

B2. Annual by Major

	2016
	Budget
01 Contributions	5,509,761
10 Grants & Contracts	2,381,104
11 Membership Revenue	42,447,660
13 Program Revenue	23,680,009
14 Sales of Supplies & Services	833,599
15 Investment Income	136,200
16 Miscellaneous Revenue	943,465
17 Y-USA Consulting Revenue	46,875
Revenue	75,978,673
21 Salaries & Wages	36,028,639
22 Employee Benefits	4,205,263
23 Payroll Taxes	3,359,004
24 Purchased Services	1,786,510
25 Supplies	4,323,077
26 Technology Systems & Services	1,933,977
27 Postage, Shipping & Courier	232,405
28 Occupancy	10,763,467
29 Equipment	2,789,270
31 Promotion, Publications & Fundraising	1,317,354
32 Travel, Meals & Entertainment	731,935
33 Conferences, Meetings & Staff Development	1,319,464
35 Membership & Professional Dues	533,841
36 Awards, Grants & Assistance	782,289
37 Financing Costs	3,775,901
38 Liability & Other Insurance	249,754
39 Miscellaneous	1,846,522
Expense	75,978,672