

<b>BEST Budget for Fiscal Year Ending 12/31/2023</b>		
<b>Line</b>	<b>Revenue</b>	<b>Amount</b>
1	Grants	40,000
2	Contracts	0
3	Corporate contributions	5,000
4	Individuals	22,000
5	Fundraisers, events	35,000
6	Interest income	15
7	Miscellaneous	1,000
8	<b>SubTotal Revenue</b>	<b>\$103,015</b>
9	<b>In-Kind</b>	<b>36,100</b>
10	<b>Total Revenue</b>	<b>\$139,115</b>
<b>Line</b>	<b>Expenses</b>	<b>Amount</b>
11	Advertising/Marketing	1,170
12	Books/Media	1,500
13	Contract services	24,000
14	Equipment < \$500	480
15	Events - Food	1,000
16	Events - Supplies	1,800
17	Fundraising - Hospitality	2,400
18	Miscellaneous	1,000
19	Office Supplies & Software	1,200
20	Other Business Expenses	200
21	Payroll Service	840
22	Postage/Mailbox	450
23	Staff salaries and wages	50,000
24	Staff training	200
25	Subscriptions	380
26	Supplies and materials	700
27	Taxes	4,000
28	Telecommunications	500
29	Travel and meetings	2,500
30	<b>Subtotal Expenses</b>	<b>\$94,320</b>
31	<b>In-Kind or Liabilities</b>	<b>5,000</b>
32	<b>Total Expenses</b>	<b>\$99,320</b>
33	<b>Revenue over Expenses</b>	<b>\$39,795</b>