiences for all ages, and to serve as a leader and a continuing force in the Upper Cumberland region.

Basis of Presentation

The financial statements of the association have been prepared in conformity with accounting principles generally accepted in the United States of America as prescribed by the Financial Accounting Standards Board.

Basis of Accounting

The financial statements of the association have been prepared on the accrual basis. Under this method, revenues are recorded when earned and expenditures at the time liabilities are incurred.

Estimates

The preparation of financial statement in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Financial Statement Presentation

The Organization presents its Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted assets, and permanently restricted assets. In addition, the Organization is required to present a statement of cash flows.

Contributions

The Organization uses SFAS No. 116, "Accounting for Contributions Received and Contributions Made." In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily unrestricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

Net Assets

Unrestricted net assets consist of those funds over which the association retains full control for use in achieving any of its authorized institutional purposes. Restricted net assets are externally restricted and may be used only in accordance with the purposes established by their source.

Deposits

At June 30, 2007 and June 30, 2006, the carrying amount of the foundation's deposits in bank was \$ 271,391.47 and \$ 265,145.21, respectively. Deposits are insured under the FDIC for amounts at each bank up to \$100,000 per account held in the name of the organization.

Income Taxes

The association is a Not-for-Profit Organization that is exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code.

Cash and Cash Equivalents

For purpose of the statements of cash flows, the association considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Note 2 – Deferred Revenue

Deferred revenue at June 30, 2007 and June 30, 2006 consisted of the following:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Advance ticket sales	\$15,155.00	\$13,290.00
Contributions for next year	2,690.00	6,369.00
Benefactor	3,605.00	-0-
Auction Proceeds	-0-	300.00
Sponsorships	13,000.00	9,000.00
Dues & Memberships	<u>545.00</u>	<u>375.00</u>
	<u>\$34,995.00</u>	<u>\$29,334.00</u>

Note 3 – Restricted Fund Balance

Restricted fund balances at June 30, 2007 and June 30, 2006 consisted of the following:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Permanently Restricted-by donor	\$ 20,845.00	\$ 20,845.00
Temporarily Restricted	15,800.00	12,000.00
Unrestricted	<u>205,488.61</u>	<u>206,303.21</u>
Total Fund Balance	<u>\$242,133.61</u>	<u>\$239,148.21</u>