

AQABA BY 12				2016-17	2016-17	2016-17	2017-18		
				Actual Jul - Apr* (10 months)	Forcasted 12 months (Jul-Apr Act, May/Jun Forecast)	Final Current Year Budget	Budget Proposed	Variance Budget to Budget	
Income									
Total 4100 · CHURCH				197,585	244,585	255,000	270,000	5.88%	
Total 4200 · INDIVIDUAL INCOME				334,193	369,193	345,000	400,000	15.94%	
4250 · DESIGNATED CLIENT				76,465	87,299	65,004	75,000	15.38%	(income = expense)
Total 4400 · BUSINESS				60,627	74,627	70,000	90,000	28.57%	
4500 · FUNDRAISING INCOME									
4500.18 · Fundraiser - Susan Thornton Fund				0	0	0	25,000		new campaign
4500.17 · Fundraiser - Lapse Donor Campaign				0	0	0	30,000		new campaign
4500.16 · Fundraiser - Theater				0	0	0	25,000		
4500.15 · Fundraiser - Ride The Vines				16,591	16,591	24,000	0		(not planned for next budget)
4500.13 · Fundraiser -OLA/Outreach				7,635	13,635	22,000	25,000		our little angels / backbacks
4500.12 · Christmas - Manger				29,990	29,990	50,000	25,000	previously	
4500.12 · Christmas - Food				0	0		20,000	combined	
4500.12 · Thanksgiving Food				0	0		10,000		
4500.10 · Turkey Trot / Fun Run				106,977	106,977	110,000	120,000		
4500.0 · Fundraiser - Community Partners				12,620	15,120	22,500	25,000		Love the Dress / Taste of W
4500.2 · Fundraiser - Dinner				325	325	55,000	60,000		
4500.7 · Fundraiser - Golf				67,550	72,550	92,000	92,000		
4500.9 · Grants				0	0				
4500.91 · Grants - UW				43,333	52,000	52,000	52,000		final
4500.9 · Grants - Other				155,966	170,966	120,000	170,000		
Total 4500.9 · Grants				199,299	222,966	172,000	222,000		
Total 4500 · FUNDRAISING INCOME				440,987	478,154	547,500	679,000	24.02%	
4800 · STORE INCOME				0					
4800.0 · Store Sales				705,847	855,847	867,000	900,000	3.81%	
Total 4800 · STORE INCOME				705,847	855,847	867,000	900,000		
4950.1 · Interest Income				0					
Total 4950.1 · Interest Income				2,788	3,438	145	3,500		
Total Income				1,818,492	2,113,143	2,173,649	2,417,500		

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					1,818,492	2,113,143		2,173,649		2,417,500	11.22%		
				Expense	0								
				Total 5111 · PERSONNEL - OTHER EXPENSES	10,739	13,656		17,500		17,500	0.00%		
				5100 · PERSONNEL	0								
				5100.1 · Salaries - Office	455,358			617,772		819,768			
				5100.2 · Salaries - Store	129,047			158,854		136,081			
				5100.9 · Salaries - Transportation	69,486			103,784		126,654			
				5115 · Payroll Taxes	59,707			93,323		114,745			
				5116 · Retirement Plan	11,209			18,563		16,238			
				5117 · Health Insurance	22,200			32,400		32,400			
				Total 5100 · PERSONNEL	747,007	897,007		1,024,696		1,136,393	10.90%		
				5200 · PUBLIC RELATIONS	4,146	5,313		7,000		7,500	7.14%		
				5250 · FUNDRAISING	0								
				5250.16 · Fundraiser - Theater	0	0		0		3,000			
				5250.15 · Fundraiser - Ride The Vines	6,849	7,849		10,000		0		(not planned for next budget)	
				5250.8 · Fundraiser - Env / Mailer	9,536	9,536		9,400		9,500			
				5250.7 · Fundraiser - Turkey Trot	45,822	45,822		44,000		40,000			
				5250.0 · Fundraiser - Community Partners	17,016	17,016		15,500		17,000			
				5250.1 · Fundraiser-Dinner	617	617		15,000		15,000			
				5250.6 · Fundraiser-Golf	14,575	14,575		17,000		20,000			
				Total 5250 · FUNDRAISING	94,416	97,116		110,900		104,500	-1.26%		
				5300 · ADMINISTRATIVE EXPENSES	0								
				Total 5300 · ADMINISTRATIVE EXPENSES	399,251	469,357		493,614		497,236	0.73%		
				6000 · NEIGHBOR SERVICES	0								
				6700 · NS - Stepping Forward	10,015	13,349		20,000		15,000			
				6030 · Neighbor Designated	66,920	77,754		65,004		75,000	(income = expense)		
				6000.0 · Shelter	297,272	343,772		340,000		350,000			
				6100 · Neighbor Medical	5,097	7,597		15,000		8,000			
				6200 · Neighbor Transportation/Repairs	25,123	30,956		35,000		35,000			

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6500 · Neighbor Christmas Manger				22,523	22,523	25,000	25,000	] previously combined		
6500 · Neighbor Christmas food baskets				0	0		20,000			
6500 · Neighbor Thanksgiving Food				9,955	9,955		10,000			
6900 · Neighbor Food Pantry				0	0		0			
6900.3 · Food Pantry - Fuel Bags				17,913	21,495	18,500	22,000			
6900.2 · Food Pantry - Mileage				386	486	3,000	600			
6900.1 · Food Pantry - Purchases				13,581	16,297	20,500	18,200			
Total 6900 · Neighbor Food Pantry				31,879	38,277	42,000	40,800	] previously combined		
6970 · Neighbor Services - Outreach (Backpacks/OLA)				23,388	41,788	62,000	43,000			
6020 · Neighbor - Homeless Support				1,575	1,575		0			
6950 · Meals on Wheels				1,500	1,800	1,800	1,800			
6000 · NEIGHBOR SERVICES - Other				9,667	10,950	6,500	12,000			
Total 6000 · NEIGHBOR SERVICES				494,959	600,296	612,304	635,600	3.80%		
Total 6800 · STORE EXPENSE				6,849	8,682	11,000	10,000			
Total Expense				1,757,367	2,091,427	2,277,014	2,408,729			
				61,125	21,715	(103,365)	8,771			
				61,125	31,671	(103,365)	8,771			