PUBLIC DISCLOSURE COPY

** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

<u>A</u>	For the	2020 calendar year, or tax year beginning OCT 1, 2020 and ending	ng SI	EP 30, 2	2021							
В	Check if applicable	C Name of organization		D Employer	identific	cation number						
	Addres	GIRL SCOUTS OF MIDDLE TENNESSEE, INC.										
	Name change	62 0500300										
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	E Telephone number									
	Final return/	4522 GRANNY WHITE PIKE		(615) 383	3-0490						
	termin- ated Amend		- F	G Gross receipts		11,832,231.						
Ļ	return	NASHVILLE, IN 57204	H(a) Is this a									
	Applica tion pendin			for subordinates? Yes X No								
_		SAME AS C ABOVE	$\neg \neg$			cluded? Yes No						
		mpt status: X 501(c)(3)	527			list. See instructions						
		e: ▶ WWW.GSMIDTN.ORG		H(c) Group ex								
		organization: X Corporation	_ Year o	f formation: 1	95/ N	State of legal domicile; TN						
Ш			CEE	775 715	NEEL	OC OF CIDIC						
ø	1 1	Briefly describe the organization's mission or most significant activities: WE WILL WHO PURSUE A GIRL SCOUT EXPERIENCE AND PROVI										
Governance	_ :											
ēr	2	Check this box if the organization discontinued its operations or disposed of			1 1	ets. 15						
<u>်</u>	3	Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b)				15						
∞	4					125						
ties	6	Total number of individuals employed in calendar year 2020 (Part V, line 2a)				4340						
Activities &	72.	Total number of volunteers (estimate if necessary) Total unrelated business revenue from Part VIII, column (C), line 12			—	0.						
Š	h	Net unrelated business taxable income from Form 990-T, Part I, line 11			—	0.						
_	"	vet unrelated business taxable moone nom 1 om 1 550 1, 1 at 1, mile 11		Prior Year		Current Year						
	8	Contributions and grants (Part VIII, line 1h)		664,		1,788,485.						
Revenue	9 1	Program service revenue (Part VIII, line 2g)		235,	228.	619,311.						
Ş	10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		109,		464,132.						
å	11 (Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		3,956,		3,309,622.						
	1	Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		4,966,8		6,181,550.						
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		213,		234,008.						
		Benefits paid to or for members (Part IX, column (A), line 4)			0.	0.						
G	45 6	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		2,526,	350.	2,630,113.						
Expenses	16a I	Professional fundraising fees (Part IX, column (A), line 11e)			0.	0.						
e O	. b	Total fundraising expenses (Part IX, column (D), line 25) 233,503.										
û	17 (Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		1,991,		2,377,768.						
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		4,730,		5,241,889.						
_	19	Revenue less expenses. Subtract line 18 from line 12		235,	930.	939,661.						
Net Assets or	g			inning of Curre		End of Year						
sets	20	Total assets (Part X, line 16)		12,365,	_	9,192,321.						
t As	21	Total liabilities (Part X, line 26)		1,246,		972,209.						
Ž	22	Net assets or fund balances. Subtract line 21 from line 20	. -	11,119,	907.	8,220,112.						
	art II	Signature Block			. ,							
		ties of perjury, I declare that I have examined this return, including accompanying schedules and s				knowledge and belief, it is						
true	, correct	t, and complete. Declaration of preparer (other than officer) is based on all information of which pre	eparer n	as any knowieu	ge.							
C:	_	Signature of officer		I Date								
Sig	- 1	PAM SELF, CFO		5410								
Hei		Type or print name and title										
DTIN												
X X Y X Y X Y X Y X Y X Y X Y X X												
	parer	Firm's name CHERRY BEKAERT LLP		Firm's		P00034774 56-0574444						
	Only	Firm's address 222 SECOND AVE, SOUTH STE 1240		1111113								
	,	NASHVILLE, TN 37201		Phone	no.61	5-383-6592						
Ma	v the IR			1		X Yes No						

	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission: GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO	ست
	MAKE THE WORLD A BETTER PLACE.	_
		_
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	۷o
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X N If "Yes," describe these changes on Schedule O.	10
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
4a	revenue, if any, for each program service reported. (Code:) (Expenses \$4 , 816 , 953. including grants of \$234 , 008.) (Revenue \$619 , 311. FOR OVER 100 YEARS, THE GIRL SCOUT MOVEMENT HAS BEEN CHANGING THE LIVES OF GIRLS AND IMPROVING COMMUNITIES LOCALLY AND AROUND THE WORLD. GIRLS HAVE MANY OPPORTUNITIES TO REAP THE BENEFITS OF A GIRL SCOUT EXPERIENCE. THEY MAY BELONG TO A TRADITIONAL TROOP, ATTEND SUMMER RESIDENT CAMP AND OTHER ADVENTURE PROGRAMMING ACTIVITIES OR PARTICIPATE IN SCHOOL OR COMMUNITY-BASED PROGRAMS. HOWEVER A GIRL IS EXPOSED TO THE GIRL SCOUT EXPERIENCE, SHE IS ASSURED OF WALKING AWAY WITH NEW-FOUND SKILLS, INCREASED SELF-CONFIDENCE AND AN "I CAN DO ANYTHING" ATTITUDE. ALL OF OUR PROGRAM GOALS ENCOURAGE PERSONAL GROWTH AND DEVELOPMENT, USE OF INDIVIDUAL TALENTS AND ABILITIES, DEVELOPMENT OF ETHICS AND VALUES, (Code:) (Expenses \$	
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4d	Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)	
4e	Total program service expenses 4 , 816 , 953 .	_

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in	l		3,7
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	37	X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	· · · · · · · · · · · · · · · · · · ·		37	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	١		- V
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	40.	Х	
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		v
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
O	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	14b		x
15	or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	140		122
IJ		15		x
16	foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	13		
10		16		x
17	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		
.,	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		x
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	- <u>''</u>		
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes."	"		
	,	19		X
20a	complete Schedule G, Part III	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
- '	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X

Form 990 (2020) GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Part IV Checklist of Required Schedules (continued)

	·		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on		163	140
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	Х	
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note: All Form 990 filers are required to complete Schedule O	38	X	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			\Box
	1 1 -		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b				
С				
	(gambling) winnings to prize winners?	1c	X	

O20) GIRL SCOUTS OF MIDDLE TENNESSEE, INC. Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V

			Yes	No				
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
	filed for the calendar year ending with or within the year covered by this return 2a							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		X				
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X				
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b						
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			₹.				
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X				
D	If "Yes," enter the name of the foreign country Con inchwise for filling year imports for FinCFN Form 114. Person of Foreign Penk and Financial Accounts (FRAR)							
5a	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х				
_	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X				
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	5c						
	any contributions that were not tax deductible as charitable contributions?	6a		х				
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts							
	were not tax deductible?	6b						
7	Organizations that may receive deductible contributions under section 170(c).							
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х					
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required							
	to file Form 8282?	7c		X				
d	If "Yes," indicate the number of Forms 8282 filed during the year							
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X				
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X				
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g						
h 8	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the	7h						
0		8						
9	sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds.							
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b						
10	Section 501(c)(7) organizations. Enter:							
а	Initiation fees and capital contributions included on Part VIII, line 12							
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities							
11	Section 501(c)(12) organizations. Enter:							
а	Gross income from members or shareholders	-						
b	Gross income from other sources (Do not net amounts due or paid to other sources against							
	amounts due or received from them.)							
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a						
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	-						
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120						
а	Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a						
h	Enter the amount of reserves the organization is required to maintain by the states in which the							
	organization is licensed to issue qualified health plans							
С	Enter the amount of reserves on hand							
14a		14a		Х				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b						
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or							
	excess parachute payment(s) during the year?	15		Х				
	If "Yes," see instructions and file Form 4720, Schedule N.							
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х				
	If "Yes," complete Form 4720, Schedule O.							

