R.H. BOYD COMPANY

FINANCIAL STATEMENTS

As of December 31, 2021

And Report of Independent Auditor



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FINANCIAL STATEMENTS

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Report of Independent Auditor

To the Board of Directors R.H. Boyd Company Nashville, Tennessee

Qualified Opinion

We have audited the accompanying statement of financial position of R.H. Boyd Company (a nonprofit organization), (the "Organization") as of December 31, 2021.

In our opinion, except for the matter discussed in the *Basis for Qualified Opinion* paragraph, the statement of financial position referred to above presents fairly, in all material respects, the financial position of the Organization as of December 31, 2021, in accordance with accounting principles generally accepted in the United States of America.

Basis for Qualified Opinion

A discussed in Note 4 to the financial statements, the Organization reports its investment in R.H. Boyd Corporation, a wholly-owned subsidiary, on the equity method of accounting. In our opinion, accounting principles generally accepted in the United States of America require that all majority-owned subsidiaries be accounted for as consolidated subsidiaries. If the financial statements of R.H. Boyd Corporation had been consolidated with those of the Organization, total assets and total liabilities would be increased by approximately \$759,000 as of December 31, 2021.

We conducted our audit of this statement of financial position in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of this Financial Statement* section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Disclaimer of Opinion on Statement of Activities, Functional Expenses, and Cash Flows

We do not express an opinion on the results of the statements of activities, functional expenses, and cash flows of the Organization for the year ended December 31, 2021. Because of the significance of the matter described in the *Basis for Disclaimer of Opinion* section of our report, we have not been able to obtain sufficient, appropriate audit evidence to provide a basis for an audit opinion on the results of the statements of activities, functional expenses, and cash flows for the year ended December 31, 2021.

Basis for Disclaimer of Opinion on Results of Activities, Functional Expenses, and Cash Flows

Because we were not engaged to audit the statements of activities, functional expenses, and cash flows, we did not extend our auditing procedures to enable us to obtain sufficient, appropriate audit evidence to express an opinion on the statements of activities, functional expenses, and cash flows for the year ended December 31, 2021.

Responsibilities of Management for this Financial Statement

Management is responsible for the preparation and fair presentation of this financial statement in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing this financial statement, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date this financial statement is available to be issued.

Auditor's Responsibilities for the Audit of this Financial Statement

Our objectives are to obtain reasonable assurance about whether this financial statement is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
 accounting estimates made by management, as well as evaluate the overall presentation of the financial
 statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Cheny Bekant LLP

