

**Operation Stand Down Tennessee
2024 Budget**

Revenue

| | |
|-----------------------------------|------------------|
| Rent/Other | |
| THP Client Fees | 11,000 |
| Tenant Rental Income | 224,125 |
| Community Room Rental | 43,000 |
| Swag Sales | 500 |
| Government Grants | |
| VA | 5,577,043 |
| EFSP/ESG | 5,500 |
| CDBG (Clarksville) | 15,000 |
| CDC Grant | 19,000 |
| Families First - Tennessee | 250,000 |
| MDHA (ESG funding) | 15,000 |
| Community Support | 1,119,885 |
| Special Events | 500,000 |
| In-Kind Revenue | 67,000 |
| Interest/Dividend Income | 42,000 |
| Revenue Released from Restriction | 81,750 |
| Total Revenue | 7,970,803 |

Expenses

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|---------------------------|------------------|
| Salaries | 3,967,163 |
| Taxes | 309,488 |
| Benefits | 166,979 |
| Total Compensation | 4,443,630 |

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|------------------------------------|------------------|
| Professional Fees | 271,439 |
| Advertising/Marketing | 6,000 |
| Client Direct Financial Assistance | 1,900,179 |
| Dues/Subscriptions/Fees/Office 365 | 130,275 |
| Veteran Outreach Events | 7,700 |
| Volunteer Program Expenses | 600 |
| Supplies | 87,600 |
| Office Expense | 35,005 |
| Rent | 79,800 |
| Equipment Rental & Maintenance | 25,124 |
| Building Maintenance | 143,826 |
| Utilities | 149,942 |
| Communication | 78,733 |
| Insurance | 113,022 |
| Vehicles | 133,517 |
| Staff Travel/Training | 47,870 |
| Bank Fees & Interest | 18,540 |
| Taxes | 21,000 |
| Fundraising Event Expenses | 145,000 |
| Special Events - All Other | 65,000 |
| In-Kind Expense | 67,000 |
| Total Operating Expenses | 3,527,173 |

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|-----------------------|------------------|
| Total Expenses | 7,970,803 |
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