

ADVENTURE SCIENCE CENTER - FY 2020 BUDGET

														2019 - 2020
GL Code	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total Year	
Revenue														
Earned Income														
Admissions														
Admissions - General 44000	\$ 371,475	\$ 217,599	\$ 161,224	\$ 187,439	\$ 167,523	\$ 182,162	\$ 190,601	\$ 176,977	\$ 343,154	\$ 202,236	\$ 164,658	\$ 246,569	\$ 2,611,617	
Admissions - Groups 44030	13,228	4,100	1,523	995	1,533	374	1,365	1,553	1,139	1,656	2,858	16,560	46,884	
Admissions-Planetarium 44500	76,649	44,325	29,302	40,452	30,452	38,897	39,445	46,371	72,164	59,250	41,907	57,360	576,574	
Admissions - School 45000	8,272	3,666	9,438	9,009	28,080	20,280	6,006	19,110	41,048	40,950	52,260	12,656	250,774	
Other Earned Income														
TEC Rent 42205	1,593	1,593	1,593	1,593	1,593	1,593	1,593	1,593	1,593	1,593	1,593	1,593	19,116	
Blue Max Flights 44100	12,678	7,839	5,493	7,263	5,579	5,044	5,643	5,102	10,464	9,613	7,989	11,472	94,179	
Gift Shop 44200	63,692	43,534	30,768	43,252	35,476	36,593	34,347	30,992	77,703	58,700	56,442	53,457	564,956	
Visitor Amenities 44300	223	178	391	454	686	755	763	750	724	568	397	368	6,258	
Food Service 44400	2,953	3,254	2,137	2,065	2,175	2,393	2,392	2,370	1,273	1,315	2,408	2,575	27,310	
Planetarium Show Sales 44600	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	
Birthday Parties 45500	4,999	4,999	8,746	9,059	6,874	10,934	5,312	3,750	3,437	4,999	2,498	5,622	71,229	
Facility Rentals 45600	5,460	15,600	19,500	14,040	11,700	31,200	15,600	10,920	15,600	23,400	11,700	10,920	185,640	
Total Earned Income	562,222	347,687	271,114	316,622	292,671	331,225	304,068	300,487	569,298	405,280	345,710	420,151	4,466,536	
Education														
Educational Prog Fees 45100	704	22,550	1,672	5,380	3,764	6,600	26,114	3,652	10,448	7,524	10,666	1,800	100,874	
Education Planetarium Fees 45150	1,772	452	4,098	6,580	7,236	7,440	2,616	8,132	7,290	5,392	8,322	2,976	62,306	
Public Programs 45170	23,890	936	1,811	6,386	1,336	13,572	2,211	1,536	1,536	3,986	4,136	2,411	63,747	
Camp Fees (Summer/Break) 45200	130,050	31,500	-	38,450	5,040	10,080	17,640	2,520	38,450	-	-	173,225	446,955	
Camp-ins 45250	-	-	8,663	4,163	9,000	-	9,000	4,500	4,500	9,000	8,663	-	57,488	
Outreach Fees 45300	4,925	2,625	4,775	3,500	4,475	1,450	5,800	6,375	4,725	4,875	6,050	6,350	55,925	
Teacher Prof Development 45650	250	1,000	250	-	2,000	-	2,250	1,250	-	-	250	2,250	9,500	
Total Education	161,591	59,063	21,269	64,459	32,851	39,142	65,631	27,965	66,949	30,777	38,087	189,012	796,795	
Contributions														
Foundation Gifts 43000	-	2,500	35,000	75,000	48,000	27,500	100,000	5,000	30,000	30,000	15,000	5,000	373,000	
Other Organizations 43450	-	-	-	-	-	-	-	-	-	-	-	-	-	
Individual Gifts 43500	5,750	41,750	16,750	45,750	21,250	72,500	45,750	10,750	35,750	36,750	12,500	5,750	351,000	
Memorial/Honor Gifts 43575	-	-	-	-	-	-	-	-	-	-	-	-	-	