Nashville, Tennessee April 27, 2022

R.H. BOYD COMPANY STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2021

Current Assets: \$ 7,253,075 Cash and cash equivalents \$ 7,253,075 Restricted cash 208,479 Inventory 560,008 Investments 1,818,018 Other Current Assets 3,500 Total Current Assets 3,500 Total Current Assets 10,118,040 Noncurrent Assets: 2,568,917 Cash surrender value life insurance 449,207 Property and equipment, net 2,568,917 Investment in related party 861,241 Total Assets 3,879,365 Total Assets 3,879,365 Total Assets 3,879,365 Current Liabilities: 3,879,365 Total Assets 3,879,365 Total Assets 3,879,365 Current Liabilities: 3,879,365 Accounts payable \$ 265,078 Accound expenses 104,677 Due to related parties, net 128,655 Total Current Liabilities: 498,410 Noncurrent Liabilities: 651,956 Net Assets: 13,224,035	ASSETS	
Restricted cash 274,960 Accounts receivable, net 208,479 Inventory 560,008 Investments 1,818,018 Other Current Assets 3,500 Total Current Assets 10,118,040 Noncurrent Assets: 449,207 Cash surrender value life insurance 449,207 Property and equipment, net 2,568,917 Investment in related party 861,241 Total Noncurrent Assets 3,879,365 Total Assets \$ 13,997,405 LIABILITIES AND NET ASSETS \$ 13,997,405 Current Liabilities: \$ 265,078 Accounts payable \$ 265,078 Accourd expenses 104,677 Due to related parties, net 128,655 Total Current Liabilities: 498,410 Noncurrent Liabilities: 498,410 Noncurrent Liabilities 651,956 Net Assets: 13,224,035 Without donor restrictions 12,241,035 With donor restrictions 121,414 Total Net Assets 13,345,449	Current Assets:	
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Inventory 560,008 Investments 1,818,018 Other Current Assets 3,500 Total Current Assets 10,118,040 Noncurrent Assets: 10,118,040 Cash surrender value life insurance 449,207 Property and equipment, net 2,568,917 Investment in related party 861,241 Total Noncurrent Assets 3,879,365 Total Assets 3,879,365 Total Assets 3,879,365 Current Liabilities: 3,879,365 Accounts payable \$ 13,997,405 LIABILITIES AND NET ASSETS \$ 13,997,405 Current Liabilities: 265,078 Accounds payable \$ 265,078 Accound expenses 104,677 Due to related parties, net 128,655 Total Current Liabilities: 498,410 Noncurrent Liabilities: 651,956 Net Assets: 13,224,035 Without donor restrictions 13,240,355 With donor restrictions 121,414 Total Net Assets 13,345,449	Restricted cash	274,960
Investments 1,818,018 Other Current Assets <u>3,500</u> Total Current Assets <u>10,118,040</u> Noncurrent Assets: Cash surrender value life insurance <u>449,207</u> Property and equipment, net <u>2,568,917</u> Investment in related party <u>861,241</u> Total Noncurrent Assets <u>3,879,365</u> Total Assets <u>\$ 13,997,405</u> LIABILITIES AND NET ASSETS Current Liabilities: Accounts payable <u>\$ 265,078</u> Accrued expenses <u>104,677</u> Due to related parties, net <u>122,655</u> Total Current Liabilities: Deferred compensation <u>153,546</u> Total Liabilities: Deferred compensation <u>153,546</u> Net Assets: Without donor restrictions <u>13,224,035</u> With donor restrictions <u>121,414</u> Total Net Assets <u>121,414</u>	Accounts receivable, net	208,479
Other Current Assets3,500Total Current Assets10,118,040Noncurrent Assets:449,207Cash surrender value life insurance449,207Property and equipment, net2,568,917Investment in related party861,241Total Noncurrent Assets3,879,365Total Assets3,879,365Total Assets3,879,365LIABILITIES AND NET ASSETS\$ 13,997,405Current Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities: Deferred compensation498,410Noncurrent Liabilities: Deferred compensation153,546Net Assets: Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Inventory	560,008
Total Current Assets10,118,040Noncurrent Assets:449,207Cash surrender value life insurance449,207Property and equipment, net2,568,917Investment in related party861,241Total Noncurrent Assets3,879,365Total Assets3,879,365Current Lassets3,879,365Current Liabilities:\$ 265,078Accounts payable\$ 265,078Accounts payable\$ 104,677Due to related parties, net128,655Total Current Liabilities:498,410Noncurrent Liabilities:498,410Noncurrent Liabilities:5Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions13,224,035With donor restrictions112,1414Total Net Assets13,345,449	Investments	1,818,018
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Cash surrender value life insurance449,207Property and equipment, net2,568,917Investment in related party861,241Total Noncurrent Assets3,879,365Total Assets\$ 13,997,405LIABILITIES AND NET ASSETS\$ 265,078Current Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities: Deferred compensation153,546Noncurrent Liabilities: Offer and Compensation153,546Net Assets:651,956Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Total Current Assets	 10,118,040
Property and equipment, net2,568,917Investment in related party861,241Total Noncurrent Assets3,879,365Total Assets\$ 13,997,405LIABILITIES AND NET ASSETSCurrent Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities:498,410Noncurrent Liabilities: Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Noncurrent Assets:	
Investment in related party861,241Total Noncurrent Assets3,879,365Total Assets\$ 13,997,405LIABILITIES AND NET ASSETS\$ 265,078Current Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities: Deferred compensation153,546Noncurrent Liabilities5Net Assets:13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Cash surrender value life insurance	449,207
Total Noncurrent Assets3,879,365Total Assets\$ 13,997,405LIABILITIES AND NET ASSETSCurrent Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net 128,655128,655Total Current Liabilities: Deferred compensation498,410Noncurrent Liabilities: Deferred compensation153,546Total Liabilities651,956Net Assets: Without donor restrictions13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Property and equipment, net	2,568,917
Total Assets\$ 13,997,405LIABILITIES AND NET ASSETSCurrent Liabilities: Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities: Deferred compensation498,410Noncurrent Liabilities: Deferred compensation153,546Total Liabilities651,956Net Assets: Without donor restrictions13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Investment in related party	 861,241
LIABILITIES AND NET ASSETSCurrent Liabilities:Accounts payableAccrued expenses104,677Due to related parties, net128,655Total Current Liabilities:Deferred compensation153,546Total Liabilities0Net Assets:Without donor restrictionsWith donor restrictions121,414Total Net Assets13,345,449	Total Noncurrent Assets	 3,879,365
Current Liabilities:\$265,078Accounts payable\$265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities498,410Noncurrent Liabilities:498,410Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Total Assets	\$ 13,997,405
Accounts payable\$ 265,078Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities498,410Noncurrent Liabilities:153,546Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions121,414Total Net Assets13,345,449	LIABILITIES AND NET ASSETS	
Accrued expenses104,677Due to related parties, net128,655Total Current Liabilities498,410Noncurrent Liabilities:153,546Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Current Liabilities:	
Due to related parties, net128,655Total Current Liabilities498,410Noncurrent Liabilities: Deferred compensation153,546Total Liabilities651,956Net Assets: Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Accounts payable	\$ 265,078
Total Current Liabilities498,410Noncurrent Liabilities: Deferred compensation153,546Total Liabilities651,956Net Assets: Without donor restrictions13,224,035Without donor restrictions121,414Total Net Assets13,345,449	Accrued expenses	104,677
Noncurrent Liabilities:Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Due to related parties, net	 128,655
Deferred compensation153,546Total Liabilities651,956Net Assets:13,224,035Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Total Current Liabilities	498,410
Total Liabilities651,956Net Assets: Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Noncurrent Liabilities:	
Net Assets:Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Deferred compensation	 153,546
Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Total Liabilities	 651,956
Without donor restrictions13,224,035With donor restrictions121,414Total Net Assets13,345,449	Net Assets:	
With donor restrictions121,414Total Net Assets13,345,449	Without donor restrictions	13.224.035
Total Net Assets 13,345,449		
	Total Net Assets	
	Total Liabilities and Net Assets	\$

