

**2018/19 Budget vs Projections  
2019/20 Proposed Budget**

Updated April 19 YTD

	<b>Budget</b>	
	<b>Jul 19 - Jun 20</b>	
Ordinary Income/Expense	Accrual	
<b>Income</b>		
4100-18 · Pledges for 2018		
4100-19 · Pledges for 2019	881,228.66	
4100-20 · Pledges for 2020	6,500.00	
6200 · Event Fundraisers (net income)		
6200-01 · Golf Scramble	25,000.00	
6200-03 · Boots & Bling Gala	50,000.00	
6400 · Community Building Income		
6400-01 · Campaign Kick-Off	2,500.00	
6400-02 · Allocation Hearings	0.00	
6400-09 · Stuff The Bus	5,800.00	
6400-10 · Awards Breakfast	2,500.00	
<b>Campaign Income</b>	<b>973,528.66</b>	
6400-10 · Awards Breakfast (tickets)	0.00	
4501 · Interest on Checking/Savings	1,250.00	
<b>Total Income</b>	<b>974,778.66</b>	
<b>Expense</b>		
7000 · Payroll	212,167.12	
7205 · Business Insurance	6,635.00	
7206 · Bank Fees	806.00	
8103 · Advertising/Marketing	1,500.00	
8106 · Office Supplies	1,400.00	
8110 · Copy Machine	3,775.00	
8200 · Telephone	3,720.00	
8301 · Postage	1,500.00	
8413 · Professional Services - Audit	14,700.00	
8500 · Office Rent	16,845.84	
8501 · Utilities	2,650.70	
8505 · Office Equipment	10,500.00	
8507 · Maintenance, Repairs & Contracts	4,749.00	
8606 · Subscriptions	0.00	
8610 · Community Building Expenses	14,125.00	
8614 · Campaign Expenses	3,150.00	
8650 · Printing	1,400.00	
8707 · Travel Expenses	1,154.00	
8708 · Training	245.00	
8813 · Meeting Expenses	1,520.00	
9400 · Miscellaneous - Other	0.00	
9401 · Dues - UWW, UWTN, Chambers	11,925.60	
9500 · Donation Tracker Support	1,650.00	
<b>Sub-Total Operating Budget</b>	<b>316,118.26</b>	
9650 · Pledge Loss	63,881.00	
9652 · Other UW Fundraising fees	7,487.26	
9653 · Direct Pay Designations	30,357.18	
<b>Total Expense</b>	<b>417,843.70</b>	
<b>Net Ordinary Income</b>	<b>556,934.96</b>	
<b>Other Income/Expense</b>		
Other Expense		

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9113 - Design-Non Partner Agency	17,065.63
9213 - Allocations to Partners	523,430.42
9350 - 2-1-1 Allocation	7,000.00
9513 - Design-Non-Partner UW's	2,814.25
9613 - Design Partner UW's	4,143.72
<b>Total Other Expense</b>	<b>554,454.02</b>
<b>Net Other Income</b>	<b>-554,454.02</b>
<b>Net Income</b>	<b>2,480.94</b>