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					X		
Sec	tion A. Governing Body and Management							
					Yes	No		
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	1	5				
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.							
b	Enter the number of voting members included on line 1a, above, who are independent	1b	1	5				
2	2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?			2		X		
3	Did the organization delegate control over management duties customarily performed by or under th	e direct	supervision					
	of officers, directors, trustees, or key employees to a management company or other person?			3		X		
4	Did the organization make any significant changes to its governing documents since the prior Form 9	990 was	filed?	4		X		
5	Did the organization become aware during the year of a significant diversion of the organization's ass	sets?		5		X		
6	Did the organization have members or stockholders?			6		X		
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a	opoint c	ne or					
	more members of the governing body?			7a		X		
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s	tockhol	ders, or					
	persons other than the governing body?			7b		X		
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the ye							
а	The governing body?			8a	X			
b	Each committee with authority to act on behalf of the governing body?			8b	X			
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real							
	organization's mailing address? If "Yes." provide the names and addresses on Schedule O			9		X		
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue	Code.)					
					Yes	No		
10a	Did the organization have local chapters, branches, or affiliates?			10a		X		
b	If "Yes," did the organization have written policies and procedures governing the activities of such cl	napters,	affiliates,					
	and branches to ensure their operations are consistent with the organization's exempt purposes?			10b				
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing bod	y before	filing the form?	11a	X			
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	X			
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	to conf	icts?	12b	X			
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	Yes," de	scribe					
	in Schedule O how this was done			12c	X			
13	Did the organization have a written whistleblower policy?			13	X			
14	Did the organization have a written document retention and destruction policy?			14	X			
15	Did the process for determining compensation of the following persons include a review and approve	al by inc	ependent					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official			15a	X			
b	Other officers or key employees of the organization			15b	X			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment wi	th a					
	taxable entity during the year?			16a	_	X		
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate	te its pa	ırticipation					
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organic							
	exempt status with respect to such arrangements?			16b				
Sec	tion C. Disclosure							
17	List the states with which a copy of this Form 990 is required to be filed $ ightharpoonup$							
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, a	nd 990-	T (Section 501(c)(3)s only	availa	ble		
	for public inspection. Indicate how you made these available. Check all that apply.							
	Own website X Another's website X Upon request Other (explain							
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, co	onflict o	finterest policy, a	nd finan	cial			
	statements available to the public during the tax year.							
20	State the name, address, and telephone number of the person who possesses the organization's bo	oks and	records					
	PAMELA SELF - (615) 460-0233							
	4522 GRANNY WHITE PIKE NASHVILLE TN 37204							

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)	(B)	l	i ii Zu	((рсп	Juli	(D)	(E)	(F)
Name and title	Average		Position (do not check more than one box, unless person is both an					Reportable	Reportable	Estimated
	hours per week	box, unless officer and						compensation from	compensation from related	amount of other
	(list any	ctor						the	organizations	compensation
	hours for	or dire	e e			ted		organization	(W-2/1099-MISC)	from the
	related	ıstee (truste		9	beusa		(W-2/1099-MISC)		organization
	organizations below	ual tri	tional		yoldr	t com	_			and related organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organization o
(1) AGENIA CLARK	40.00									
PRESIDENT & CEO				Х				301,115.	0.	13,732.
(2) PAMELA SELF	40.00								_	
COO/CFO				X				196,630.	0.	3,933.
(3) CELESTE PATTERSON	2.00									
BOARD CHAIR		Х		Х				0.	0.	0.
(4) PERI WIDENER	2.00									
VICE CHAIR	0 00	Х		X				0.	0.	0.
(5) ALFERD DOWELL	2.00								•	
TREASURER	0.00	Х		Х				0.	0.	0.
(6) BARB ZIPPERIAN	2.00								•	•
SECRETARY	0.00	Х		Х				0.	0.	0.
(7) MICHELLE BROWN	2.00								0	0
MEMBER AT LARGE	2 00	X						0.	0.	0.
(8) JOANNA CONLEY	2.00	Х							0.	0
MEMBER AT LARGE	2.00	Λ						0.	0.	0.
(9) CAREN GABRIEL	2.00	Х						0.	0.	0
MEMBER AT LARGE	2.00	Λ						0.	0.	0.
(10) GEALITA GREENHILL MEMBER AT LARGE	2.00	Х						0.	0.	0.
(11) LEE ANN INGRAM	2.00	Λ						0.	0.	0.
MEMBER AT LARGE	2.00	Х						0.	0.	0.
(12) TERA RICA MURDOCK	2.00							0.	0.	<u> </u>
MEMBER AT LARGE	2:00	х						0.	0.	0.
(13) TRACY ROKAS	2.00								•	
MEMBER AT LARGE		Х						0.	0.	0.
(14) BECKY SHARPE	2.00									
MEMBER AT LARGE		Х						0.	0.	0.
(15) CATHERINE STREET	2.00									
MEMBER AT LARGE		Х						0.	0.	0.
(16) JEREMY SWARTZ	2.00								-	
MEMBER AT LARGE		Х						0.	0.	0.
(17) SARAH TRAHERN	2.00									
MEMBER AT LARGE		Х						0.	0.	0.

