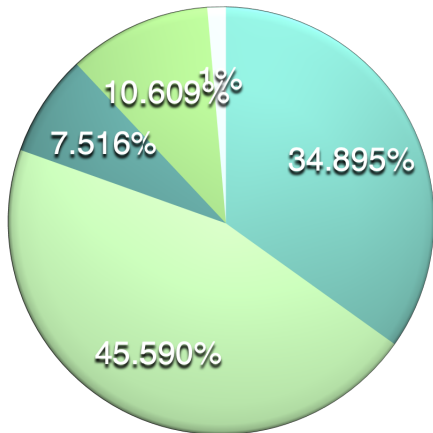


Category	Yearly Amount Needed	Factors/Notes
Program Expenses (Horse)	62788.9	no lease, plus more horses, plus more land care + staffing
Program Expenses (non-Horse)	82035	Add property taxes, electric, one time addition of fencing and zero turn
Marketing/Fundraising Expenses (<15%)	13524.99	no change until BOD decides
Administrative Expenses	19090	no change until BOD decides
Special Expense - Volunteer Development/ Teambuilding	2500	no change until BOD decides

2022 Budget	179938.89
Monthly Fundraising Goal/Need:	14994.9075



Total Direct Program Percentage: 81.5%
(Benchmark 68%+ per guidestar)

Program Expenses: 81%
Marketing/Fundraising Expenses: 7.5%
Administrative Expenses: 10.6%
Development: 1%

Capacity (Current State):
9 session horses, 2 FT/2 PT employees 2400 hours per year
(Plus 2 rescue, 1 resident horse)

End of Year (2022) FULL Growth Capacity/New Facility:
14 Full Time Session Horses, 4000 mentor hours per year, 6 paid staff members = FULL Growth
(Plus 2 rescue, 1 resident horse)

Table 1

Item	Expense Type	Monthly (or)	Yearly Amount	Total Expense
Facility Upkeep - Staffing	Farm/Staffing	25 hr/wk		15,600
Facility Upkeep - Bushhog 600/x 4x/year	Farm			3920
Facility Upkeep - Landscaping, aesthetics	Farm		750	2000
Facility Upkeep - Weed Spraying - 300/x, 3x/year	Farm		600	1200
Facility Upkeep - Reseeding Pasture	Farm		500	1000
Facility Upkeep - Incidentals, fencing repairs, etc	Farm		500	500
Facility Lease	Farm	1500		18000
Fly Predators (Fly Control)	Farm			500
Feed - Progressive - 1lb/horse/day \$32.89 (8 horses 1lb/day, none for pogo)	Horse			2649.90
Feed- High Calorie/Fat TC Senior - \$23.89/bag	Horse	Approx 42 lbs per day		8000
Biotin Supplement	Horse	\$45.00		540
Fat Supplement	Horse	48.00		576
Spring Vaccinations - \$182 each (8 horses) + 65 trip fee	Horse			2067
Fall Vaccinations - \$53 each (8 horses) + 65 trip fee	Horse			648
Additional Vet Incidentals/Emergency Care	Horse			3000
Chiropractic and Teeth (approx 240/ horse/year)	Horse			2640
Rotational Worming 3x/year (\$15/x/ horse)	Horse			495
Farrier -375/time average (6wk rotation) (partially donated rate)	Horse			4333
Hay - (av. \$9bale 4 bales/day for 8 horses) average x 150 days	Horse		5400	8100
Hay Delivery Fees (8x\$40)	Farm			320
Grooming Supplies (fly spray, shampoo, hoof dressing, etc)	Horse			800
Equipment and Tack Needs	Horse		750	1500
			Total Yearly Expenses (2 horses):	62788.9

