

**Nashville Zoo
2018 Budget
OPERATING FUND**

	<u>2018 Budget</u>
<i>Revenues</i>	
Gate Income	\$ 5,712,614
Park Income	2,007,583
Food/Retail Commissions	1,365,986
Membership Income	3,451,678
Special Events/Rentals Income	1,812,000
Ambassador/Outreach Income	76,200
Educational Activity	334,387
Other Income	377,198
Revenue from Operations	<u>15,137,645</u>
Individual /Corp Contributions	577,500
Grants and Foundations	150,000
Sponsorships & Dev Events	883,000
Conservation Contrib/Grants	105,265
Total Contributions	<u>1,715,765</u>
Total Revenues	<u>\$ 16,853,410</u>
<i>Operating Expenses</i>	
Salaries	\$ 8,594,097
Animal Care	897,280
Behavior Husbandry/Outreach	19,510
Utilities	722,679
Insurance	1,013,316
Other Operating Expense	799,408
Maintenance	927,299
Education	66,147
Membership	37,092
Development	126,950
Special Events/Corp Rentals	864,580
Marketing	270,595
Finance / Admin/ HR	114,264
General & Administrative	793,841
Clouded Leopard Consortium	79,000
Total Operating Expenses	<u>15,326,057</u>
Earnings Before Int/Depr/Taxes	1,527,353
Depreciation & Amortization	4,158,840
Taxes	2,100
Interest Expense	-
Total Other Expense	<u>4,160,940</u>
Net Income (Loss)	<u><u>\$ (2,633,587)</u></u>