

| ABC ANNUAL BUDGET 2023 | | | | | | | |
|------------------------|-------------------------------|-----------|--|--|--|-------------------------|-----------|
| | | Projected | | | | | |
| Revenue | | \$305,500 | | | | | |
| Expenses | | \$238,993 | | | | | |
| Net Income | | \$66,507 | | | | | |
| EXPENSES | | | | | | | |
| Facility | | Projected | | | | | |
| | Insurance | \$4,000 | | | | | |
| | Facility Rentals | \$8,000 | | | | | |
| | Permits | \$1,500 | | | | | |
| Program Expenses | | | | | | | |
| | Internal Camps/Clinics | \$30,000 | | | | | |
| Marketing | | | | | | | |
| | Web & Social Media Management | \$6,600 | | | | | |
| | FanArch | \$0 | | | | INTERNAL CAMPS/CLINICS | Projected |
| | Wix | \$300 | | | | Facility | \$600 |
| | Signage | \$0 | | | | Medical Trainer(s) | \$300 |
| | Promotional Materials | \$6,000 | | | | Coaching Stipends | \$1,000 |
| | Anyflip | \$180 | | | | Security | \$200 |
| Professional Services | | | | | | Photographer | \$350 |
| | Licenses and Permits | \$0 | | | | Videographer | \$350 |
| | Legal Fees | \$9,000 | | | | DJ | \$350 |
| | Accounting | \$4,200 | | | | Tents Tables Chairs | \$200 |
| | Consultants | \$6,000 | | | | Football Equipment | \$350 |
| | Other | \$0 | | | | T-Shirts | \$2,500 |
| Operating Expenses | | | | | | Awards | \$1,500 |
| | Office Supplies | \$500 | | | | Insurance | \$350 |
| | PandaDoc | \$480 | | | | Admin Supplies | \$100 |
| | Anyflip | \$180 | | | | Hydration | \$300 |
| | Quickbooks | \$600 | | | | Food Beverage | \$550 |
| | Phone/Internet | \$960 | | | | Ice | \$500 |
| | Secretary of State Filing | \$150 | | | | Camp Flyers & Printing | \$150 |
| | Business Insurance | \$360 | | | | Signs Banners | \$350 |
| | Banking Fees | \$360 | | | | | |
| | Travel | \$18,000 | | | | | |
| | | | | | | TOTAL PER CAMP | \$10,000 |
| Employees | | | | | | | |
| | Payroll | \$131,000 | | | | 3 CAMPS/CLINICS | \$30,000 |
| | Payroll Taxes | \$5,323 | | | | | |
| | Health Insurance | \$5,000 | | | | | |
| | Retirement ICON | \$300 | | | | | |
| | | | | | | | |
| TOTAL EXPENSES | | \$238,993 | | | | | |