Form 990 (2020)

ı al	T VII Section A. Officers, Directors, Trus		oloy	ees,			ghes	t C		, ,			(E)	
	(A)	(B) Average			Pos	C) ition	1		(D) Reportable	(E)		Г-	(F)	d
	Name and title	hours per		not c	heck	more	than dis both		compensation	Reportable compensation			timate nount (
		week					or/trus		from	from related			other	
		(list any	director						the	organization		com	pensa	tion
		hours for	or dir	, e			ated		organization	(W-2/1099-MIS	SC)		om the	
		related organizations	ustee	truste		98	ubeus		(W-2/1099-MISC)			_	anizati d relate	
		below	Individual trustee or	Institutional trustee	_	Key employee	st con	in 10					anizatio	
		line)	Indivi	Institu	Officer	Key er	Highest compensated employee	Form				3		
			1											
		1	_			\vdash								
			1											
			-											
1b	Subtotal		<u> </u>					<u> </u>	497,745.		0.	1	7,66	55.
С	Total from continuation sheets to Part V								0.		0.			0.
	Total (add lines 1b and 1c)							<u> </u>	497,745.		0.	1	7,66	55.
2	Total number of individuals (including but compensation from the organization	not limited to th	ose	liste	ed ab	ove) wh	o re	eceived more than \$100,	000 of reportable	Э			2
	compensation from the organization												Yes	No
3	Did the organization list any former officer	, director, trust	ee, l	кеу е	empl	loye	e, or	hig	hest compensated emp	loyee on				
	line 1a? If "Yes," complete Schedule J for	such individual										3		Х
4	For any individual listed on line 1a, is the s													
	and related organizations greater than \$15											4	Х	
5	Did any person listed on line 1a receive or					•			•	dual for services		_		37
Soc	rendered to the organization? If "Yes," contion B. Independent Contractors	nplete Schedule	e <i>J f</i>	or si	ıch ı	oers	on .					5		X
1	Complete this table for your five highest co	ompensated inc	lene	nde	nt co	ontra	acto	s th	nat received more than \$	5100,000 of com	pensat	ion fro	om	
	the organization. Report compensation for													
	(A) Name and business	a addraga							(B) Description of s	vorvio o o	_	(C		_
₩ Z ZVI	LER LANSDEN DORTCH & 1		T.D		51	1		\dashv	Description of s	ervices		ompe	nsatior	<u>' </u>
	ION STREET, STE 2700, 1	•		•		_		ŀ	LEGAL SERVIC	ES		32	0,31	14.
	,												,	
								\dashv						
	Total number of independent contractors (including but n	ot lir	nite	d to	thos	se lis	ted	above) who received mo	ore than				

1

\$100,000 of compensation from the organization

62-0589380

		Check if Schedule O contain	ns a resnonse	or note to any line	e in this Part VIII			
		Check if Concadic C contain	is a response	or riote to arry link	(A)	(B)	(C)	(D)
					Total revenue	Related or exempt	Unrelated	Revenue excluded
						function revenue	business revenue	from tax under sections 512 - 514
								30000013 0 12 0 14
nts		Federated campaigns						
Contributions, Gifts, Grants and Other Similar Amounts		Membership dues		40.047				
		Fundraising events		49,047.				
		Related organizations						
		Government grants (contribution		1,049,941.				
r io	f	All other contributions, gifts, grants,	and					
ig #		similar amounts not included above	1f	689,497.				
dit	g	Noncash contributions included in lines 1a-	1f 1g \$					
a Se	h	Total. Add lines 1a-1f)	1,788,485.			
				Business Code				
o l	2 a	CAMPING & PROGRAMS		900099	619,311.	619,311.		
, ki	b							
Ser	С							
II S	d							
gra Re	۵							
Program Service Revenue	f	All other program service revenu	10					
_					619,311.			
\dashv		Total. Add lines 2a-2f		I	015,011.			
	3	Investment income (including di			132,753.			132,753.
		other similar amounts)			132,733.			132,733.
	4	Income from investment of tax-e		1				
	5	Royalties						
			(i) Real	(ii) Personal				
		Gross rents 6a						
	b	Less: rental expenses 6b						
	С	Rental income or (loss) 6c						
	d	Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory 7a	2,089,039.	35,000.				
	b	Less: cost or other basis						
e l		and sales expenses 7b	1,789,660.	3,000.				
eu.	С	Gain or (loss) 7c	299,379.	32,000.				
Revenue		Net gain or (loss)		•	331,379.			331,379.
her		Gross income from fundraising ever						·
를	•		47. of					
		contributions reported on line 10						
		Part IV, line 18	<i>'</i>	176,286.				
	h	Less: direct expenses		 				
		Net income or (loss) from fundra			25,144.			25,144.
		Gross income from gaming active						20,221.
	g d	Part IV, line 19						
			۱ ـ .					
			<u>9b</u>					
		Net income or (loss) from gamin						
	10 a	Gross sales of inventory, less re		6 070 467				
		and allowances	I .					
		•	10b	3,706,879.	2 062 505	2 062 525		
\dashv	С	Net income or (loss) from sales of	of inventory	D	3,263,588.	3,263,588.		
ဖွ				Business Code				
Miscellaneous Revenue	11 a	INSURANCE PROCEEDS		900099	14,826.			14,826.
ane	b	MISCELLANEOUS		900099	6,064.			6,064.
eve	С	·						
Aisc	d	All other revenue						
	е	Total. Add lines 11a-11d		>	20,890.			
	12	Total revenue See instructions			6 181 550.	3 882 899.	0.	510 166.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX								
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses			
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21							
2	Grants and other assistance to domestic individuals. See Part IV, line 22	234,008.	234,008.					
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	202,000						
4	Benefits paid to or for members							
5	Compensation of current officers, directors,							
	trustees, and key employees	460,414.	413,441.	19,797.	27,176.			
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and							
	persons described in section 4958(c)(3)(B)							
7	Other salaries and wages	1,792,987.	1,610,062.	77,096.	105,829.			
8	Pension plan accruals and contributions (include							
	section 401(k) and 403(b) employer contributions)	21,297.	19,153.	905.	1,239. 11,432.			
9	Other employee benefits	198,247.	178,473.	8,342.	11,432.			
10	Payroll taxes	157,168.	143,381.	5,779.	8,008.			
11	Fees for services (nonemployees):							
	Management	324,248.	301 010					
	Legal	30,100.	324,248. 25,635.	2,820.	1,645.			
	Accounting	30,100.	۷۵,033.	2,020•	1,043.			
	Lobbying Professional fundraising services. See Part IV, line 17							
f	Investment management fees	32,283.		32,283.				
g		,						
_	column (A) amount, list line 11g expenses on Sch O.)	223,931.	190,708.	20,982.	12,241.			
12	Advertising and promotion							
13	Office expenses	140,153.	127,885.	3,244.	9,024.			
14	Information technology							
15	Royalties	620 520	604 100	15 600	10 700			
16	Occupancy	639,530.	604,128.	15,620.	19,782.			
17	Travel	45,520.	43,966.	372.	1,182.			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials							
19	Conferences, conventions, and meetings	145,968.	145,057.	290.	621.			
20	Interest			2300	V21.			
21	Payments to affiliates							
22	Depreciation, depletion, and amortization	200,113.	200,113.					
23	Insurance	54,967.	49,468.	2,321.	3,178.			
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)							
а	SUPPLIES	210,299.	209,362.	280.	657.			
b	CAPITAL BUDGET REPAIRS	166,715.	166,715.		06.105			
С	PROGRAM CONSULTANTS	52,469.	26,367.	105	26,102.			
d	MISCELLANEOUS	42,813.	39,412.	127.	3,274.			
	All other expenses Add lines 1 through 24s	68,659. 5,241,889.	65,371. 4,816,953.	1,175.	2,113. 233,503.			
<u>25</u>	Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization	J, 441,003.	#,UIU,333.	171,433.	433,303.			
26	reported in column (B) joint costs from a combined							
	educational campaign and fundraising solicitation.							
	Check here if following SOP 98-2 (ASC 958-720)							
	12-23-20	<u> </u>	l		Form 990 (2020)			

