

United Way of Sumner County
Profit & Loss Budget vs. Actual
July 2019 through April 2020

	Actual	Budget	Budget
	Jul '18 - Jun 19	Jul '19 - Jun 20	Jul '20 - Jun 21
Ordinary Income/Expense			
Income			
4100-18 · Pledges for 2018	846,824.46	0.00	0.00
4100-19 · Pledges for 2019	12,594.58	881,228.00	0.00
4100-19 · Pledges for 2020		6,500.00	821,000.00
4501 · Interest on Checking/Savings	1,580.15	1,250.00	1,000.00
6200 · Event Fundraisers (net income)			
6200-01 · Golf Scramble	21,500.00	25,000.00	19,103.00
6200-03 · Boots & Bling Gala	45,721.72	50,000.00	42,402.00
Total 6200 · Event Fundraisers (net income)	67,221.72	75,000.00	61,505.00
6400 · Community Building Income			
6400-01 · Campaign Kick-Off	2,500.00	2,500.00	0.00
6400-02 · Allocations	150.00	0.00	500.00
6400-06 · Coat Drive	0.00	0.00	250.00
6400-08 · Days of Caring	0.00	0.00	500.00
6400-09 · Stuff The Bus	8,117.00	5,800.00	4,000.00
6400-10 · Awards Breakfast	2,336.00	2,500.00	0.00
Total 6400 · Community Building Income	13,103.00	10,800.00	5,250.00
Total Income	941,323.91	974,778.00	888,755.00
Expense			
7000 · Payroll	158,105.94	175,505.00	180,770.00
7100 · HR Admin Fee (LBMC)	3,581.00	3,600.00	3,600.00
7103 · Health/Life/Disability Insuranc	17,043.00	19,197.00	20,767.00
7200 · Payroll Taxes & Deductions	12,373.03	13,865.00	14,280.00
7205 · Business Insurance	6,584.88	6,635.00	6,244.00
7206 · Bank Fees	731.11	806.00	1,430.00
8103 · Advertising/Marketing	3,887.65	1,500.00	2,360.00
8106 · Office Supplies	1,037.20	1,400.00	1,400.00
8110 · Copy Machine	3,705.56	3,775.00	4,490.00
8200 · Telephone	3,588.65	3,720.00	4,320.00
8301 · Postage	1,085.00	1,500.00	2,576.00
8413 · Professional Services - Audit	17,010.00	14,700.00	9,800.00
8500 · Office Rent	16,845.84	16,845.84	17,245.00
8501 · Utilities	2,325.00	2,651.00	2,600.00
8505 · Office Equipment	323.43	10,500.00	2,800.00
8507 · Maintenance, Repairs & Contracts	4,286.44	4,749.00	4,850.00
8606 · Subscriptions		0.00	415.00
8610 · Community Building Expenses	13,517.76	14,125.00	5,950.00
8614 · Campaign Expenses	3,076.39	3,150.00	4,275.00
8650 · Printing	206.50	1,400.00	1,400.00
8707 · Travel Expenses	542.56	654.00	800.00
8708 · Training		245.00	600.00
8813 · Meeting Expenses	369.14	1,520.00	1,150.00
9400 · Miscellaneous	157.26	0.00	150.00
9401 · Dues - UWW, UWTN, Chambers	12,676.60	12,425.70	21,508.00
9500 · Donation Tracker Support	1,645.84	1,650.00	1,725.00
Total Operating Expense	284,705.78	316,118.54	317,505.00
9650 · Pledge Loss	69,321.62	63,881.00	71,900.00
9652 · Other UW Fundraising fees	7,113.36	7,487.00	8,750.00
9653 · Direct Pay Designations	30,047.18	30,357.18	25,000.00
Total Expense	391,187.94	417,843.72	423,155.00
Net Ordinary Income	550,135.97	556,934.28	465,600.00
Other Income/Expense			
Other Expense			
9113 - Design-Non Partner Agency	16,847.57	17,065.63	19,000.00
9213 - Allocations to Partners	518,633.76	523,430.42	427,500.00
9250 · 2020 COVID-19 Fund	0.00	0.00	0.00
9251 · 2020 Tornado Fund	0.00	0.00	0.00
9253 · Publix Emergency Allocation	0.00	0.00	3,500.00
9350 · 2-1-1 Allocation	7,000.00	7,000.00	7,000.00
9513 · Design-Non Partner UW's	2,814.26	2,814.26	2,800.00
9613 · Design Partner UW's	4,143.74	4,143.74	5,800.00
Total Other Expense	549,439.33	554,454.05	465,600.00
Net Other Income	-549,439.33	-554,454.05	-465,600.00
Net Income	696.64	2,480.23	0.00