

# Studio Tenn Season 6 Budget

## Aug 1, 2015 - July 31, 2016

### Studio Tenn Season 6 Income

#### Tickets:

Season Tickets	\$230,981
Season Fees	\$8,180
Gypsy	\$157,107
IAWL	\$169,213
Glass Menagerie	\$113,968
The Ray Legacy	\$169,213
Single Fees	\$52,819
Holiday Concert	\$32,352
West Side Story	\$311,783

#### Development:

Corp Sponsors	\$50,000
Ind Gifts	\$276,000

#### Other:

Merchandise	\$4,700
Concessions	\$15,000
Educational Income	\$10,000

**TOTAL INCOME** **\$1,601,314**

### Studio Tenn Season 6 Expenses

#### **CARRYOVER BALANCE:**

(From Season 4&5) \$227,963

**SALARIES** \$336,500

Payroll Taxes \$30,155

Benefits \$38,588

#### Outsourced Services:

Acctg/Finance (Temp as Needed) \$1,800

Set Construction Labor \$13,000

Accounting Audit \$5,000

Web Site/Graphics/Photography/Film \$27,000

**TOTAL OUTSOURCED** \$46,800

#### Production Budget:

*Gypsy* \$158,434

*It's A Wonderful Life* \$119,680

*Christmas Concert* \$17,434

*The Glass Menagerie* \$86,161

*The Ray Legacy* \$114,051

*West Side Story* \$229,228

#### Other Expenses

Utilities \$5,400

Storage	\$15,180
Marketing/Advertising	\$89,233
Credit Card Fees	\$28,833
Ticketing Fees	\$8,302
Travel/Auditions/Summit	\$5,000
Phones	\$4,426
Box office equipment	\$1,250
Emma Email Service	\$1,656
Intuit Payroll Subscription	\$1,800
Squarespace/Website Management	\$240
Operations	\$25,000
Insurance	\$10,000
<b>TOTAL EXPENSES</b>	<b>\$1,601,314</b>
<b>NET INCOME</b>	<b>-</b>