Income Direct Public Grants	2	2024 Budget		023 Budget	+/- LY
	\$	359,960.83	\$	238,092	51%
(Incl. Private, Corporate, Civic/Non-profit Grants)					
Direct Public Support	\$	400,754.83	\$	336,752	19%
(Incl. Individual, Church, Business Donations)					
Governmental Contracts	\$	-	\$		#DIV/0!
(Pay for service provided to Gov't)					
Governmental Income (Grants)	\$	907,186	\$	480,182	89%
(Gov't funds for services to clients)					
Special Events Income	\$	110,000	\$	69,500	58%
(Income from fundraisers)					
Program Income	\$	171,141	\$	137,715	24%
(Primarily SHP rents & fees)					
Other Income	\$	1,125	\$	1,125	0%
(Incl. Client Svc Reimbursements, Misc Revenue)					
In-Kind Donations					
(incl. All Types of Goods & Services)					
Total Cash Income (Actual or Expected)	\$	1,950,168	\$	1,263,366	54%
(excludes In-Kind Income)		1/4			
Additional Cash Income Needed	\$	(11,453)	\$	162,335.00	-107%
(to balance budget)					
Total Income Required	\$	1,938,715	\$	1,425,701	36%

<sup>\*</sup>Does not include special projects such as acquisition/new construction or new grant opportunities/programs not listed.

Expenses	2023 Budget		2022 Budget		+/- LY
Awards and Grants	\$	2,000	\$	1,000	100%
(incl. grants to other agencies)					
Fundraising Fees	\$	75,000	\$	29,400	155%
(incl. promotion and expenses)					
Facilities & Equipment	\$	75,320	\$	74,149	2%
(All outreach center occupancy expenses)					
Admin	\$	32,280	\$	25,980	24%
(Incl. office, mailing, accounting, audit, etc.)					
Communication	\$	8,400	\$	7,200	17%
(Incl. telephone, internet)					
Case Management	\$	4,800	\$	4,800	0%
(Direct client cost, excl. personnel)					
Assistance to Individuals	\$	31,932	\$	22,055	45%
(Other asst and loans)					
Hunger Programs	\$	38,400	\$	36,000	7%
(Incl. Community Café, Garden, Emergency Food)					
Employment & Identity Programs	\$	3,600	\$	3,600	0%

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Housing Programs	\$	354,602	\$	333,837	6%
(Incl. SHP, THP, Emergency Shelter, Coldest Nights, etc.)	7	334,002	7	300,007	0,0
Prevention & Re-Housing Programs	\$	364,200	\$	149,138	144%
(Incl. Rent, Utility, Deposit assistance)					
Clothing & Hygiene Programs	\$	4,200	\$	3,600	17%
Transportation Program	\$	15,000	\$	11,375	32%
(Incl. gas cards, rover tix, car repairs)					
Medical Assistance Program	\$	6,000	\$	3,900	54%
Education & Faith Programs	\$	400	\$	400	0%
Other Expenses	\$	18,500	\$	17,100	8%
(Insurance, Meetings, Misc G&A)					
Payroll Expenses	\$	904,081	\$	702,167	29%
(To provide client services)					
Expenses related to In-Kind Donations	\$	-	\$		
(offset of In-Kind Income)					
Costs to acquire/improve assets	\$	20,000	\$	35,000	
(assets to be purchased during budget period)					
Total Cash Required	\$	1,958,715	\$	1,460,701	
(amt req'd for cash expenses and cost of assets)					
Total Cash Expenses	\$	1,938,715	\$	1,425,701	36%
(excludes cost of assets purchased)					
Amount Forward	\$	8-		0	

The Journey	Home
<b>Budget Year</b>	

2024

## Payroll Review

\$ 262,767

Executive, Development, Operations & Housing Directors

**Admin & Development Support** 

\$ 88,657

Business Manager, Grant Writer, Development Asst

**Program Services** 

\$ 441,254

Intake, Case Management, Service Coordination Maintenance; Coldest Nights Shelter Staff

**Taxes** 

\$ 64,603

**QSEHRA Contribution** 

\$ 46,800

**Total Payroll Expenses** 

\$ 904,081