Form 990 (2020)
Part X Balance Sheet

Pai	rt X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	323,095.	1	418,982.
	2	Savings and temporary cash investments	2,100,076.	2	2,116,776.
	3	Pledges and grants receivable, net	539,672.	3	355,000.
	4	Accounts receivable, net	39,046.	4	24,884.
	5	Loans and other receivables from any current or former officer, director,			
		trustee, key employee, creator or founder, substantial contributor, or 35%			
		controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined			
		under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
Ø	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use	241,741.	8	232,584.
As	9	Prepaid expenses and deferred charges	24,104.	9	3,855.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 1,585,239.			
	b	Less: accumulated depreciation 10b 1,377,578.	163,860.	10c	207,661.
	11	Investments - publicly traded securities	8,070,040.	11	5,062,060.
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets	864,278.	14	770,519.
	15	Other assets. See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 33)	12,365,912.	16	9,192,321.
	17	Accounts payable and accrued expenses	439,448.	17	613,515.
	18	Grants payable		18	
	19	Deferred revenue	28,843.	19	36,967.
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
S	22	Loans and other payables to any current or former officer, director,			
Liabilities		trustee, key employee, creator or founder, substantial contributor, or 35%			
iabi		controlled entity or family member of any of these persons		22	
_	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X	555 544		204 505
		of Schedule D	777,714.		321,727.
	26	Total liabilities. Add lines 17 through 25	1,246,005.	26	972,209.
w		Organizations that follow FASB ASC 958, check here 🕨 🗓			
čė		and complete lines 27, 28, 32, and 33.	10 405 400		7 200 200
alar	27	Net assets without donor restrictions	10,405,429.	27	7,398,288.
Ä	28	Net assets with donor restrictions	714,478.	28	821,824.
Ĕ		Organizations that do not follow FASB ASC 958, check here			
Ϋ́		and complete lines 29 through 33.			
Net Assets or Fund Balances	29	Capital stock or trust principal, or current funds		29	
SSe	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
Ä	31	Retained earnings, endowment, accumulated income, or other funds	11 110 007	31	0 000 110
Š	32	Total net assets or fund balances	11,119,907.	32	8,220,112.
	33	Total liabilities and net assets/fund balances	12,365,912.	33	9,192,321.

Form **990** (2020)

Form 990 (2020)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number

		GIRL	SCOUTS OF	MIDDLE TENNI	ESSEE,	INC.	,		2-0589380
Pa	rt I	Reason for Public (Charity Status.	(All organizations must o	omplete th	nis part.) S	ee instruction	S.	
The	organ	ization is not a private found	ation because it is: (F	For lines 1 through 12, c	heck only o	one box.)			
1		A church, convention of ch	urches, or associatio	on of churches described	in sectio	n 170(b)(1	I)(A)(i).		
2		A school described in secti	ion 170(b)(1)(A)(ii). (Attach Schedule E (Forn	n 990 or 99	90-EZ).)			
3		A hospital or a cooperative	hospital service orga	anization described in se	ection 170	(b)(1)(A)(ii	i).		
4		A medical research organization	ation operated in cor	njunction with a hospital	described	in sectio	n 170(b)(1)(A)	(iii). Enter	the hospital's name,
		city, and state:							
5		An organization operated for	or the benefit of a col	llege or university owned	or operate	ed by a go	vernmental ur	nit describe	ed in
		section 170(b)(1)(A)(iv). (C	Complete Part II.)						
6		A federal, state, or local gov	vernment or governm	nental unit described in	section 17	'0(b)(1)(A)	(v).		
7		An organization that norma	lly receives a substar	ntial part of its support fi	om a gove	rnmental	unit or from th	e general _l	public described in
		section 170(b)(1)(A)(vi). (C	omplete Part II.)						
8		A community trust describe	ed in section 170(b)((1)(A)(vi). (Complete Par	t II.)				
9		An agricultural research org	ganization described	in section 170(b)(1)(A)(ix) operate	ed in conju	ınction with a	land-grant	college
		or university or a non-land-g	grant college of agric	ulture (see instructions).	Enter the r	name, city	, and state of	the college	e or
		university:							
10	X	An organization that norma	Ily receives (1) more	than 33 1/3% of its supp	ort from co	ontribution	ns, membershi	p fees, an	d gross receipts from
		activities related to its exem	npt functions, subjec	t to certain exceptions; a	and (2) no i	more than	33 1/3% of its	support f	rom gross investment
		income and unrelated busing	ness taxable income	(less section 511 tax) fro	m busines	ses acqui	red by the org	anization a	after June 30, 1975.
		See section 509(a)(2). (Cor	mplete Part III.)						
11	Щ	An organization organized a	· ·		•				
12		An organization organized a	•	•	•		•	•	• •
		more publicly supported or	-						Check the box in
	_	lines 12a through 12d that o	* *		-			-	
а			· · · · · · · · · · · · · · · · · · ·		•	-			
		the supported organization			majority o	f the direc	tors or trustee	es of the su	upporting
		organization. You must o	-						
b			•				-		-
		control or management o			ame persoi	ns that co	ntrol or manag	je the supp	ported
		organization(s). You mus			·				
С		☐ Type III functionally inte						y integrate	ea witn,
_		its supported organization		·					t:(-)
d	L		= ::					-	* *
		that is not functionally int requirement (see instructi	-		•		-	an attentiv	veness
_		Check this box if the orga	,	•	•			I Type III	
е		functionally integrated, or					Type I, Type I	i, type iii	
f	Ente	er the number of supported o	vaanizationa			ation.			
		vide the following information	•	nd organization(s)					
		i) Name of supported	(ii) EIN	(iii) Type of organization	(iv) Is the orga in your governi	nization listed	(v) Amount of	monetary	(vi) Amount of other
		organization		(described on lines 1-10 above (see instructions))	Yes	No	support (see in	structions)	support (see instructions)
				above (see instructions))					
						<u></u> _			
						<u> </u>			
Tota	al								

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
_	ction B. Total Support			•	'		
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 4						
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						
	Gross receipts from related activities,	etc. (see instruction	ons)	•	•	12	
	First 5 years. If the Form 990 is for the	· ·				i01(c)(3)	
	organization, check this box and stop	here			•		
Sec	ction C. Computation of Public	Support Per	centage				
14	Public support percentage for 2020 (lin	ne 6, column (f), d	ivided by line 11,	column (f))		14	%
15	Public support percentage from 2019	Schedule A, Part	II, line 14			15	%
16a	33 1/3% support test - 2020. If the o	rganization did no	t check the box o	n line 13, and line	14 is 33 1/3% or m	nore, check this box	and
	stop here. The organization qualifies a		-				
b	33 1/3% support test - 2019. If the o	rganization did no	t check a box on	line 13 or 16a, and	line 15 is 33 1/3%	or more, check thi	s box
	and stop here. The organization qualit	ies as a publicly s	supported organiz	ation			▶□
17a	10% -facts-and-circumstances test	- 2020. If the org	anization did not	check a box on line	e 13, 16a, or 16b, a	and line 14 is 10% o	or more,
	and if the organization meets the facts	-and-circumstanc	es test, check this	box and stop he	re. Explain in Part	VI how the organiz	ation
	meets the facts-and-circumstances tes	t. The organizatio	n qualifies as a pu	ublicly supported o	rganization		
b	10% -facts-and-circumstances test	- 2019. If the org	anization did not	check a box on line	e 13, 16a, 16b, or	17a, and line 15 is 1	0% or
	more, and if the organization meets the	e facts-and-circun	nstances test, che	ck this box and st	top here. Explain i	n Part VI how the	
	organization meets the facts-and-circu	mstances test. Th	ne organization qu	alifies as a publicly	supported organi	zation	▶∐
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	>