Corporate Gifts 43700	18,155	39,372	32,340	44,185	33,904	31,744	74,372	31,310	46,372	27,808	11,404	6,310	397,277	
Fundraiser Events 43800	20,000	-	25,000	67,500	-	47,500	-	-	-	-	-	-	160,000	
Gifts In Kind 43900	2,000	-	-	2,000	-	9,000	-	2,000	-	2,000	-	-	17,000	
Total Contributions	45,905	83,622	109,090	234,435	103,154	188,244	220,122	49,060	112,122	96,558	38,904	17,060	1,298,277	
Memberships														
Memberships 43600	80,504	82,613	85,013	86,860	88,276	90,866	90,030	94,352	96,596	99,548	102,070	103,980	1,100,708	
Total Memberships	80,504	82,613	85,013	86,860	88,276	90,866	90,030	94,352	96,596	99,548	102,070	103,980	1,100,708	
Governmental														
Government Grants-Metro 43100	14,583	14,583	14,583	14,583	14,583	14,583	14,583	14,583	14,583	14,583	14,583	14,583	175,000	
Government Grants-State 43200	21,556	21,556	21,556	21,556	21,556	21,556	21,556	21,556	21,556	21,556	21,556	21,556	258,675	
Total Governmental	36,140	36,140	36,140	36,140	36,140	36,140	36,140	36,140	36,140	36,140	36,140	36,140	433,675	
Total Revenue	\$ 886,362	\$ 609,125	\$ 522,625	\$ 738,515	\$ 553,092	\$ 685,617	\$ 715,991	\$ 508,004	\$ 881,105	\$ 668,303	\$ 560,910	\$ 766,343	\$ 8,095,991	
Expense														
Personnel														
Wages & Salaries 53000	228,613	342,919	228,613	232,369	232,369	232,369	235,278	235,278	235,278	352,916	237,739	246,585	3,040,323	
Wages & Salaries-Part Time 53100	51,938	51,053	33,236	37,979	38,091	38,565	40,239	39,930	43,434	54,346	44,928	58,216	531,956	
FICA Expense 53200	21,478	30,123	20,047	20,682	20,690	20,711	20,788	19,897	20,165	28,870	19,697	21,359	264,507	
Health Insurance 53300	18,439	22,696	22,680	23,084	23,084	23,084	23,488	23,488	23,488	23,504	23,893	24,297	275,226	
Dental Insurance 53350	622	1,074	716	728	728	728	741	741	741	1,111	753	766	9,451	
Long Term Disability/Life Ins 53400	1,143	1,715	1,143	1,162	1,162	1,162	1,176	1,176	1,176	1,176	1,189	1,233	15,202	
Worker's Comp Insurance 53450	1,783	2,605	1,760	1,761	1,793	1,755	1,876	1,863	1,886	2,816	1,910	1,914	23,722	
Retirement Contrib 401(k)Match 53500	5,282	7,924	5,282	5,282	5,282	5,282	5,282	5,282	5,282	7,924	5,282	5,282	68,672	
Bonus 53530	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	13,333	160,000	
Contract Labor 53555	1,417	1,417	3,417	2,917	1,417	1,417	1,417	3,417	1,417	1,417	1,417	1,417	22,500	
Total Personnel	344,048	474,709	330,079	339,140	337,792	338,248	343,461	344,248	346,043	487,844	349,983	374,245	4,411,558	
Occupancy	-	148	148	158	158	158	158	158	158	158	158	158	158	
Custodial Supplies 52505	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	
Janitorial Service 52950	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000	
Storage Rental 56650	350	350	350	350	350	350	350	350	350	350	350	350	4,200	
Telecommunication Services 56700	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	2,550	30,595	
Maint & Repair Bldgs & Grounds 58500	7,167	7,167	7,167	7,167	7,167	7,167	7,167	7,167	7,167	7,167	7,167	7,167	86,000	
