	2022 Bgt	2021 Proj	\$ Variance	% Var	2020 Act	\$ Variance	% Var		2019 Act	\$ Variance	% Var
Operating Revenue											
Program Revenue	\$547,724	\$408,264	\$139,460	34%	\$326,311	\$221,413	68%		\$568,190	-\$20,466	-4%
Government	\$2,300	\$203,192	-\$200,892	-99%	\$104,490	-\$102,190	-98%		\$3,751	-\$1,451	-39%
Awards & Honorariums	\$5,000	\$12,000	-\$7,000	-58%	\$6,100	-\$1,100	-18%		\$5,525	-\$525	-10%
Civic Clubs	\$1,000	\$25,600	-\$24,600	-96%	\$4,325	-\$3,325	-77%		\$985	\$15	2%
Congregations	\$31,780	\$27,096	\$4,684	17%	\$75,594	-\$43,814	-58%		\$28,099	\$3,681	13%
Corporations	\$265,000	\$174,444	\$90,556	52%	\$438,953	-\$173,953	-40%		\$147,281	\$117,719	80%
Facilites Rental	\$25,000	\$6,000	\$19,000	317%	\$1,000	\$24,000	2400%		\$0	\$25,000	%
Foundations	\$430,500	\$449,425	-\$18,925	-4%	\$712,617	-\$282,117	-40%		\$255,439	\$175,061	69%
Individuals	\$528,150	\$623,569	-\$95,419	-15%	\$799,040	-\$270,890	-34%		\$371,236	\$156,914	42%
Schools	\$5,000	\$17,255	-\$12,255	-71%	\$1,109	\$3,891	351%		\$9,279	-\$4,279	-46%
Special Events	\$275,500	\$132,924	\$142,576	107%	\$182,636	\$92,864	51%		\$306,616	-\$31,116	-10%
In-Kind	\$500,000	\$558,951	-\$58,951	-11%	\$699,463	-\$199,463	-29%		\$469,870	\$30,130	6%
Total Operating Revenue	\$2,616,954	\$2,638,720	-\$21,766	-1%	\$ 53,621,508	-\$734,684	-20%		\$2,166,271	\$450,683	21%
Capital Revenue	\$2,911	-\$1,949	\$4,860	-249%	\$21,277	-\$18,366	-86%		\$124,423	-\$124,425	-100%
Total Revenue	\$2,619,865	\$2,636,771	-\$16,906	-1%	\$ 63,652,476	-\$1,032,611	-28%		\$2,290,694	-\$2,290,694	-100%
Operating Expense											
Payroll & Payroll Taxes	\$1,477,319	\$1,246,359	-\$230,960	-19%	\$ \$1,190,770	-\$286,549	-24%		\$964,063	-\$513,256	-53%
Staff Benefits	\$91,562	\$85,239	-\$6,323	-7%	\$49,268	-\$42,294	-86%		\$46,893	-\$44,669	-95%
Depreciation	\$194,100	\$192,731	-\$1,369	-1%	\$187,589	-\$6,511	-3%		\$170,246	-\$23,854	-14%
Admin & Board Expenses	\$96,383	\$132,567	\$36,184	27%	\$78,440	-\$17,943	-23%		\$77,425	-\$18,958	-24%
Marketing & Development Expenses	\$60,885	\$44,180	-\$16,705	-38%	\$34,898	-\$25,987	-74%		\$77,423	\$16,538	21%
Facilities Expenses	\$120,926	\$87,624	-\$33,302	-38%	\$82,172	-\$38,754	-47%		\$64,562	-\$56,364	-87%
Garden Expenses	\$79,930	\$64,581	-\$15,349	-24%	\$73,105	-\$6,825	-9%		\$43,889	-\$36,041	-82%
Meals Expenses	\$282,760	\$251,850	-\$30,910	-12%	\$420,548	\$137,788	33%		\$320,516	\$37,756	12%
Share Expenses	\$94,444	\$76,485	-\$17,959	-23%	\$25,278	-\$69,166	-274%		\$58,322	-\$36,122	-62%
In-Kind	\$500,000	\$558,951	\$58,951	11%	\$699,463	\$199,463	29%		\$469,870	-\$30,130	-6%
Total Operating Expense	\$2,998,310	\$2,740,567	-\$257,743	-9%	\$ 52,841,531	-\$156,779	-6%		\$2,293,209	-\$705,101	-31%
Capital Expense	\$46,000	\$31,353	-\$14,647	-47%	\$60,581	\$14,581	24%		\$121,478	\$75,478	62%
Total Expense	\$3,044,310	\$2,771,920	-\$272,390	-10%	\$ 52,902,112	-\$142,198	-5%		\$2,414,687	-\$629,623	-26%
Less Depreciation	\$194,100	\$193,778	\$322	0%	\$187,589	\$6,511	3%		\$187,589	-\$6,511	-3%
Adjusted Operating Expense	\$2,804,210	\$2,546,789	-\$257,421	-10%	\$ 62,653,942	-\$150,268	-6%		\$2,105,620	-\$698,590	-33%
Adjusted Total Expense	\$2,850,210	\$2,578,142	-\$272,068	-11%	\$ 52,714,523	-\$135,687	-5%		\$2,227,098	-\$623,112	-28%
Adjusted Operating Net Revenue	-\$187,256	\$91,931	-\$279,187	-304%	\$967,566	-\$1,154,822	-119%		\$60,651	-\$247,907	-409%
Adjusted Total Net Revenue	-\$230,344	\$58,629	-\$288,973	-493%	\$937,953	-\$1,168,297	125%		\$63,596	-\$293,940	-462%
Cash Flow								-			
Beginning Cash (including Op Reserves)	\$1,039,309							-			
Ending Cash (including Op Reserves)	\$700,998							•			