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	siow, picase comp	1010 1 411 11.)				
Cale	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Gifts, grants, contributions, and	(.,	()	(2) = 2 · 2	(3, = 3 + 3	(=,====	(3)
	membership fees received. (Do not						
	include any "unusual grants.")	875,478.	1456101.	533,137.	664,649.	1788485.	5317850.
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	8783379.	9438862.	10024385.	9261028.	7766064.	45273718.
3	Gross receipts from activities that						
	are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	9658857.	10894963.	10557522.	9925677.	9554549.	50591568.
78	Amounts included on lines 1, 2, and 3 received from disqualified persons	19,916.	31,062.	42,678.	55,574.	44,700.	193,930.
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
	Add lines 7a and 7b	19,916.	31,062.	42,678.	55,574.	44,700.	193,930.
	Public support. (Subtract line 7c from line 6.)	·	•	·	,		50397638.
Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9	Amounts from line 6	9658857.	10894963.	10557522.	9925677.	9554549.	50591568.
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	168,329.	223,182.	250,735.	216,533.	132,753.	991,532.
k	Unrelated business taxable income (less section 511 taxes) from businesses						
	acquired after June 30, 1975	160 000	000 100	050 505	016 500	100 850	001 500
	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	168,329.	223,182.	250,735.	216,533.	132,753.	991,532.
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	41,000.	77,920.	6,172.	7,678.	20,890.	153,660.
13	Total support. (Add lines 9, 10c, 11, and 12.)	9868186.		10814429.			51736760.
	First 5 years. If the Form 990 is for th	e organization's fir	st, second, third,	fourth, or fifth tax y	ear as a section 50	01(c)(3) organizatio	on,
	check this box and stop here						
Se	ction C. Computation of Public	c Support Per	centage				
15	Public support percentage for 2020 (li	ne 8, column (f), d	ivided by line 13, o	column (f))		15	97.41 %
	16 Public support percentage from 2019 Schedule A, Part III, line 15 97.39 %						
Se	ction D. Computation of Inves	tment Income	Percentage				
	Investment income percentage for 20					17	1.92 %
	Investment income percentage from 2					18	2.00 %
19a	33 1/3% support tests - 2020. If the						
k	more than 33 1/3%, check this box an 33 1/3% support tests - 2019. If the	-	-	•	•		
	line 18 is not more than 33 1/3%, chec						
20	Private foundation. If the organization						

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
30		
3c		
4a		
Tu		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
9b		
อม		
9с		
10a		
10b		

Pal	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c below, the governing body of a supported organization?	11a		
	A family member of a person described in line 11a above?	11b		
С	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
800	detail in Part VI. tion B. Type I Supporting Organizations	11c		
Sec	tion B. Type i Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
	directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)			
	effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported			
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the	1		
2	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. Did the organization operate for the benefit of any supported organization other than the supported	-		
2	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
-	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations	•		
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
<u> </u>	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)).		
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
c	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in	structior		N
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
b		u		
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

Schedule A (Form 990 or 990-EZ) 2020

instructions).

Pa	rt v Type III Non-Functionally integrated 509	(a)(3) Supporting Orga	nizations (continued)	
Sect	tion D - Distributions	Current Year		
1	Amounts paid to supported organizations to accomplish exe	empt purposes	1	
2	Amounts paid to perform activity that directly furthers exempt	pt purposes of supported		
	organizations, in excess of income from activity		2	
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	
4	Amounts paid to acquire exempt-use assets	4		
5	Qualified set-aside amounts (prior IRS approval required - pr	5		
6	Other distributions (describe in Part VI). See instructions.		6	
7	Total annual distributions. Add lines 1 through 6.		7	
8	Distributions to attentive supported organizations to which t	he organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2020 from Section C, line 6		9	
10	Line 8 amount divided by line 9 amount		10	
		(i)	(ii)	(iii)

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reason-			
able cause required - explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D,			
line 7: \$			
Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if			
any. Subtract lines 3g and 4a from line 2. For result greater			
than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h			
and 4b from line 1. For result greater than zero, explain in			
Part VI. See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j			
and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule A (Form 990 or 990-EZ) 2020

Schedule A	(Form 990 or 990-EZ	2) 2020 GIRL	SCOUTS	OF I	MIDDLE	TENNES	SEE,	INC.	62-0589380	Page 8
Part VI	Part IV. Section A.	lines 1. 2. 3b. 3c.	. 4b. 4c. 5a. 6.	. 9a. 9b.	9c. 11a. 11b	o. and 11c: Pa	art IV. Se	ction B. line	or 17b; Part III, line 12; s 1 and 2; Part IV, Section	С,
	line 1; Part IV, Sect Section D, lines 5, (See instructions.)	ion D, lines 2 and 6, and 8; and Par	d 3; Part IV, Se t V, Section E	ection E, , lines 2,	lines 1c, 2a 5, and 6. Al	, 2b, 3a, and so complete	3b; Part this part	V, line 1; Pa for any addi	rt V, Section B, line 1e; Pa tional information.	rt V,
	(

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Employer identification number

GIRL SCOUTS OF MIDDLE TENNESSEE 62-0589380 INC. Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively

religious, charitable, etc., contributions totaling \$5,000 or more during the year ______ \$

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

"N/A" in column (b) instead of the contributor name and address), II, and III.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

Employer identification number

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1_		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$50,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$30,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$\$	Person X Payroll

Name of organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

י תאדי	SCOULD OF MIDDLE LENNESSEE, INC.	02	-0303300
Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$ 20,200.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$16,491.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12		\$12,000.	Person X Payroll

Name of organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
13		\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
14		\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
15		\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
16		\$ 7,500.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
17		\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
18		\$6,750.	Person X Payroll Noncash (Complete Part II for

Name of organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
19		\$6,065.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
20		\$5,354.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
21		\$5,253.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
22		\$5,225.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
23		\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
24		\$5,000.	Person X Payroll

Name of organization

Employer identification number

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	I space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
25		\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
26		\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
27		\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
28		\$5,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
29		\$5,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
30		\$5,000.	Person X Payroll

Name of organization

Employer identification number

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part I	Contributors (see instructions). Use duplicate copies of Part I if ac	dditional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
31		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380