R.H. BOYD COMPANY

STATEMENT OF ACTIVITIES (UNAUDITED)

YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions		
Revenues and Support:			
Product sales, net	\$ 4,363,899	\$-	\$ 4,363,899
Contributions	33,217	121,414	154,631
Rental income	303,018	-	303,018
Interest income	83,158	-	83,158
Investment income	204,053		204,053
Total Revenues and Support	4,987,345	121,414	5,108,759
Expenses:			
Cost of sales	3,298,930	-	3,298,930
Salaries and benefits	775,917	-	775,917
Other expenses	2,544,665		2,544,665
Total Expenses	6,619,512		6,619,512
Change in net assets	(1,632,167)	121,414	(1,510,753)
Net assets, beginning of year	14,856,202		14,856,202
Net assets, end of year	\$ 13,224,035	\$ 121,414	\$ 13,345,449

R.H. BOYD COMPANY

STATEMENT OF FUNCTIONAL EXPENSES (UNAUDITED)

YEAR ENDED DECEMBER 31, 2021

		Sup	porting Services		
	Program	r	Management		
	 Services		And General		Total
Cost of sales	\$ 3,298,930	\$	-	\$	3,298,930
Professional fees	500,230		573,024		1,073,254
Salaries and benefits	465,550		310,367		775,917
Contributions	-		354,383		354,383
Other	35,340		119,710		155,050
Repairs and maintenance	108,995		-		108,995
Marketing and publicity	108,899		-		108,899
Depreciation	92,665		-		92,665
Utilities	98,417		-		98,417
Property taxes	127,113		-		127,113
Information technology	93,330		-		93,330
Insurance	74,167		-		74,167
Fees, licenses, and dues	-		54,477		54,477
Equipment rental and leases	15,546		-		15,546
Office supplies	-		188,369		188,369
	\$ 5,019,182	\$	1,600,330	\$	6,619,512

R.H. BOYD COMPANY STATEMENT OF CASH FLOWS (UNAUDITED)

