## First Shot

## Budget Overview: 2021 Budget - FY21 P&L

January - December 2021

	TOTAL
Income	
Direct Public Support	
Academic All-Stars	12,000.00
Individ, Business Contributions	12,000.00
Starting Five	12,000.00
Total Direct Public Support	36,000.00
Fundraising Activities	
Autumn at the Alley	40,000.00
Golf Tournament	30,000.00
Sneaker Ball	50,000.00
Total Fundraising Activities	120,000.00
Grants	15,000.00
Indirect Public Support	
Novartis Matching	3,000.00
Total Indirect Public Support	3,000.00
Program Income	
Summer Camps	20,000.00
Winter League	33,800.00
Total Program Income	53,800.00
Uncategorized Income	0.51
Total Income	\$227,800.51
GROSS PROFIT	\$227,800.51
Expenses	
Auto	6,000.00
Business Expenses	
Business Registration Fees	200.00
Total Business Expenses	200.00
Card Processing Fees	3,600.00
Charitable Contributions	5,110.00
Contract Services	
Accounting Fees	2,000.00
Administrative Director	18,000.00
Counselors	18,000.00
Servers for event	2,000.00
Total Contract Services	40,000.00
Facilities and Equipment	
Rent, Parking, Utilities	21,493.75
Total Facilities and Equipment	21,493.75
Operations	
Books, Subscriptions, Reference	100.00
Meal for Event	6,000.00
Participant Wearables	17,200.00

## First Shot

## Budget Overview: 2021 Budget - FY21 P&L

January - December 2021

	TOTAL
Postage, Mailing Service	242.77
Printing and Copying	1,715.82
Supplies	3,526.24
Telephone, Telecommunications	2,353.19
Total Operations	31,138.02
Other Types of Expenses	
Advertising Expenses	7,650.34
Total Other Types of Expenses	7,650.34
Payroll Expenses	60,000.00
Payroll Taxes	17,400.00
Promotional Meals	4,800.00
QuickBooks Payments Fees	90.18
Software	7,800.00
Staff Meals	3,600.00
Travel and Meetings	5,400.00
Website	3,600.00
otal Expenses	\$217,882.29
IET OPERATING INCOME	\$9,918.22
NET INCOME	\$9,918.22