Landscaping 58525	2,000	2,000	2,000	2,000	2,000	2,000	-	-	2,000	2,000	2,000	2,000	20,000	
Elevator Maintenance 58527	465	465	465	465	465	465	465	465	465	465	465	465	5,580	
Lighting 58528	2,832	2,832	2,832	2,832	2,832	2,832	2,832	2,832	2,832	2,832	-	-	28,320	
Pest Control 58529	105	105	105	105	105	105	105	105	105	105	105	105	1,260	
HVAC 58530	16,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	36,000	
Service Contracts 58575	-	1,000	-	-	3,000	-	221	1,000	-	240	1,000	-	6,461	

ADVENTURE SCIENCE CENTER - FY 2020 BUDGET

														2019 - 2020
GL Code		Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total Year
Building Alarm System	58650	100	-	-	100	-	-	100	-	-	100	-	-	400
Waste Management	58700	783	783	783	783	783	783	783	783	783	783	783	783	9,396
Utility Electricity	58750	19,000	19,000	19,000	14,000	13,000	12,000	12,000	12,000	13,000	14,000	15,000	19,000	181,000
Utility Gas	58775	600	600	600	600	1,200	3,500	6,500	5,000	3,500	3,000	600	600	26,300
Utility Water	59000	2,500	2,500	2,500	2,200	1,900	1,900	1,900	1,800	1,900	2,200	2,200	2,500	26,000
Total Occupancy		61,701	47,601	46,601	41,401	43,601	41,901	43,222	42,301	42,901	44,041	40,469	43,769	539,512
Exhibits/Planetarium Maintenance														
Planetarium Maintenance	52705	6,567	5,067	15,104	4,667	2,667	2,667	6,567	2,667	2,667	2,667	2,667	2,667	56,637
Planetarium - Lease Shows	55830	2,793	2,460	2,585	2,585	2,585	3,557	3,557	5,357	5,357	3,557	3,557	3,557	41,509
Exhibit Rentals	58200	3,167	3,167	3,167	3,167	3,167	3,167	3,167	3,167	3,167	3,167	3,167	3,167	38,000
Maintenance & Repair Exhibits	58550	9,317	9,317	9,317	9,317	9,317	9,317	9,317	9,317	9,317	9,317	9,317	9,317	111,800
Signage	58560	225	225	225	225	225	225	225	225	225	225	225	225	2,700
Total Exhibits/Planetarium Maintenance		22,068	20,235	30,397	19,960	17,960	18,932	22,832	20,732	20,732	18,932	18,932	18,932	250,646
Advertising														
Advertising- TV	56800	4,271	4,271	4,855	4,636	3,651	3,651	3,140	3,249	3,541	2,884	2,884	2,775	43,809
Advertising- Print	56820	8,743	8,543	9,711	9,273	7,301	7,301	6,714	7,098	7,082	5,768	5,768	5,549	88,852
Advertising- Radio	56825	11,960	11,960	13,595	12,982	10,222	10,222	8,791	9,098	9,915	8,075	8,075	7,769	122,664
Advertising Ads- Internet	56850	2,848	2,848	3,237	3,091	2,434	2,434	2,093	2,166	2,361	1,923	1,923	1,850	29,206
Advertising Ads- Outdoor	56875	854	854	971	927	730	730	628	650	708	577	577	555	8,762
Advertising - Other	56880	800	200	3,200	1,200	200	200	200	200	200	200	550	4,200	11,350
Total Advertising		29,476	28,676	35,570	32,109	24,538	24,538	21,566	22,461	23,808	19,427	19,777	22,697	304,642
Purchased Services														
Mailing Services	56475	750	900	1,075	750	900	1,100	750	650	1,150	900	650	1,200	10,775
Printing	56500	17,159	8,060	6,355	2,810	5,180	3,920	12,563	3,910	5,655	2,510	2,930	2,560	73,612
Purchased Services	56550	9,410	7,889	1,560	11,189	1,210	1,010	15,539	1,010	1,210	3,510	1,210	1,010	55,757