Part II	Noncash Property (see instructions). Use duplicate copies of Pa	art II if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		 \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
arti			
—			
		\$	

Name of organization **Employer identification number** GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC. **Employer identification number** 62-0589380

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in wr	iting that the assets held in donor advi	sed funds
	are the organization's property, subject to the organization's ex	clusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor adv	risors in writing that grant funds can be	e used only
	for charitable purposes and not for the benefit of the donor or o	donor advisor, or for any other purpose	e conferring
	impermissible private benefit?		Yes No
Part	Conservation Easements. Complete if the orga	nization answered "Yes" on Form 990,	, Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization	(check all that apply).	
	Preservation of land for public use (for example, recreation	on or education) Preservation o	of a historically important land area
	Protection of natural habitat	Preservation of	of a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifie	d conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic struc	ture included in (a)	2c
	Number of conservation easements included in (c) acquired aft	•	1 1
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, relea	sed, extinguished, or terminated by th	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation ease	ment is located >	_
5	Does the organization have a written policy regarding the perio	dic monitoring, inspection, handling of	<u></u>
	violations, and enforcement of the conservation easements it h	olds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, ha	andling of violations, and enforcing con	nservation easements during the year
	>		
7	Amount of expenses incurred in monitoring, inspecting, handlir	ng of violations, and enforcing conserva	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	satisfy the requirements of section 170	0(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation	easements in its revenue and expense	e statement and
	balance sheet, and include, if applicable, the text of the footnot	te to the organization's financial statem	nents that describes the
	organization's accounting for conservation easements.		
Part	Organizations Maintaining Collections of A		ther Similar Assets.
	Complete if the organization answered "Yes" on Form 9		
	If the organization elected, as permitted under FASB ASC 958,	•	
	of art, historical treasures, or other similar assets held for public	· · ·	•
	service, provide in Part XIII the text of the footnote to its financ	ial statements that describes these iter	ns.
b	If the organization elected, as permitted under FASB ASC 958,	to report in its revenue statement and	balance sheet works of
	art, historical treasures, or other similar assets held for public e	xhibition, education, or research in furt	therance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical treas	ures, or other similar assets for financi	al gain, provide
_			
	the following amounts required to be reported under FASB ASC	_	
	the following amounts required to be reported under FASB ASG Revenue included on Form 990, Part VIII, line 1	_	> \$

1,585,239.

Schedule D (Form 990) 2020

207,661

207,661

1,377,578.

e Other

Leasehold improvements

Total. Add lines 1a through 1e. (Column (d) must equal Form 990. Part X. column (B). line 10c.)

d Equipment

Part VII Investments - Other Securities.			
Complete if the organization answered "Yes"			
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	-of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.			
Complete if the organization answered "Yes"		11d. See Form 990, Part X, line 15.	
(a)	Description		(b) Book value
<u>(1)</u>			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X, col. (B) line	: 15.)	>	
Part X Other Liabilities.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			150 100
(2) CUSTODIAL FUNDS			172,192.
(3) DUE TO SUE PETERS FOUNDATE	LUN		149,535.
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			201 50-
Total. (Column (b) must equal Form 990, Part X, col. (B) line	e 25.)	>	321,727.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

oci ledule D	(1 01111 990) 2020	0 1 1 1	3000 <u>1</u> 0 0	11110000		±110.	72
Part XI	Reconciliation of	of Revenue	e per Audite	d Financial	Statements With	Revenue	per Return.

· u	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		icvenue per rie					
1	Tatal various prince and other arranged are usuallited fine sciel states and			1	6,959,783.			
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				0,7337,7337			
	Net unrealized gains (losses) on investments	2a	810,016.					
	Donated services and use of facilities		500.					
	Recoveries of prior year grants							
d		1						
	Add lines 2a through 2d			2e	810,516.			
3	Subtract line 2e from line 1			3	6,149,267.			
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:							
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	32,283.					
	Other (Describe in Part XIII.)		,					
	Add lines 4a and 4b	· ·		4c	32,283.			
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990. Part I. line 12.)			5	6,181,550.			
	t XII Reconciliation of Expenses per Audited Financial Stateme	ents With	Expenses per R					
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.							
1	Total expenses and losses per audited financial statements			1	5,210,106.			
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:							
а	Donated services and use of facilities	2a	500.					
b	Prior year adjustments							
С	Other losses							
d		1 1						
е	Add lines 2a through 2d			2e	500.			
3	Subtract line 2e from line 1			3	5,209,606.			
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:							
а	Investment expenses not included on Form 990, Part VIII, line 7b	. 4a	32,283.					
b	Other (Describe in Part XIII.)	4b						
С	Add lines 4a and 4b			4c	32,283.			
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990. Part I, line 18.)			5	5,241,889.			
Pa	t XIII Supplemental Information.							
Prov	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part	IV, lines 1b a	and 2b; Part V, line 4;	; Part >	K, line 2; Part XI,			
ines	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addi	itional inform	ation.					
PAI	RT V, LINE 4:							
			20122 02 2		~=~~			
LHI	E ORGANIZATION HAS ENACTED A POLICY OF OBTA	AINING	BOARD OF D	TKE(CTORS			
. D.	NAME OF THE PARTY DECEMBERS OF THE PARTY AND		TOTAL TATOONE					
API	PROVAL FOR ANY DISTRIBUTION OF DIVIDEND AND) IN.I.FK	EST INCOME	•				
וטיו	E ENDOWMENT IS UTILIZED FOR A SPECIFIC PROG	םר אוגםי	አ ርጥፕ የፖፐጥህ	י סד	veevev			
1111	ENDOWMENT 15 UTIDIZED FOR A SPECIFIC PROG	TAM ON	ACIIVIII	TL I	NEEDED•			
ΡΔΙ	RT X, LINE 2:							
LAI	I A, DINE Z.							
гнт	ORGANIZATION IS A NOT-FOR-PROFIT ORGANIZA	TION A	ND IS EXEM	PT 1	FROM			
INC	COME TAXES UNDER SECTION 501(C)(3) OF THE I	RC, AN	D THE ORGA	NIZ	ATION IS			
CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION AS DEFINED								
IN	IN SECTION 509(A) OF THE IRC. THEREFORE, NO PROVISION FOR FEDERAL INCOME							
	. ,							

TAXES IS INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS.

