

Gateway Chamber Orchestra
Approved FY 2017/2018 Operating Budget

Revenue					
43000 Sales Income	Clarksville	Franklin	General	Sustainability	Total
43100 Ticket Sales	\$ 22,000.00	\$ 14,000.00			\$ 36,000.00
43120 Advertising Sales	\$ 7,000.00	\$ 3,000.00			\$ 10,000.00
43127 Corporate Sponsorship	\$ 29,500.00	\$ 10,000.00			\$ 39,500.00
Total 43000 Sales Income	\$ 58,500.00	\$ 27,000.00	\$ -	\$ -	\$ 85,500.00
43300 Contributions	Clarksville	Franklin	General	Sustainability	Total
43330 Foundation and Trust Grants			\$ 15,000.00		\$ 15,000.00
43340 Nonprofit Grants			\$ 15,000.00		\$ 15,000.00
43370 Local Government Grants			\$ 2,900.00		\$ 2,900.00
43410 Corporate Contributions			\$ 2,200.00		\$ 2,200.00
43450 Individual Contributions			\$ 35,000.00		\$ 35,000.00
43461 APSU Sponsorship			\$ 20,000.00		\$ 20,000.00
43465 Ticket Subsidy			\$ 2,000.00		\$ 2,000.00
Total 43300 Contributions	\$ -	\$ -	\$ 92,100.00	\$ -	\$ 92,100.00
43500 In Kind	Clarksville	Franklin	General	Sustainability	Total
43520 APSU In Kind Support			\$ 12,000.00		\$ 12,000.00
Total 43500 In Kind	\$ -	\$ -	\$ 12,000.00	\$ -	\$ 12,000.00
43600 Sustainability	Clarksville	Franklin	General	Sustainability	Total
43610 Sustainability				\$ 20,300.00	\$ 20,300.00
Total 43600 Sustainability	\$ -	\$ -	\$ -	\$ 20,300.00	\$ 20,300.00
Total Revenue	\$ 58,500.00	\$ 27,000.00	\$ 104,100.00	\$ 20,300.00	\$ 209,900.00
Gross Profit	\$ 58,500.00	\$ 27,000.00	\$ 104,100.00	\$ 20,300.00	\$ 209,900.00
Expenditures					
62000 Program Expenses	Clarksville	Franklin	General	Sustainability	Total
62101 Musician Fees	\$ 73,200.00	\$ 16,650.00		\$ 7,500.00	\$ 97,350.00
62102 Conductor Fees			\$ 1,000.00		\$ 1,000.00
62103 Guest Artist Fees			\$ 12,300.00		\$ 12,300.00
62105 Choir Fees			\$ 2,000.00		\$ 2,000.00
62300 Concert Hall Rental	\$ 12,000.00	\$ 8,000.00			\$ 20,000.00
62340 Concert Expenses			\$ 1,000.00		\$ 1,000.00
62400 Music Rental			\$ 5,250.00		\$ 5,250.00
62405 Licensing Fees			\$ 600.00		\$ 600.00
62410 Printing Cost			\$ 6,750.00		\$ 6,750.00
62420 Advertising	\$ 6,000.00	\$ 4,000.00		\$ 5,000.00	\$ 15,000.00
62440 Special Event			\$ 5,000.00		\$ 5,000.00
Total 62000 Program Expenses	\$ 91,200.00	\$ 28,650.00	\$ 33,900.00	\$ 12,500.00	\$ 166,250.00
63100 Administrative Expenses	Clarksville	Franklin	General	Sustainability	Total
63105 Musician Contracting			\$ 2,100.00		\$ 2,100.00
63107 Music Librarian			\$ 1,400.00		\$ 1,400.00
63110 Administrative			\$ 10,800.00		\$ 10,800.00
63120 Marketing			\$ 5,000.00	\$ 5,000.00	\$ 10,000.00
63130 Accounting Fees			\$ 900.00		\$ 900.00
63140 Business Registration Fees			\$ 275.00		\$ 275.00
63150 Organizational Dues			\$ 1,000.00		\$ 1,000.00
63160 Books and Publications			\$ 500.00		\$ 500.00
63170 Postage, Mailing Service			\$ 700.00	\$ 300.00	\$ 1,000.00
63190 PO Mail Box			\$ 300.00		\$ 300.00
63200 Supplies			\$ 150.00		\$ 150.00
63210 Telephone			\$ 120.00		\$ 120.00
63220 Computer/Software			\$ 500.00		\$ 500.00
63230 Website Services			\$ 500.00	\$ 2,500.00	\$ 3,000.00
Total 63100 Administrative Expenses	\$ -	\$ -	\$ 24,245.00	\$ 7,800.00	\$ 32,045.00
Total Expenditures	\$ 91,200.00	\$ 28,650.00	\$ 58,145.00	\$ 20,300.00	\$ 198,295.00
Net Operating Revenue	\$ (32,700.00)	\$ (1,650.00)	\$ 45,955.00	\$ -	\$ 11,605.00
Net Revenue	\$ (32,700.00)	\$ (1,650.00)	\$ 45,955.00	\$ -	\$ 11,605.00