

		2008 Budget	2008 Actuals- 10/31/08	2009 Budget	Comments
INCOME					
Festival	Admissions	70,000	66,378	70,000	Films/Panels/workshops
	Advertise	7,000	2,800	3,000	Program Guide/Loop
	Entry Fees	55,000	28,330	55,000	Call for Entries through 12/31/08
	Merchandise Inc	5,250	2,974	3,000	
	Sponsorships	102,000	81,000	91,000	
	Festival Contribution			2,500	travel, film rental, hotel etc. for participants
	total	239,250	181,482	224,500	
Fundraising	Contribution	1,675.00	10,966.00	5,000.00	Individual/Board/Kroger Program
	Program Fees	-	250	250	
	Sustaining Sponsorships	30,000	-	20,000	Ragsdale
	total	31,675	11,216	25,250	
Grants	Academy Grant	-	-	25,000	3-year grant
	Community Foundation	5,000	-	5,000	Received in November
	Frist	5,000	8,725	5,000	Tech and Foundation Grants
	Memorial Foundation	2,500	2,500	2,500	
	Metro Arts	53,000	65,525	65,000	\$54,923 (10/31/08)
	NEA	10,000	10,000	8,000	
	TAC - At Risk	5,500	1,100	5,000	
	TAC - GOS	27,620	26,388	26,000	\$11,048 (10/31/08)
	Target	5,000	5,000	5,000	
	total	113,620	119,238	146,500	
Memberships	Fundraising Events	3,000	8,840	8,000	Off Festival Events
	Patron Party Income	26,000	26,705	28,000	
	Memberships	34,000	42,535	42,000	
	total	63,000	78,080	78,000	
	Grand total	447,545	390,016	474,250	
EXPENSES					
Board Exp.	Operating Expense	-			
	Insurance	1,300	1,183	1,300	Directors' Liability
	total	1,300	1,183	1,300	
Festival	Advertise Exp	4,700	3,000	3,000	Nashville Scene
	Awards	14,500	15,000	15,000	
	Contract Serv.	30,000	38,265	35,500	Seasonal personnel; KOC
	Equip Rent	5,000	8,128	12,000	Projection
	Event Expenses	28,600	32,583	28,400	
	Event Insurance	10,500	5,786	6,000	
	Film Postage	7,000	7,959	7,000	
	Film Rental	5,000	6,400	6,000	
	Guest Hotel	20,000	26,134	25,000	
	Guest Incidentals	1,000	188	1,000	
	Guest Travel	15,000	24,167	25,000	

	Marketing	4,300	4,085	4,000	Lamar Artwork, Graffiti artwork WAB
	Merchandise Exp	4,500	5,132	3,000	T-Shirts;
	Printing	12,000	11,093	11,000	Posters, Laminates, Guides, Box Office; signage
	Publicity	10,000	11,167	12,000	NPT - Joe Pagetta
	Supplies	800	4,584	4,500	
	Ticket System	6,000	7,766	8,000	
	Theater Rental (Regal)	-	-	6,000	
	Transportation Expenses	1,000	1,110	1,200	Parking, gas, incidentals during festival
	total	179,900	212,547	213,600	
Memb. Exp.	Membership Card Exp.	1,500	1,028	1,200	
	Membership Event Exp.	1,500	3,230	3,100	member events throughout year/subscriptions
	Membership Postage	300	268	300	
	Patron Party Expenses	7,000	11,490	8,000	
	total	10,300	16,016	12,600	
Org. Expenses	Accounting Fees	3,500	3,400	3,500	Auditor/tax return
	Bank Fees	300	777	800	
	Credit Card Fees	4,000	5,236	5,500	
	Dues, Fees & Subs	3,200	2,880	3,000	Subscriptions, annual org. dues
	Gifts	400	54	400	
	Insurance	1,725	1,865	2,000	Workmen's Comp and Gen'l Liability
	IT Expenses	500	450	600	IT contract
	Meals & Entertainment	931	797	1,000	Lunches with sponsors and VIPs
	Parking/Mileage	1,000	314	500	
	Payroll Expense	2,236	3,103	4,000	Admin fee charged by Sequent
	Postage	2,800	1,246	1,200	
	Printing	3,500	605	1,500	Stationery, cards, env. Membership brochures, Decals,
	Promotion	2,500	500	1,500	Video
	Publicity	4,000	-	4,000	NPT year round contract for Joe
	Rent	9,888	10,314	12,888	
	Research Expense	1,850	596	1,000	Other film festivals admission fees/conferences
	Supplies	4,500	2,555	2,500	
	Telephone	4,700	3,354	4,300	possible deal with NPT
	Website	3,000	1,310	7,500	re-work website
	total	54,530	39,355	57,688	
	At Risk	8,000	2,081	7,500	
	total	8,000	2,081	7,500	
Salaries	FICA	11,734	10,204	11,923	
	Health Insur	20,843	10,651	8,189	
	Salary	153,388	120,361	155,850	
	total	185,965	141,216	175,962	
Travel	Employee Hotel	3,000	2,466	2,600	
	Employee Meals	1,250	938	1,000	
	Employee Travel	2,000	1,419	2,000	
	total	6,250	4,823	5,600	
	grand total	446,245	417,221	474,250	