SCHEDULE G

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

GIRL SC	OUTS OF MIDDLE TEN	NESS	SEE	, INC.	62-0589	380
	Complete if the organization answe				ine 17. Form 990-EZ	filers are not
Indicate whether the organization rais a	sed funds through any of the followin e Solicitat f Solicitat g Special or oral agreement with any individual cart VII) or entity in connection with providuals or entities (fundraisers) pursua	tion of tion of fundra (includ	non-g gover aising ding of onal fu	overnment grants nment grants events ficers, directors, trus undraising services?	Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundr have c or cor contrib	itrol of	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total			—			
List all states in which the organization or licensing.		ontrib	utions	or has been notified	it is exempt from re	gistration

		of fundraising event contributions and gro	oss income on Form 990	-EZ, lines 1 and 6b. List e	events with gross receipt	ts greater than \$5,000.
			(a) Event #1	(b) Event #2 GOLFING FOR	(c) Other events NONE	(d) Total events (add col. (a) through
			QSP EVENT	GIRLS		col. (c)
4			(event type)	(event type)	(total number)	Coi. (C))
Revenue						
eve	1	Gross receipts	151,646.	73,687.		225,333.
Œ		Less: Contributions		49,047.		49,047.
	3	Gross income (line 1 minus line 2)	151,646.	24,640.		176,286.
	4	Cash prizes				
	5	Noncash prizes				
seuses		Rent/facility costs		7,427.		7,427.
Direct Expenses	7	Food and beverages		3,881.		3,881.
Ω	8	Entertainment				
	9	Other direct expenses	128,104.	11,730.		139,834.
	10		•		•	151,142.
	11	•				25,144.
Pa	ırt I	Gaming. Complete if the organization	answered "Yes" on Form	990, Part IV, line 19, or r	reported more than	
		\$15,000 on Form 990-EZ, line 6a.		,		
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev		_				
	1	Gross revenue				
ses	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct	l	Rent/facility costs				
	5	Other direct expenses				
	Ť	Curior direct experience	Yes %	Yes %	Yes %	
	6	Volunteer labor	No No	No No	No No	
	7	Direct expense summary. Add lines 2 through	n 5 in column (d)			
					_	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)			
۵	En:	ter the state(s) in which the organization condu	icte gaming activities:			
		the organization licensed to conduct gaming ac				Yes No
		'No," explain:				
_	_	· · · —				
		ere any of the organization's gaming licenses re				Yes No
b) If " _	Yes," explain:				

Sch	edule G (Form 990 or 990 EZ) 2020 GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0	<u> 158938</u>	0 Page 3
11	Does the organization conduct gaming activities with nonmembers?	Ye	s No
	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Ye	s No
13	Indicate the percentage of gaming activity conducted in:		
	The organization's facility	13a	%
		13b	
	An outside facility	130	90
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Ye	s No
b	olf "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount		
	of gaming revenue retained by the third party > \$		
С	s If "Yes," enter name and address of the third party:		
	Name		
	Address >		
16	Gaming manager information:		
	Name		
	Gaming manager compensation > \$		
	daming manager compensation • • • • • • • • • • • • • • • • • • •		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Ye:	s No
h	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
U	organization's own exempt activities during the tax year > \$		
Dа	rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pal	rt III. linna	0 0b 10b
. u	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	t III, III les :	9, 90, 100,
	, , , , , , , , , , , , , , , , , , , ,		

Schedule G	(Form 990 or 990-EZ)	GIRL SCO	UTS OF	MIDDLE	TENNESSEE,	INC.	62-0589380	Page 4
Part IV	(Form 990 or 990-EZ) Supplemental Infor	mation _{(continu}	ed)					

SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

2020	Open to Public
•	ō

Inspection

OMB No. 1545-0047

▶ Go to www.irs.gov/Form990 for the latest information. ► Attach to Form 990.

2 Employer identification number Schedule I (Form 990) 2020 62-0589380 (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant INC Enter total number of section 501(c)(3) and government organizations listed in the line 1 table TENNESSEE, (c) IRC section (if applicable) LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. GIRL SCOUTS OF MIDDLE Enter total number of other organizations listed in the line 1 table General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization or government Name of the organization Part I Part II

GIRL SCOUTS OF MIDDLE TENNESSEE,

Page 2

62-0589380

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Schedule I (Form 990) 2020

Part III Grants and Oth

(f) Description of noncash assistance (e) Method of valuation (book, FMV, appraisal, other) P D I Part IV Supplemental Information. Provide the information required in Part II, line 2; Part III, column (b); and any other additional information. THE ORGANIZATION PRIOR (d) Amount of non-cash assistance 0 0 19,955. 214,053. (c) Amount of cash grant FORMS ARE COMPLETED BY RECIPIENTS AND REVIEWED BY OF SCHOLARSHIPS AND FINANCIAL AID. (b) Number of recipients 873 7839 (a) Type of grant or assistance SCHOLARSHIPS AND FINANCIAL AID SUBSIDY FOR MEMBERSHIP DUES LINE THE AWARDING PART I,

SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Questions Regarding Compensation

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Employer identification number 62-0589380

			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		X
	Participate in or receive payment from an equity-based compensation arrangement?	4c		X
·	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Tes to any or lines 4a o, list the persons and provide the applicable amounts for each termin at the			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
h	Any related organization?	5b		X
-	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
•	contingent on the net earnings of:			
а	The organization?	6a		Х
h		6b		X
J	Any related organization? If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
•	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
0		8		X
G	Initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in	Ļ		-25
9				
	Regulations section 53.4958-6(c)?	9		

Page 2

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	3C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation		(9)(0(9)	g p
(1) AGENIA CLARK	(i)	256,424.	44,691.	0	3,732.	10,000.	314,84	0
PRESIDENT & CEO		196 630			3 933		200 563	
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

2020
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Employer identification number 62-0589380

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THOSE VOLUNTEERS WHO DELIVER THAT EXPERIENCE. FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: RESPECT FOR OTHERS, AND SERVICE TO THE COMMUNITY. THE GIRL SCOUT LAW IS THE BACKBONE OF OUR ORGANIZATION. OUR GIRLS, ADULT VOLUNTEERS AND STAFF TAKE THESE WORDS TO HEART. IT IS THROUGH THE TEACHING OF AND LIVING BY THIS LAW THAT GIRL SCOUTS SHAPE GIRLS' CHARACTER AND LEADERSHIP SKILLS: WILL DO MY BEST TO BE HONEST AND FAIR, FRIENDLY AND HELPFUL, CONSIDERATE AND CARING, COURAGEOUS AND STRONG, AND RESPONSIBLE FOR WHAT I SAY AND DO AND TO RESPECT MYSELF AND OTHERS, RESPECT AUTHORITY, USE RESOURCES WISELY, MAKE THE WORLD A BETTER PLACE, AND BE A SISTER TO EVERY GIRL SCOUT. OUR PROGRAMS ADDRESS THE ISSUES THAT DIMINISH GIRLS' PROMISE AND POTENTIAL. LOW SELF-ESTEEM, THE VAST NUMBER OF WOMEN AND CHILDREN LIVING IN POVERTY, AND THE IMPORTANCE OF FINANCIAL LITERACY AND EDUCATION ARE ALL THINGS THAT THE GIRL SCOUT EXPERIENCE ADDRESSES. OUR PROGRAMS ENCOURAGE SKILL-BUILDING AND RESPONSIBILITY, WHILE PROMOTING THE DEVELOPMENT OF STRONG LEADERSHIP AND DECISION-MAKING SKILLS. SCOUTING HELPS DEVELOP LEADERSHIP, ENCOURAGES COMMUNITY INVOLVEMENT AND

PREPARES GIRLS TO THRIVE IN THIS EVER-CHANGING AND EVER-CHALLENGING

WORLD.