Item	Expense Type	Monthly (or)	Yearly Amount	Total Expense
<i>ADDITIONAL COST PER HORSE:</i>				
<i>Additional Horse Spring Vaccs</i>	<i>Horse</i>		<i>182.00</i>	<i>182.00</i>
<i>Additional Horse Fall Vaccs</i>	<i>Horse</i>		<i>53.00</i>	<i>53.00</i>
<i>Additional Horse Rotational Worming 3x/yr</i>	<i>Horse</i>		<i>45.00</i>	<i>45.00</i>
<i>Additional Horse Farrier (Partially Donated)</i>	<i>Horse</i>	<i>25.00</i>		<i>360.00</i>
<i>Additional Horse Feed-Progressive</i>	<i>Horse</i>	<i>23</i>		<i>276.00</i>
<i>Additional Triage Care (rescue)</i>	<i>Horse</i>		<i>1000.00</i>	<i>1000.00</i>
<i>Additional Horse Hay</i>	<i>Horse</i>		<i>525.00</i>	<i>525.00</i>
<i>Additional Horse Grooming Supplies Allocation</i>	<i>Horse</i>		<i>100.00</i>	<i>100.00</i>
			<i>Total Yearly Expenses per Additional Horse:</i>	<i>2541.00</i>

Item	Expense Type	Monthly (or)	Yearly Amount	Total Expense
Founder/Exec Director Stipened, Currently serving in role as Program Director and oversees all ministry functions and programs	Salary/Wage, Program			40000
Part Time Training Assistant - \$15/hr, 10 hr/wk	Salary/Wage, Program	480ish (10 hr/wk)		7280
Program Assistant Position: Salaried, currently 15/hr. Increase TBD- 10k is in admin				20,000
Non-Horse Program Supplies (art, snacks, water, toys, etc)	Program Expenses			2000
Volunteer Team Building (\$500/time, 2 times per year)	Program Expenses			2000
Special Events for Community (4x/year @ \$200/time)	Program Expenses		800	2000
Insurance - Commercial Liability	Necessary Program Expenses			1900
Insurance - Truck	Ranch Vehicle		1400	1600
Insurance - US Rider	Ranch Vehicle		139	139
Oil Changes - 5/year @ \$80/time	Ranch Vehicle		400	400
Fuel Allowance for truck	Ranch Vehicle	200		2400
Truck Incidentals	Ranch Vehicle			1500
Port o Pot Rental	Necessary Program Expenses	68.00		816
New Equipment/Fencing				
Zero Turn				
Zero turn maintenance				
Annual Taxes (new property)				
Electric (new property)		600 average		
Septic Maintenance				
			Total Yearly Expenses:	82035

Item	Expense Type	Quarterly (or)	Yearly Amount	Total Expense
Brochures	Marketing/Fundraising			2500
Website - Domain	Marketing/Fundraising		14.99	14.99
Website - Server	Marketing/Fundraising		320	320
Website - email accounts	Marketing/Fundraising		100	100
Marketing - Merch (tshirts, hats)	Marketing/Fundraising		2000	2000
Facebook Advirtisements	Marketing/Fundraising		400	600
Donor Appreciation Event (1x/ year)	Marketing/Fundraising		300	500
Sponsor/Donor Packs	Marketing/Fundraising		200.00	500
EOY Donor Statements (1000 people)	Marketing/Fundraising		600.00	600
EOY Donor Statement Postage (1000 people)	Marketing/Fundraising		590.00	590
Christmas Mailing	Marketing/Fundraising	500		800
Special Marketing - Events				2000
Special Marketing/Fundraising Land				2000
Marketing Flex Spending	Marketing/Fundraising			1000
			Total Yearly Expenses:	13524.99

Item	Expense Type	Monthly	(or)	Yearly Amount	Total Expense
CPA/Accountant and QB online	Administrative Expenses		320		3840
Insurance - D&O	Necessary Program Expenses			1200	1200
Ranch Cell Phone	Administrative Expenses		130.00		2400
Tax Professional (Filing 990)	Administrative Expenses			750	750
Administrative Assistant, allocation from Rachel's Salary	Salary/Wage, Administrative				10,000
Miscellaneous Marketing/Printing/Office Supplies	Administrative Expenses		600		600
Incidentals/ Additional expenses - misc, flex spending	Administrative Expenses			300	300
Background Screening					500
Insurance for Employees		800/mo			9,600
				Total Yearly Expenses:	19090

Item	Expense Type	Monthly	(or)	Yearly Amount	Total Expense
Crystal Peaks Flights -					700.00
Crystal Peaks Lodging					1400
Crystal Peaks Car Rental					400
				Total Yearly Expenses:	2500