YEAR ENDED DECEMBER 31, 2021

Cash flows from operating activities:	
Change in net assets	\$ (1,510,753)
Adjustments to reconcile change in net assets	
to net cash from operating activities:	
Depreciation	92,665
Realized and unrealized gain on investments	(204,053)
Gain on cash surrender value life insurance	(21,697)
Bad debts	11,214
Changes in operating assets and liabilities:	
Account receivable, net	233,599
Inventory	396,704
Due from related parties, net	12,862
Accounts payable	98,607
Accrued expenses	2,645
Due to related parties, net	128,655
Other current assets	(3,500)
Deferred compensation	 (67,703)
Net cash flows from operating activities	 (830,755)
Cash flows from investing activities:	
Purchases of property and equipment	(22,296)
Purchases of investments	(535,287)
Sales of investments	 307,447
Net cash flows from investing activities	 (250,136)
Change in cash, cash equivalents, and restricted cash	(1,080,891)
Cash, cash equivalents, and restricted cash, beginning of year	 8,608,926
Cash, cash equivalents, and restricted cash, end of year	\$ 7,528,035

DECEMBER 31, 2021

Note 1—Nature of operations

Nature of Operations – R.H. Boyd Company (the "Organization") was chartered in August 1898 as a Tennessee nonprofit corporation. The Organization's mission is to establish, support, and maintain church undertakings and to print or purchase and disseminate by gift or sale religious literature. The Organization has a longstanding tradition of distributing biblically sound and culturally relevant Christian education resources, materials, and church supplies. Since its inception, the Organization has taken great pride in meeting the needs of all Christians, with a targeted focus on the needs of the African-American community.

Note 2—Summary of significant accounting policies

Basis of Accounting – The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Financial Statement Presentation – In accordance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"), the Organization is required to report information regarding its financial position and activities according to two classes of net assets. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributions (Unaudited) – In accordance with U.S. GAAP, nonprofit organizations, contributions, and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions are recorded as increases in net assets with or without donor restrictions depending on the existence or nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Conditional contributions are recognized when the specified donor conditions have been met.

Cash, Cash Equivalents, and Restricted Cash – For purposes of the statement of cash flows, the Organization considers all highly-liquid investments with a maturity date of three months or less when purchased to be cash equivalents. Restricted cash includes deposits to be used for the purpose of paying the Organization's deferred compensation liability and contributions with donor-imposed restrictions. During the year ended December 31, 2021, the Organization maintained cash deposits that at times exceeded the federally insured limits. The Organization has not experienced any losses in such accounts.

DECEMBER 31, 2021

Note 2—Summary of significant accounting policies (continued)

Accounts Receivable – Accounts receivable primarily represents amounts due from customers for product sales. The allowance for doubtful accounts is the Organization's best estimate of the amount of probable credit losses related to existing receivables. The Organization determined the allowance based on its historical write-off experience and management's judgement regarding the collectability of certain accounts. Account balances and related allowances are removed after management determines the potential for recovery is considered remote. At December 31, 2021, the allowance for doubtful accounts was \$20,825.

Inventory – Inventory, which consists only of finished goods, is stated at the lower of cost or net realizable value, with the cost determined by average cost. Reserves for inventory are based on management's estimate and are based on current inventory levels, historical usage, and product life cycle. As of December 31, 2021, no obsolescence reserve is currently recorded, as the Organization conducted a full year-end physical inventory count and disposed of all identified obsolete inventory items prior to year-end. The Organization obtains the majority of its inventory from several main distributors (one of which is an affiliated entity). Although the Organization believes alternative vendors could be found in a timely manner, any disruption of these services could potentially have an adverse impact on operating results.

Due from / Due to Related Parties – Due from/due to related parties includes amounts owed from or payable to affiliated entities (see Note 4).

Property and Equipment – Property and equipment is stated at cost less accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. Expenditures for maintenance and repairs are charged to activities as incurred. Additions and betterments are capitalized. The cost of assets sold or otherwise disposed of, and the accumulated depreciation thereon, is eliminated from the property and reserve accounts. Estimated useful lives of major classes of property and equipment are as follows:

Building	39 years
Building improvements	20-25 years
Machinery and equipment	5 years
Furniture and fixtures	5 years

Deferred Compensation – Deferred compensation consists of compensation payable to a former executive and is based on an executed agreement.