Total Purchased Services		27,319	16,849	8,990	14,749	7,290	6,030	28,852	5,570	8,015	6,920	4,790	4,770	140,144
Other Program Expense														
Staff Training and Development	53600	486	4,195	3,536	2,086	911	861	4,986	1,886	736	936	6,895	686	28,200
Staff Appreciation & Recogniti	53650	1,498	848	548	1,198	698	4,648	1,198	548	1,048	1,198	898	548	14,876
Commendations	54400	858	858	858	858	858	858	858	858	858	858	858	858	10,296
Stipends	54440	100	50	50	50	50	50	50	50	300	300	50	15,300	16,400
Scholarships	54450	-	-	-	-	-	-	-	-	-	-	-	550	550
Travel	54700	3,490	1,270	4,170	4,470	2,710	1,096	990	5,950	816	2,696	816	3,016	31,490
Professional Organizations	55825	1,648	-	370	305	420	20	415	-	305	-	275	20	3,778
Subscriptions	55850	3,266	386	1,360	4,161	111	246	2,511	2,386	111	1,161	111	761	16,571
Books and Publications	55860	-	-	-	-	-	-	-	-	-	-	-	-	-
Postage	56450	642	792	1,517	642	792	1,567	692	542	1,667	792	542	1,792	11,975
Freight	56460	-	60	-	60	-	260	-	60	-	60	-	-	500
Birthday Parties	57000	-	-	-	-	-	-	-	-	-	-	-	-	-
Facilities Rentals	57100	-	-	-	-	-	-	-	-	-	-	-	-	-
Catering	57200	485	175	3,575	425	325	425	785	350	175	2,225	2,175	1,075	12,195
Security Services	57225	6,850	6,100	6,675	6,650	6,750	6,350	6,500	6,600	6,300	6,500	6,500	6,100	77,875
Linen Rental	57270	150	150	100	100	150	150	-	-	-	150	150	-	950
Vehicle Maintenance & Repair	58600	200	100	-	200	100	-	200	-	100	200	-	-	1,100
Misc. Expense	59500	50	50	50	50	50	50	50	50	50	50	50	50	600
Total Other Program Expense		19,723	15,034	22,809	21,255	13,705	16,651	19,235	19,060	12,686	17,126	19,320	30,756	227,356
Gift Shop Inventory														
Inventory GIFT SHOP	57400	29,982	20,508	14,508	20,375	16,721	17,246	16,190	14,613	36,567	27,636	26,575	25,172	266,093
Total Gift Shop Inventory		29,982	20,508	14,508	20,375	16,721	17,246	16,190	14,613	36,567	27,636	26,575	25,172	266,093
Bank and Professional Fees														
Professional Fees	52058	-	-	-	-	-	-	-	-	-	-	-	-	-
Bank Fees	55100	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Cash Courier Service	55120	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Credit Card Fees	55125	17,207	11,047	11,832	13,455	10,448	14,272	12,998	9,610	16,967	12,233	10,694	14,649	155,413
Government Fees	55130	-	-	-	-	-	-	-	-	-	-	-	-	-
HR Services	55600	1,874	1,874	1,874	1,874	1,874	1,874	2,474	1,874	1,874	1,874	1,874	1,874	23,083
Audit Fees	55625	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	2,297	27,570
Legal Fees	55675	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Lobbying Expense	55690	600	600	600	600	700	700	800	700	700	700	700	700	8,100
Professional Consulting	55700	-	-	30,400	-	-	-	-	-	-	-	50,000	-	80,400
Total Bank & Professional Fees		23,178	17,018	48,204	19,426	16,519	20,343	19,769	15,681	23,038	18,304	66,765	20,720	308,966
Supplies														
Promotional Give Aways	55870	5,611	2,500	250	250	1,250	250	250	1,250	250	250	250	250	12,611
Program Supplies	56600	29,339	9,414	6,004	11,663	6,064	10,488	9,384	9,712	12,678	12,059	11,382	27,063	155,250
