## FRIENDS OF THE WARNER PARKS, INC. Profit & Loss Budget Overview 2019

January through December 2019

|                                | Jan - Dec 19 |
|--------------------------------|--------------|
| Ordinary Income/Expense        |              |
| Income                         |              |
| Friendships                    |              |
| Foundations/Bus/Org            | 79,780.00    |
| General Unrestricted Donations | 31,148.00    |
| Friendships - Other            | 107,800.00   |
| Total Friendships              | 218,728.00   |
| Fundraising                    |              |
| Sunday In The Park             | 514,993.00   |
| Gift Sales                     | 10,900.00    |
| Full Moon Concert              | 168,807.00   |
| Art Shows                      | 0.00         |
| Hummingbird HH - Income        | 21,575.00    |
| HH Flying Monkey Marathon      | 59,855.00    |
| Other Events                   | 21,561.00    |
| Total Fundraising              | 797,691.00   |
| Restricted Revenue             |              |
| S.W.E.A.T.                     | 15,250.00    |
| B.I.R.D.                       | 34,900.00    |
| Other (Grants/Gifts)           | 4,500.00     |
| Memorials/Donations/Honors     | 5,000.00     |
| P.E.N. Pals Camp               | 13,000.00    |
| Park Improvements              | 125,000.00   |
| Total Restricted Revenue       | 197,650.00   |
| Other Income                   |              |
| Interest Income                | 7,000.00     |
| IPC Agreement                  | 18,000.00    |
| Endowment Fund                 | 4,300.00     |
| Facility Rentals               | 59,100.00    |
| Total Other Income             | 88,400.00    |
| Total Income                   | 1,302,469.00 |
| Expense                        | , ,          |
| Administrative Personnel       |              |
| Payroll Expense/Benefits       |              |
| Total Payroll Expense/Benefits | 370,819.00   |
| Total Administrative Personnel | 370,819.00   |
| Other Admin Expenses           | 0,0,0.0.00   |
| Professional Services          | 75,291.00    |
| Insurance                      | 7,597.00     |
| Supplies, Repairs, General     | 5,452.00     |
| Postage                        | 3,732.00     |
| Mileage/Travel                 | 3,837.00     |
| Merchant Acct Fees             | 3,921.00     |
| Prof Dev/Subscrip/Dues         | 6,480.00     |
| Misc - Administrative          | 5,788.00     |
|                                | 112,098.00   |
| Total Other Admin Expenses     | 112,096.00   |

Net Income

## FRIENDS OF THE WARNER PARKS, INC. Profit & Loss Budget Overview 2019 January through December 2019

|                                     | Jan - Dec 19          |
|-------------------------------------|-----------------------|
| Promotion                           |                       |
| Marketing/Printing/Promotion        | 72,331.00             |
| Sunday in the Park                  | 199,966.00            |
| Art Show                            | 0.00                  |
| Full Moon Concert                   | 41,385.00             |
| Misc - Promotional                  | 2,516.00              |
| Hummingbird HH-Expense              | 6,001.00              |
| Flying Monkey Marathon              | 32,317.00             |
| Total Promotion                     | 354,516.00            |
| Unrestricted Program Expenses       | ,                     |
| Volunteers                          | 3,602.00              |
| Stonework                           | 35,639.00             |
| Hill Prop Exp - Unrestricted        | 8,709.00              |
| Park Police                         | 1,000.00              |
| Equestrian Center                   | 588.00                |
| Golf Courses                        | 300.00                |
| Park Improvements- Unrestricted     | 82,275.00             |
| Total Unrestricted Program Expenses | 132,113.00            |
| Restricted Program Expenses         | 102,110.00            |
| Other (Grants/Gifts)                | 5,356.00              |
| Memorials/Donations/Honors          | 5,439.00              |
| Res Mgmt - Park Improvments         | 0, 100.00             |
| Park Improvements                   | 159,766.00            |
| Total Res Mgmt - Park Improvments   | 159,766.00            |
| Exhibits                            | 0.00                  |
| Allee                               | 0.00                  |
| Total Restricted Program Expenses   | 170,561.00            |
| Nature Center                       | 170,351.00            |
| N/C - Staff Support                 |                       |
| Naturalist I                        | 35,123.00             |
| Seasonal Naturalist                 | 0.00                  |
| Total N/C - Staff Support           |                       |
| N/C - Program                       | 35,123.00             |
| Volunteer Program                   | 4 400 00              |
| B.E.A.R. \ B.I.R.D.                 | 1,400.00<br>50,750.00 |
| S.W.E.A.T.                          | •                     |
| Education (N/C)                     | 30,533.00             |
| Prof Dev (N/C)                      | 18,000.00             |
| P.E.N. Pals Camp                    | 2,350.00              |
| ·                                   | 24,206.00             |
| Total N/C - Program                 | 127,239.00            |
| Total Nature Center                 | 162,362.00            |
| Total Expense                       | 1,302,469.00          |
| Net Ordinary Income                 | 0.00                  |
| fincome                             | 0.00                  |