Functional Expenses (Unaudited) – The cost of program and supporting services have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. While most costs have been directly assigned to a functional category, certain salaries and wages have been allocated to program and supporting services based on time and effort estimates made by management.

Marketing and Publicity Costs (Unaudited) – Marketing and publicity costs are generally expensed as incurred. These expenses totaled \$108,899 during 2021.

Income Taxes (Unaudited) – The Organization has qualified as a tax-exempt entity under Section 501(c)(3) of the Internal Revenue Code and, therefore, is not subject to federal income tax. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

DECEMBER 31, 2021

Note 2—Summary of significant accounting policies (continued)

The Organization follows FASB ASC guidance concerning the accounting for uncertainty in income taxes recognized in an organization's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. There are no tax penalties or interest reported in the accompanying financial statements.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses and allocation of functional expenses during the reporting period. Actual results could differ from those estimates.

Fair Value Hierarchy – The Organization utilizes a valuation technique to measure the fair value of assets and liabilities by using a fair value hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs. The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described below:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Impairment of and Disposal of Long-Lived Assets – The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. As of December 31, 2021, no long-lived assets were impaired.

Statement of Cash Flows (unaudited) – The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within the statement of financial position that sum to the total of the same such amounts in the statement of cash flows:

Cash and cash equivalents	\$ 7,253,075	
Restricted cash	274,960	_
Total cash, cash equivalents, and restricted cash	\$ 7,528,035	=

DECEMBER 31, 2021

Note 2—Summary of significant accounting policies (continued)

Revenue Recognition (unaudited) – On January 1, 2020, the Organization adopted FASB ASC Topic 606, *Revenue from Contracts with Customers* ("ASC 606") using the modified retrospective approach. The Organization determined there was no cumulative effect adjustment, as well as, no change in the timing and amount of revenue recognition as a result of the adopting of this ASC.

Under ASC 606, revenue for product sales and rental income is recognized using the practical expedient in paragraph 606-10-10-4 that allows for the use of a portfolio approach, because the Organization has determined the effect of applying the guidance to contracts within the scope of ASC 606 on the financial statements would not differ materially from applying the guidance to each individual contract or performance obligation. Revenue is recognized when promised goods or services are transferred to customers in an amount that reflects the consideration expected in exchange for those goods or services.

Performance Obligations – A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account under ASC 606. The transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. The majority of the Organization's revenue is from the sale of religious materials, and the contract performance obligation is generally satisfied at the time of shipment.

Payment Terms – The Organization's revenues do not include material amounts of variable consideration. The Organization's payment terms vary by the type of customer and the products offered. The time between invoicing and when payment is due is not significant. The Organization's contracts with customers do not generally result in significant obligations associated with returns, refunds, or warranties.

Disaggregation of Revenue – The nature, timing, amount, and uncertainty of the Organization's revenues and cash flows are impacted by the number of monthly customers. See the statements of activities for the year ended December 31, 2021 for the breakout of revenue by source.

Recently Issued Accounting Pronouncements – In February 2016, FASB issued Accounting Standards Update ("ASU") 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in ASC 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating with classification affecting the pattern of expense recognition in the statement of activities. The new standard is effective for the Organization year ending December 31, 2022. A modified retrospective transition approach is required for leases for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

Major Suppliers – For the year ended December 31, 2021, one supplier accounted for nearly all of the finished goods purchases. No accounts payable to the one supplier existed at December 31, 2021.

Subsequent Events – The Organization evaluated subsequent events through April 27, 2022, when these financial statements were available to be issued. The Organization is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to the filing of this report that would have a material impact on the financial statements.