GShop Supplies - NonInventory	56615	500	-	-	-	-	-	-	-	1,000	-	-	-	1,500
Office Supplies	56625	730	4,205	680	705	730	655	730	705	680	705	730	655	11,910
Total Supplies		36,180	16,119	6,934	12,618	8,044	11,393	10,364	11,667	14,608	13,014	12,362	27,968	181,271
Insurance														

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Insurance-Property	55300	1,919	1,919	1,919	1,919	1,919	1,919	1,919	1,919	1,919	1,919	1,976	1,976	23,139
Insurance-Automobile	55325	155	155	155	155	155	155	155	155	155	155	170	170	1,888
Insurance-General Liability	55350	4,876	4,876	4,876	4,876	4,876	4,876	4,876	4,876	4,876	4,876	5,023	5,023	58,810
Insurance-Directors & Officers	55375	339	339	339	339	339	339	339	373	373	373	373	373	4,240
Total Insurance		7,289	7,289	7,289	7,289	7,289	7,289	7,289	7,323	7,323	7,323	7,542	7,542	88,076
Equipment & Maintenance														
Computer Supplies	55800	250	250	250	250	1,250	250	250	250	250	250	250	250	4,000
Computer Software	55805	4,350	1,390	4,590	1,310	790	1,350	590	1,790	590	590	590	790	18,720
Outsourced IT Services	55807	9,825	9,825	19,825	9,825	9,825	19,825	9,825	9,825	19,825	9,825	9,825	19,825	157,900
Computer Equipment	55810	13,100	-	4,400	2,000	-	4,000	2,700	3,000	-	-	1,000	-	30,200
Website Hosting Expense	55815	673	553	529	441	441	425	497	425	425	495	425	425	5,753
Equipment Rental	55875	3,953	203	203	1,203	203	403	203	203	203	203	203	203	7,388
Equipment Lease	55900	1,287	1,119	1,062	1,130	1,083	1,127	1,105	1,168	1,292	1,218	1,146	1,197	13,934
Furniture & Equipment	56400	2,350	-	2,300	800	968	1,000	1,000	1,000	-	1,000	-	-	10,418
Software Maintenance Contracts	58400	12,671	7,371	6,171	6,171	6,171	6,171	6,171	6,971	6,171	6,171	6,171	6,171	82,557
Total Equipment & Maintenance		48,460	20,711	39,331	23,131	20,732	34,551	22,342	24,632	28,757	19,752	19,611	28,861	330,871
Development Travel and Entertainment		-	-	-	-	-	-	-	-	-	-	-	-	
CEO Travel & Entertainment	54200	300	300	300	300	300	300	300	300	300	300	300	300	3,600
Board Expense	54300	50	50	700	50	50	250	50	50	250	50	50	250	1,850
Meetings	54500	150	150	150	50	250	50	150	150	150	50	250	50	1,600
Donor Entertainment	54900	750	2,450	950	750	10,450	2,450	450	750	2,450	450	3,250	950	26,100
Total Relationship Building T&E		1,250	2,950	2,100	1,150	11,050	3,050	950	1,250	3,150	850	3,850	1,550	33,150
Fundraising Expense														
Fundraising Expense	55950	5,000	-	-	15,000	-	10,000	-	-	-	-	-	-	30,000
In-Kind Expense	95000	2,000	-	-	2,000	-	9,000	-	2,000	-	2,000	-	-	17,000
Total Fundraising Expense		7,000	-	-	17,000	-	19,000	-	2,000	-	2,000	-	-	47,000
Total Expense		\$ 657,674	\$ 687,699	\$ 592,811	\$ 569,603	\$ 525,241	\$ 559,172	\$ 556,072	\$ 531,539	\$ 567,629	\$ 683,169	\$ 589,977	\$ 606,982	\$ 7,129,286
Operating Revenue Over Expenses		\$ 228,688	\$ (78,574)	\$ (70,185)	\$ 168,912	\$ 27,851	\$ 126,445	\$ 159,918	\$ (23,534)	\$ 313,476	\$ (14,866)	\$ (29,067)	\$ 159,361	\$ 966,705