

# Tennessee Youth Symphony

Budget Overview: Budget Overview: Budget 2020-2021TYS - FY21 P&L

July 2020 - June 2021

	TOTAL
Revenue	
DONATIONS	490.20
Amazon Smiles	31.84
Corporate Donations	106.69
Individual donations	152.47
Kroger Community Rewards	137.40
Snack Donations from Members	209.00
<b>Total DONATIONS</b>	<b>1,127.60</b>
FUNDRAISING	
Other Fundraising - Merchandise	-538.00
T-Shirt Sales	720.00
T-Shirt Expense	-370.17
<b>Total T-Shirt Sales</b>	<b>349.83</b>
<b>Total FUNDRAISING</b>	<b>-188.17</b>
GRANT REVENUE - CORPORATE	58.46
GRANT REVENUE - GOVERNMENTAL	
Agency (Government) Grants	4,374.48
Local Government Grants	6,658.60
<b>Total GRANT REVENUE - GOVERNMENTAL</b>	<b>11,033.08</b>
Interest Income	4.98
TUITION	25,442.50
Jazz Ensembles	600.00
<b>Total TUITION</b>	<b>26,042.50</b>
TUITION DISCOUNTS	
Bad Debt Expense	-1,645.00
Sibling Discounts	-50.00
Tuition Assistance	-565.00
<b>Total TUITION DISCOUNTS</b>	<b>-2,260.00</b>
<b>Total Revenue</b>	<b>\$35,818.45</b>
<b>GROSS PROFIT</b>	<b>\$35,818.45</b>
Expenditures	
ADMINISTRATIVE EXPENSES	
Background Checks	90.00
Dues & Membership	159.00
Postage & Shipping	454.93
QuickBooks Fees	75.00
Software Expense	278.46
<b>Total ADMINISTRATIVE EXPENSES</b>	<b>1,057.39</b>
Dues & Membership	129.98
Miscellaneous Expense	351.65
PROGRAM EXPENSES	
CONTRACT SERVICES	500.00

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Accounting Services	1,133.00
<b>CONDUCTOR SERVICES</b>	
Conductor Base Services - Jazz/Rock Band only	2,666.21
Conductor Base Services - Prelude Strings only	8,274.99
Conductor Base Services - Youth Symphony only	10,849.93
<b>Total CONDUCTOR SERVICES</b>	<b>21,791.13</b>
Guest Instructors - Sectionals, Technical Skills, & Other	40.00
<b>Total CONTRACT SERVICES</b>	<b>23,464.13</b>
<b>EVENTS</b>	
Senior Banquet	213.04
<b>Total EVENTS</b>	<b>213.04</b>
<b>INSURANCE</b>	
Insurance - Liability, D and O	4,013.27
<b>Total INSURANCE</b>	<b>4,013.27</b>
<b>OTHER PROGRAM EXPENSES</b>	
Conferences & Meetings-Program	
Mid-State/All-State Conference	-30.00
<b>Total Conferences &amp; Meetings-Program</b>	<b>-30.00</b>
Dues & Memberships	260.00
Fee to receive Electronic Payments	227.72
<b>MUSIC FOR PROGRAMS</b>	<b>41.33</b>
YO	35.61
<b>Total MUSIC FOR PROGRAMS</b>	<b>76.94</b>
<b>Total OTHER PROGRAM EXPENSES</b>	<b>534.66</b>
<b>RENT</b>	
Rent - Storage	1,938.00
Rent - Venues for Rehearsals	5,801.70
<b>Total RENT</b>	<b>7,739.70</b>
<b>Total PROGRAM EXPENSES</b>	<b>35,964.80</b>
<b>Total Expenditures</b>	<b>\$37,503.82</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -1,685.37</b>
<b>Other Revenue</b>	
<b>IN-KIND INCOME</b>	
In-Kind Professional Services Income	9,269.07
In-Kind Professional Services Expenses	-3,000.00
In-Kind Professional Services Expenses	-6,240.00
<b>Total In-Kind Professional Services Income</b>	<b>-9,240.00</b>
<b>Total IN-KIND INCOME</b>	<b>29.07</b>
<b>Total Other Revenue</b>	<b>\$29.07</b>
<b>Other Expenditures</b>	
<b>OTHER MISCELLANEOUS EXPENSE</b>	
Depreciation - Instruments	1,320.00

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Reconciliation Discrepancies	776.77
<b>Total OTHER MISCELLANEOUS EXPENSE</b>	<b>2,096.77</b>
<b>Total Other Expenditures</b>	<b>\$2,096.77</b>
NET OTHER REVENUE	<b>\$ -2,067.70</b>
NET REVENUE	<b>\$ -3,753.07</b>