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Note 3—Liquidity and availability

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities as well as the conduct of services undertaken to support those activities to be general expenditures. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at December 31, 2021:

Financial assets:	
Cash and cash equivalents	\$ 7,253,075
Restricted cash	274,960
Accounts receivable, net	208,479
Investments	1,818,018
Cash surrender value life insurance	449,207
Total financial assets	10,003,739
Less amounts not available to be used within one year:	
Restricted cash	(274,960)
Cash surrender value life insurance	(449,207)
Financial assets not available to be used within one year	(724,167)
Financial assets availble to meet cash needs for	
general expenditures within one year	\$ 9,279,572

Note 4—Related parties

The Organization is related to several other affiliated entities through common ownership. The following affiliated entities are related parties:

R.H. Boyd Publishing Corporation ("RHB") – is a corporate entity which accounts for the majority of the Organization's purchases and is paid an agreed-upon management fee as well. The Organization also leases RHB space to conduct its operations. For the year ended December 31, 2021, the Organization was responsible for payments to RHB that totaled \$1,268,419 which includes the Organization's purchases and management fees (unaudited). In return, the Organization has received \$184,756 in rent income (unaudited) for the use of its facility. As of December 31, 2021, the Organization owed \$121,327 to RHB. The Organization also holds a majority investment interest in RHB at a value of \$861,241, using the equity method of accounting, as of December 31, 2021.

National Baptist Congress ("Congress") – is a non-profit agency that shares the same ownership as the Organization. Congress provides leading Christian education conference and fellowship gathering for all ages. This entity typically receives donations from the Organization from time to time in order to cover certain costs and fulfill its mission. As of December 31, 2021, the Organization owed \$7,328 to Congress.

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Note 5—Fair value measurements

The Organization's asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There were no changes in valuation methodologies during 2021.

The valuation methodology used for assets measured at fair value was based upon independent third party pricing for all portfolio holdings. Independent third party pricing sources are used to price all held positions.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Organization utilizes various investment instruments. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statement of financial position.

The following tables summarize the Organization's major categories of assets measured at fair value on a recurring basis on the statement of financial position, by the valuation hierarchy (as described above), as of December 31, 2021.

	Level 1	Level 2	Level 3	Total
Closed end funds and exchange:				
Equities	\$ 1,157,092	\$-	\$-	\$ 1,157,092
Mutual funds	339,867	-	-	339,867
Fixed income	292,517	-	-	292,517
Commodities	28,542			28,542
Total assets at fair value	\$ 1,818,018	\$-	\$-	\$ 1,818,018

The following schedule summarizes the investment returns for the years ended December 31:

Realized and unrealized gain	\$ 147,322
Interest and dividends	 76,173
Net realized and unrealized gain	223,495
Investment fees	 (19,442)
Net investment gain	\$ 204,053

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Note 6—Property and equipment, net

Property and equipment, net consists of the following at December 31, 2021:

Land	\$ 1,475,360
Building	1,424,487
Building improvements	744,100
Machinery and equipment	88,306
Furniture and fixtures	70,454
	3,802,707
Less accumulated depreciation	(1,233,790)
Net property and equipment	\$ 2,568,917

Note 7—Net assets with donor restrictions

Net assets with donor restrictions consist of contributions given as of December 31, 2021 for the rehabilitation of the Boyd House on the campus of Fisk University.

Note 8—Leases

The Organization has entered into various operating leases for facility equipment, most of which are short term in nature with many being month to month. Total lease expense for the year ended December 31, 2021 was \$15,546 (unaudited).

Note 9—Retirement plans

Effective January 1, 2000, the Organization established the R.H. Boyd Company 401(k) Plan (the "Plan"). Employees at least 18 years of age with at least three months of service are eligible to participate in the Plan. Participants may elect to defer a percentage of their pretax annual compensation, subject to certain discrimination tests prescribed by the Internal Revenue Code and other limitations specified in the Plan. The Organization will make a matching contribution equal to 25% of the employee's elective deferrals up to 6% of their eligible earnings. Total expense related to the Plan for 2021 was \$15,501.

Note 10—Uncertainty/COVID-19 pandemic

On January 30, 2020, the World Health Organization declared the coronavirus ("COVID-19") outbreak a "Public Health Emergency of International Concern" and on March 11, 2020, declared it to be a pandemic which continues to spread throughout the world and has adversely impacted global commercial activity. The coronavirus outbreak and government responses are creating disruptions and adversely impacting many industries and economic conditions. The rapid development and fluidity of this situation precludes any prediction as to the ultimate material, adverse impact of the coronavirus outbreak. Nevertheless, the outbreak presents uncertainty and risk with respect to the Organization, its performance, and its financial results.