

Intersection
Financial Compilation

FY 2017

REVENUE AND SUPPORT

Earned revenue

Ticket sales and subscriptions	\$10,129
Performance fees	\$9,954
Tuition for education programs	\$489
Total earned revenue	<u>\$20,572</u>

Contributed support

Government grants	\$2,790
Foundation grants	\$10,100
Corporate grants	\$9,149
Individual contributions	\$19,607
In-kind support	\$325
Total contributed support	<u>\$41,971</u>

Total revenue and support	<u><u>\$62,543</u></u>
----------------------------------	-------------------------------

EXPENSES

Program expenses

Personnel	
Musicians	\$31,023
Artistic Director	\$12,000
Guest artists and composers	\$2,327
Technical services	\$155
Piano tuning	\$250
Curriculum development	\$1,000
Education program faculty	\$863
Commission fees	\$2,300
Performance and rehearsal space	\$360
Music purchase, rental, and licensing	\$3,065
Equipment and instrument rental	\$89
Educational materials and equipment	\$374
Marketing and promotion	\$3,779
Photography and video	\$560
Receptions	\$169
Total program expenses	<u>\$58,314</u>

Administrative expenses

Insurance	\$1,917
Bank fees	\$626
Legal and accounting fees	\$441
Office supplies and equipment	\$587
Professional development and dues	\$150

Postage and P.O. Box	\$229
Printing and copying	\$229
Total administrative expenses	<u>\$4,179</u>

Total expenses	<u><u>\$62,493</u></u>
-----------------------	-------------------------------

Increase (decrease) in net assets	\$50
--	-------------