

# Tennessee Youth Symphony

## BUDGET OVERVIEW: BUDGET 2019-2020 TYS - FY20 P&L

July 2019 - June 2020

	TOTAL
Income	
DONATIONS	
Individual donations	1,000.00
United Way, CFC Contributions	500.00
<b>Total DONATIONS</b>	<b>1,500.00</b>
FUNDRAISING	500.00
Ad Sales in Program Booklet	1,200.00
Concert Ticket Sales	750.00
Other Fundraising	500.00
T-Shirt Sales	1,000.00
<b>Total FUNDRAISING</b>	<b>3,950.00</b>
GRANT REVENUE - CORPORATE	
Foundation and Trust Grants	2,700.00
<b>Total GRANT REVENUE - CORPORATE</b>	<b>2,700.00</b>
TUITION	
Audition Fees non-refundable	600.00
Jazz Ensembles	1,200.00
Orchestra-Prelude Orchestra	12,000.00
Orchestra-Youth Orchestra	29,000.00
<b>Total TUITION</b>	<b>42,800.00</b>
TUITION DISCOUNTS	
Accelerando Discount	150.00
Bad Debt Expense	-500.00
Refunds Given	-500.00
Sibling Discounts	-600.00
Tuition Assistance	-2,500.00
<b>Total TUITION DISCOUNTS</b>	<b>-3,950.00</b>
<b>Total Income</b>	<b>\$47,000.00</b>
<b>GROSS PROFIT</b>	<b>\$47,000.00</b>
Expenses	
ADMINISTRATIVE EXPENSES	
Background Checks	45.00
Business Registration Fees	60.00
Conferences & Meetings-Administrative	25.00
Dues & Membership	100.00
Gifts	600.00
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	500.00
Digital Media Production	100.00
Printed Materials/Pamphlets	150.00
Website Development	75.00
<b>Total MEMBER</b>	<b>825.00</b>

	TOTAL
<b>RECRUITMENT/MARKETING &amp; COMMUNICATIONS</b>	
Office Supplies	120.00
Postage & Shipping	100.00
Printing and Copying-Administrative	50.00
QuickBooks Fees	400.00
<b>Total ADMINISTRATIVE EXPENSES</b>	<b>2,325.00</b>
<b>PROGRAM EXPENSES</b>	
<b>CONTRACT SERVICES</b>	
Accounting Services	6,000.00
<b>CONDUCTOR SERVICES</b>	
Conductor Base Services - Jazz/Rock Band only	3,000.00
Conductor Base Services - Orchestras only	16,325.00
Conductor Services - Additional Audition Hours	250.00
Conductor Services - Additional Rehearsals	150.00
Conductor Services - All-State/Mid State	500.00
Conductor Services - Concerts	1,750.80
Conductor Services - Other	500.00
Conductor Services - Recording Session	400.00
Conductor Services - Sectionals	2,000.00
Conductor Services - Small Ensembles	250.00
Conductor services - Substitutes	300.00
<b>Total CONDUCTOR SERVICES</b>	<b>25,425.80</b>
Guest Instructors - Sectionals, Technical Skills, & Other	2,460.00
Professional Musicians Services	400.00
<b>TECHNICIAN SERVICES</b>	
Jazz Ensemble	300.00
YO & Prelude Orchestras	200.00
<b>Total TECHNICIAN SERVICES</b>	<b>500.00</b>
<b>Total CONTRACT SERVICES</b>	<b>34,785.80</b>
<b>EVENTS</b>	
Parent Meeting	40.00
Recording Studios	250.00
Sr Banquet	600.00
<b>Total EVENTS</b>	<b>890.00</b>
<b>INSURANCE</b>	
Broker Fee	100.00
Insurance - Liability, D and O	1,000.00
Property Insurance	2,400.00
<b>Total INSURANCE</b>	<b>3,500.00</b>
<b>OTHER PROGRAM EXPENSES</b>	
Conferences & Meetings-Program	
Mid-State/All-State Conference	350.00
Mid-State/All-State INCOME to defray expenses	-200.00

	TOTAL
<b>Total Conferences &amp; Meetings-Program</b>	<b>150.00</b>
Dues & Memberships	200.00
Fee to receive Electronic Payments	600.00
MUSIC FOR PROGRAMS	
Jazz	200.00
Prelude	600.00
YO	1,000.00
<b>Total MUSIC FOR PROGRAMS</b>	<b>1,800.00</b>
Printing & Copying MUSIC only	750.00
Printing & Copying-Program	1,400.00
Program Small Equipment	300.00
Supplies - program related	300.00
<b>Total OTHER PROGRAM EXPENSES</b>	<b>5,500.00</b>
RENT	
Rent - Event Venue	4,000.00
Rent - Storage	1,820.00
Rent - UPS Box	460.00
Rent - Venues for Rehearsals	5,500.00
<b>Total RENT</b>	<b>11,780.00</b>
<b>Total PROGRAM EXPENSES</b>	<b>56,455.80</b>
<b>Total Expenses</b>	<b>\$58,780.80</b>
NET OPERATING INCOME	<b>\$ -11,780.80</b>
Other Income	
REBATE PASS THRU	
Amazon Smiles	100.00
Kroger Community Rewards	275.00
<b>Total REBATE PASS THRU</b>	<b>375.00</b>
SNACKS PASS THRU	
Snack Donations from Members	1,500.00
Snack Purchases	1,500.00
<b>Total SNACKS PASS THRU</b>	<b>3,000.00</b>
<b>Total Other Income</b>	<b>\$3,375.00</b>
Other Expenses	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	1,390.68
<b>Total OTHER MISCELLANEOUS EXPENSE</b>	<b>1,390.68</b>
<b>Total Other Expenses</b>	<b>\$1,390.68</b>
NET OTHER INCOME	<b>\$1,984.32</b>
NET INCOME	<b>\$ -9,796.48</b>