Name of the organization

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

Employer identification number 62-0589380

GIRL SCOUTS OF MIDDLE TENNESSEE PROVIDED SERVICES TO APPROXIMATELY

15,111 GIRLS AND ADULTS IN 39 COUNTIES DURING THE FISCAL YEAR.

FORM 990, PART VI, SECTION B, LINE 11B:

LINE 11A EXPLANATION - AN ELECTRONIC COPY WILL BE SENT TO AND REVIEWED BY

THE FINANCE COMMITTEE OF THE BOARD. THE COMMITTEE IS GIVEN A CERTAIN

AMOUNT OF TIME IN WHICH TO MAKE COMMENTS REGARDING THE 990. A COPY IS THEN

SENT TO THE BOARD SO THEY CAN READ THE 990.

FORM 990, PART VI, SECTION B, LINE 12C:

ORIENTATION. THE BOARD IS ASKED TO REVIEW THE CONFLICT OF INTEREST POLICY
ON AN ANNUAL BASIS.

FORM 990, PART VI, SECTION B, LINE 15:

THE CEO PREPARES AN ANNUAL SUMMARY REPORT AS COMPARED TO THE PLAN OF WORK.

THIS IS GIVEN TO THE OFFICER TEAM FOR REVIEW. THE TEAM MEETS AND

DISCUSSES. ANOTHER MEETING IS HELD TO DISCUSS WITH THE CEO. ONCE

COMPLETE, THE OFFICER TEAM DISCUSSES SALARY. THE SALARY IS THEN SENT TO

THE COO WHO PREPARES A LETTER FOR THE BOARD CHAIR TO SIGN. ONCE SIGNED, A

COPY IS GIVEN TO THE CEO.

FOR ALL OTHER STAFF INCLUDING THE COO AND VP, A FORMAL REVIEW IS COMPLETED

ANNUALLY AND DISCUSSION FOLLOWS WITH THE CEO. MID-YEAR, A SECOND REVIEW IS

COMPLETED, WITH GOAL STATUS.

FORM 990, PART VI, SECTION C, LINE 19:

THE DOCUMENTS ARE MADE AVAILABLE ON THE "GIVING MATTERS" WEBSITE.

Schedule O (Form 990 or 9	990-EZ) 2020	Page 2
Name of the organization	GIRL SCOUTS OF MIDDLE TENNESSEE, INC.	Employer identification number 62-0589380
FORM 990, PART	T XI, LINE 9, CHANGES IN NET ASSETS:	
TRANSFER OF N	ET ASSETS TO SUE PETERS FOUNDATION	-4,649,472.

SCHEDULE R (Form 990)

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

► Attach to Form 990.

Open to Public Inspection 2020

OMB No. 1545-0047

Employer identification number $62-0\,58\,9\,38\,0$ ▶ Go to www.irs.gov/Form990 for instructions and the latest information. GIRL SCOUTS OF MIDDLE TENNESSEE, INC. Name of the organization Department of the Treasury Internal Revenue Service

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

PartI

	(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
ALIGN 3C LLC 4522 GRANNY	ALIGN 3C LLC 4522 GRANNY WHITE PIKE					
NASHVII	NASHVILLE, TN 37204	LICENSE SOFTWARE	TENNESSEE	0.	100.N/A	//A
Part	Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt	tions. Complete if the organization an	ıswered "Yes" on Form 990, Par	t IV, line 34, because	e it had one or more r	elated tax-exempt

Part II organizations during the tax year.						<u>.</u>	
(a)	(q)	(c)	(p)	(e)	(f)	(6)	
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	section 5 (2(b)(13)	2(b)(13) led
of related organization		foreign country)	section	status (if section	entity	entity?	رخ.
				501(c)(3))		Yes	<u>و</u>
SUE PETERS FOUNDATION OF CHARACTER COURAGE							
AND CONFIDENCE INC 47-2521128, 4522	SUPPORT GIRL SCOUTS OF						
GRANNY WHITE PIKE, NASHVILLE, TN 37204	MIDDLE TN INC	TENNESSEE	501(C)(3)	LINE 12A	N/A		×

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

INC. GIRL SCOUTS OF MIDDLE TENNESSEE,

Schedule R (Form 990) 2020

Page 2

62-0589380

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(K)	General or Percentage managing ownership partner?									
9	General o managing partner?	res								
(E)	Code V-UBI General or Pragmount in box managing or Schedule partner?	K-1 (Form 1065)								
E	Disproportionate allocations?	٩								
_	Dispropo allocat	Yes								
(6)	Share of end-of-year	d55615								
(f)	Share of total income									
(e)	Predominant income (related, unrelated, excluded from tax under	sections 512-514)								
(p)	Direct controlling entity									
(2)	Legal domicile (state or	country)								
(q)	Primary activity									
(a)	Name, address, and EIN of related organization									

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

					5		Г	:
	(g)	ပ်	(Q	(e)		(B)	<u>E</u>	(
	Primary activity	Legal domicile (state or foreign	Direct controlling entity	(C)	Sha	Share of end-of-year	Percentage ownership	Section 512(b)(13) controlled entity?
		country)		Ol tidat)		assets		Yes No
Г								
_								

Schedule R (Form 990) 2020

62-0589380

Page 3

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	٩
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more rela	ated organizations listed i	in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1 a		×
b Gift, grant, or capital contribution to related organization(s)				9		×
c Gift. grant. or capital contribution from related organization(s)				2		×
Loans or loan guarantees to or for related organization(s)				7		×
				,		
e Loans or loan guarantees by related organization(s)				ae l		4
f Dividends from related organization(s)				*	Г	×
						Þ
				5		\ ا
h Purchase of assets from related organization(s)				=		×
i Exchange of assets with related organization(s)				=		×
_				<u>†</u>		×
(A) we distribute to see that we shall be seen to be se				ŧ	Þ	
				₹	4	
 Performance of services or membership or fundraising solicitations for related organization(s) 	nization(s)			=	\dagger	×
m Performance of services or membership or fundraising solicitations by related organization(s)	nization(s)			重	1	×
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	on(s)			두		×
o Sharing of paid employees with related organization(s)				9		×
p Reimbursement paid to related organization(s) for expenses				5	×	
				- 2	×	
				-		
r Other transfer of cash or property to related organization(s)				+	×	
: :1				1s		×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	ho must complete this	s line, including covered r	relationships and transaction thresholds.			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	nvolved		
(1)						
(2)						
(3)						
(4)						
(5)						
(9)						
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Schedule R (Form 990) 2020

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(h) (i) v. Code V-UBI General or Percentage funcations? of Schedule K-1 partner? of Schedule K-1 ves No (Form 1065) ves No end-of-year Share of assets Share of income total (e) Are all partners sec. 501(c)(3) orgs.? Predominant income pa (related, unrelated, excluded from tax under sections 512-514) ਉ (state or foreign Legal domicile country) ပ Primary activity Name, address, and EIN of entity (a)

Schedule R (Form 990) 2020