

	A	D
1	<b>Greater Southeast Affiliate FY16-17 Unrestricted Budget</b>	
2		
3	<b>Unrestricted Revenue</b>	
4	Special events	\$ 42,000,000
5	Other contributions	7,790,000
6	Estate Settlement	6,200,000
7	<b>Total Public Support</b>	<b>55,990,000</b>
8	Other Revenue, including investment income	6,443,483
9	Restricted releases for unrestricted use	20,517,000
10	<b>Total revenue</b>	<b>\$ 82,950,483</b>
11	<b>Expenses</b>	<b>FY16-17 Budget</b>
12	Salaries	\$ 25,491,200
13	Payroll taxes	2,053,173
14	Employee benefits	5,366,949
15	<b>Subtotal Sal/Tax/Ben</b>	<b>32,911,322</b>
16		-
17	Occupancy	1,143,991
18	Telephone	438,814
19	Supplies	560,023
20	Rental/maintenance of equipment	307,561
21	Printing and publication	3,916,268
22	Postage and shipping	1,591,828
23	Assn-Wide Initiatives	6,241,262
24	Conferences and meetings	1,365,684
25	Other travel	2,764,979
26	Professional fees	3,414,103
27	Program Awards	258,750
28	Other expenses (incls Bad Debt)	1,733,216
29	Depreciation and amortization	711,687
30	<b>Operating Expense w/o research</b>	<b>57,359,488</b>
31	Research Awards	11,968,502
32	<b>Operating Expense with research</b>	<b>\$ 69,327,990</b>
33	Allocation to National Center	16,786,865
34	<b>TOTAL EXPENSE</b>	<b>\$ 86,114,855</b>
35		
36	<b>Net (deficit)</b>	<b>\$ (3,164,372)</b>